



Price Guide January 2019

Valid until 31st March 2019

Our product range
you can rely on



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ITEMS IN BOLD TYPE INDICATE A QUANTITY
PRICE BREAK IS AVAILABLE - SEE RELEVANT
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YELLOW BACKGROUND INDICATES
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A DISCONTINUED PRODUCT

PACK SIZES WITH GREEN BACKGROUND INDICATES
OUTER PACK SIZES FROM ANTALIS

PINK BACKGROUND INDICATES
THE BEST PRICE ROUTE

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|---|---|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| Adhesives & Tapes | | | | | | | | | | | | | | | |
| GL2138 | Initiative Glue Stick Large 40gm | 10 | 10 | £40.89 | HAINENKO | 0294040 | £2.30 | | | GL2138X | £3.47 | 79695 | £2.80 | 17 | C |
| GL2139 | Initiative Glue Stick Medium 20gm | 12 | 12 | £32.19 | HAINENKO | 0294020 | £1.80 | | | GL2139X | £2.33 | 79696 | £1.88 | 17 | A |
| GL9278 | Initiative Sticky Tac 70gm | 1 | 12 | £2.39 | | | | | | GL9278X | £0.50 | 50117 | £0.40 | 17 | A |
| GL2020 | WhiteBox Glue Stick Large 40Gm | 10 | 24 | £887.76 | HAINENKO | 793040 | £1.62 | | | | | 91193 | £46.56 | | |
| SE9177 | Initiative Packaging Tape 48mmx66m Buff | 6 | 6 | £34.89 | PAVO | 7617 | £2.41 | | | SE9177X | £3.27 | 53554 | £2.64 | 17 | B |
| SE9178 | Initiative PP Tape 24mmx66m Clear | 6 | 6 | £29.19 | PAVO | 7590 | £1.22 | | | SE9178X | £1.93 | 50494 | £1.56 | 17 | B |
| SE2070 | Initiative Packaging Tape 48mmx66M Clear | 6 | 6 | £34.89 | PAVO | 7031493 | £2.46 | | | SE2070X | £3.59 | 91141 | £2.90 | 17 | B |
| SE2071 | Initiative Packaging Tape 48mmx66M Bl Ln | 6 | 6 | £34.89 | PAVO | 7031509 | £3.69 | | | SE2071X | £3.96 | 91146 | £3.20 | 17 | |
| Badges (see page 34 for more details) | | | | | | | | | | | | | | | |
| BG5056 | Initiative Visitor Name Badges 60x90 25s | 1 | 1 | £46.19 | PAVO | 8009220-INIT | £2.91 | | | BG5056X | £7.06 | 54755 | £5.70 | 26 | C |
| BG5057 | Initiative Combi Clip Badges 54x90mm 50s | 1 | 1 | £54.39 | PAVO | 8009183-INIT | £2.79 | | | BG5057X | £11.88 | 54757 | £9.60 | 26 | C |
| Binding (see page 34 for more details) | | | | | | | | | | | | | | | |
| C09665 | Initiative Cover A4 140 Micron Clr 100s | 1 | 1 | £27.09 | PAVO | C09665 | £2.89 | | | C09665X | £6.25 | 59437 | £5.05 | 24 | D |
| C09666 | Initiative Cover A4 Plain White 100s | 1 | 1 | £32.49 | PAVO | C09666 | £3.26 | | | C09666X | £5.94 | 59438 | £4.80 | 24 | C |
| C09814 | Initiative Cover A4 250 Micron Clr 100s | 1 | 1 | £43.49 | PAVO | INC09814 | £4.62 | | | C09814X | £6.93 | 55314 | £5.60 | 24 | B |
| C09818 | Initiative Lthr Lk Bndg Covers Blk 100s | 1 | 100 | £33.89 | PAVO | 7026826 | £2.51 | | | C09818X | £6.13 | 66115 | £4.95 | 24 | C |
| C09819 | Initiative Lthr Lk Bndg Covers Wht 100s | 1 | 100 | £33.89 | PAVO | 7026833 | £2.62 | | | C09819X | £5.57 | 66116 | £4.50 | 24 | A |
| C09820 | Initiative Lthr Lk Bndg Covers Blue 100s | 1 | 100 | £32.89 | PAVO | 7026840 | £2.32 | | | C09820X | £4.77 | 66117 | £3.85 | 24 | A |
| C09821 | Initiative PVC 200 Mic Cover Board 100s | 1 | 100 | £35.29 | PAVO | 7026857 | £3.68 | | | C09821X | £6.07 | 66118 | £4.90 | 24 | A |
| Books & Pads | | | | | | | | | | | | | | | |
| DB7880 | Initiative Duplicate Book 105mmx130mm | 10 | 10 | £31.19 | | | | | | DB7880X | £9.16 | 50721 | £7.40 | 5 | A |
| DB7881 | Initiative Duplicate Book 216mmx130mm | 10 | 10 | £43.49 | | | | | | DB7881X | | 50724 | | | A |
| MS3904 | Initiative Mscst Book A4 Feint Ruled Blue | 5 | 10 | £54.29 | | | | | | MS3904X | £7.24 | 52068 | £5.85 | 5 | A |
| MS3905 | Initiative Mscst Book A5 Feint Ruled Blue | 5 | 10 | £37.99 | | | | | | MS3905X | £4.39 | 59426 | £3.55 | 5 | C |
| PD3041 | Initiative Memo Pad A4 Feint Ruled 160pg | 10 | 10 | £32.59 | | | | | | PD3041X | £5.45 | 52692 | £4.40 | 5 | A |
| PD9186 | Initiative Refill Pad A4 Fnt Mgn 160 pg | 10 | 10 | £40.19 | | | | | | PD9186X | £7.30 | 54066 | £5.90 | 5 | A |
| PD9189 | Initiative Refill Pad A4 Feint Mgn 400pg | 5 | 5 | £42.49 | | | | | | PD9189X | £8.54 | 54023 | £6.90 | 5 | B |
| SH3031 | Initiative Shorthand Notebook 160pg | 10 | 10 | £17.69 | | | | | | SH3031X | £3.34 | 54388 | £2.70 | 4 | A |
| SH3032 | Initiative Shorthand Notebook 300pg | 5 | 5 | £17.69 | | | | | | SH3032X | £3.22 | 54389 | £2.60 | 4 | B |
| SH3051 | Initiative Twinwire Notebook A4+ 160pg | 5 | 5 | £26.39 | | | | | | SH3051X | £4.89 | 66580 | £3.95 | 4 | A |
| SH3052 | Initiative Twinwire Notebook A5+ 160pg | 5 | 5 | £21.39 | | | | | | SH3052X | £4.46 | 66581 | £3.60 | 4 | C |
| SH3053 | Initiative Hardback Notebook A4 160 page | 5 | 5 | £48.49 | | | | | | SH3053X | £10.40 | 66582 | £8.40 | 4 | D |
| SH3054 | Initiative Hardback Notebook A5 160 page | 5 | 5 | £26.39 | | | | | | SH3054X | £7.06 | 66583 | £5.70 | 4 | D |
| SH9925 | Initiative Spiral Notebook A4 Rld 100pg | 10 | 10 | £35.39 | | | | | | SH9925X | £8.54 | 54390 | £6.90 | 4 | C |
| Cleaning - Computer & Equipment Cleaning | | | | | | | | | | | | | | | |
| CM9100 | Initiative Magnetic Whiteboard Eraser | 1 | 1 | £6.99 | | | | | | CM9100X | £1.33 | 97825 | £1.12 | 27 | B |
| CM9605 | Initiative Whiteboard Cleaner 250ml | 1 | 1 | £7.59 | | | | | | CM9605X | £1.18 | 51065 | £0.95 | 27 | A |
| CM9607 | Initiative Whiteboard Wet Wipes 100s | 1 | 1 | £11.99 | | | | | | CM9607X | £1.42 | 51067 | £1.15 | 27 | A |
| CM9903 | Initiative Aerosol Foam Cleaner 400ml | 1 | 1 | £7.89 | | | | | | CM9903X | £1.84 | 52329 | £1.55 | 21 | A |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|-------------------------|---|------|-------------------|--------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| CM9904 | Initiative Aerosol Air Duster 400ml | 1 | 1 | £17.09 | | | | | | CM9904X | £2.73 | 52330 | £2.30 | 21 | C |
| CM9906 | Initiative PC Cleaning Wipes Disp 100s | 1 | 1 | £5.69 | | | | | | CM9906X | £1.28 | 52331 | £1.08 | 21 | A |
| CM9907 | Initiative Telephone Wipes Tub 100s | 1 | 1 | £6.19 | | | | | | CM9907X | £1.28 | 52332 | £1.08 | 21 | A |
| CM9983 | Initiative Screen Cling Wipes Wet/Dry 20s | 1 | 1 | £7.39 | | | | | | CM9983X | £2.36 | 52335 | £1.99 | 21 | A |
| Computer Media Supplies | | | | | | | | | | | | | | | |
| DK9407 | Initiative DVD-R Cake Box Spindle 25s | 1 | | £12.69 | | | | | | DK9407X | | 56692 | | | A |
| DK9408 | Initiative DVD+R Cake Box Spindle 25s | 1 | | £12.69 | | | | | | DK9408X | | 56693 | | | A |
| DK9409 | Initiative CD-R Spindle 50s | 1 | | £14.49 | | | | | | DK9409X | | 56694 | | | A |
| Desktop Accessories | | | | | | | | | | | | | | | |
| CL8947 | Initiative Foldback Clips 19mm Black 10s | 1 | 1 | £4.89 | | | | | | CL8947X | £0.26 | 85688 | £0.21 | 14 | A |
| CL8948 | Initiative Foldback Clips 25mm Black 10s | 1 | 1 | £5.29 | | | | | | CL8948X | £0.41 | 85754 | £0.33 | 14 | A |
| CL8949 | Initiative Foldback Clips 32mm Black 10s | 1 | 1 | £6.19 | | | | | | CL8949X | £0.61 | 85755 | £0.49 | 14 | A |
| CL8950 | Initiative Foldback Clips 51mm Black 10s | 1 | 10 | £12.69 | | | | | | CL8950X | £1.18 | 85757 | £0.95 | 14 | A |
| BR9214 | Initiative Magazine File Ice Blue | 1 | 6 | £14.59 | | | | | | BR9214X | £1.72 | 84319 | £1.39 | 14 | A |
| BR9221 | Basic Magazine File Grey CP073YTGRY | 1 | | £12.59 | | | | | | | | | | | |
| BR9222 | Basic Magazine File Red CP073YTRED | 1 | | £11.69 | | | | | | KF04064 | £2.05 | | | 15 | |
| BR9223 | Basic Magazine File Blue CP073YTBLU | 1 | | £11.69 | | | | | | KF04062 | £2.05 | | | 15 | |
| BR9224 | Basic Magazine File Black CP073YTBK | 1 | | £11.69 | | | | | | KF04061 | £2.05 | | | 15 | |
| CL8896 | Initiative Paper Clip Jumbo Wavy 100s | 1 | 1 | £6.19 | | | | | | CL8896X | £1.73 | 53828 | £1.40 | 14 | B |
| CL8897 | Initiative Paper Clip Large Plain 1000s | 1 | 1 | £6.19 | | | | | | CL8897X | £1.42 | 53830 | £1.15 | 14 | B |
| CL8898 | Initiative Paper Clip Large Lipped 1000s | 1 | 1 | £6.19 | | | | | | CL8898X | £1.42 | 53829 | £1.15 | 14 | B |
| CL8899 | Initiative Paper Clip Giant Plain 100s | 1 | 1 | £2.19 | | | | | | CL8899X | £0.41 | 53827 | £0.33 | 14 | A |
| CL8900 | Initiative Paper Clip Large Plain 100s | 10 | 10 | £6.19 | | | | | | CL8900X | £1.49 | 50651 | £1.20 | 14 | B |
| CL8901 | Initiative Paper Clip Large Lipped 100s | 10 | 10 | £6.19 | | | | | | CL8901X | £1.63 | 50649 | £1.32 | 14 | B |
| DT9184 | Initiative Desk Caddy Ice Blue | 1 | 6 | £18.39 | | | | | | DT9184X | £1.36 | 84320 | £1.10 | 14 | C |
| DT9192 | Basic Desk Tidy Blue CP018YTBLU | 1 | | £5.09 | | | | | | KF10041 | £1.17 | | | 15 | |
| DT9193 | Basic Desk Tidy Red CP018YTRED | 1 | | £5.09 | | | | | | KF10042 | £1.17 | | | 15 | |
| DT9194 | Basic Desk Tidy Black CP018YTBK | 1 | | £5.09 | | | | | | KF10040 | £1.17 | | | 15 | |
| LT1374 | Initiative Letter Tray Risers Set 4 | 1 | 100 | £4.99 | | | | | | LT1374X | £0.28 | 51636 | £0.23 | 15 | A |
| LT9465 | Initiative Letter Tray Black | 1 | 12 | £15.19 | | | | | | LT9465X | £1.16 | 60364 | £0.94 | 15 | C |
| LT9466 | Initiative Letter Tray Red | 1 | 12 | £15.19 | | | | | | LT9466X | £1.16 | 60365 | £0.94 | 15 | C |
| LT9467 | Initiative Letter Tray Blue | 1 | 12 | £15.19 | | | | | | LT9467X | £1.16 | 60366 | £0.94 | 15 | C |
| LT9468 | Initiative Letter Tray Grey | 1 | 12 | £15.19 | | | | | | LT9468X | £1.16 | 60367 | £0.94 | | B |
| LT9473 | Initiative Letter Tray Ice Blue | 1 | 10 | £17.89 | | | | | | LT9473X | £1.54 | 84318 | £1.24 | 14 | |
| LT9476 | Basic Wide Entry Letter Tray Black | 1 | | £21.19 | | | | 908064 | 2.99 | KF21688 | £3.29 | | | 15 | |
| LT9477 | Basic Wide Entry Letter Tray Blue | 1 | | £21.19 | | | | 908072 | 2.99 | KF21689 | £3.29 | | | 15 | |
| LT9478 | Basic Wide Entry Letter Tray Red | 1 | | £21.19 | | | | | | KF21691 | £3.29 | | | 15 | |
| LT9479 | Basic Wide Entry Letter Tray Grey | 1 | | £20.90 | | | | | | | | | | | A |
| TD9511 | Initiative Tape Dispenser Dual Core | 1 | 10 | £13.59 | PAVO | 7624 | £1.23 | | | | | 54721 | £1.27 | 17 | |
| WT2930 | Plastic Waste Bin 14 Litre Grey | 1 | | £13.15 | | | | 330895 | 1.97 | | | | | | |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| WT2931 | Plastic Waste Bin 14 Litre Red | 1 | | £13.39 | | | | 330887 | 1.97 | KF01128 | £2.24 | | | 15 | |
| WT2932 | Plastic Waste Bin 14 Litre Blue | 1 | | £13.39 | | | | 330879 | 1.97 | KF01127 | £2.24 | | | 15 | |
| WT9070 | Plastic Waste Bin 14 Litre Black | 1 | | £13.39 | | | | 330860 | 1.97 | KF01124 | £2.24 | | | 15 | |
| General Envelopes (note items in bold type have volume pricing available - see page 30 for more details) | | | | | | | | | | | | | | | |
| EN2302 | Initiative Env C6 Plsl 80g White 1000s | 1 | 1 | £83.69 | | | | | | EN2302X | £13.64 | 02421 | £11.50 | 29 | A |
| EN2624 | Initiative Env DL SSeal 80g Wht 1000s | 1 | 1 | £87.99 | | | | | | EN2624X | £10.31 | 02416 | £8.69 | 29 | A |
| EN2625 | Initiative Env DL Wdw Sseal 80g Wht 1000 | 1 | 1 | £89.79 | | | | | | EN2625X | £11.49 | 02417 | £9.69 | 29 | A |
| EN2304 | Initiative Env DL SSeal 90g White 1000s | 1 | 1 | £94.49 | | | | | | EN2304X | £11.62 | 02418 | £9.80 | 29 | A |
| EN2347 | Initiative Env DL SSeal Wdw 90g Wht 1000 | 1 | 1 | £116.29 | | | | | | EN2347X | £12.61 | 02419 | £10.63 | 29 | A |
| EN1301 | Initiative Env DL SS 110g White 1000s | 1 | 1 | £101.69 | | | | | | EN1301X | £17.94 | 01182 | £15.13 | 29 | A |
| EN1302 | Initiative Env DL SS Wdw 110g Wht 1000s | 1 | 1 | £118.09 | | | | | | EN1302X | £20.29 | 01181 | £17.11 | 29 | A |
| EN2623 | Initiative Env C5 SSeal 100g White 500s | 1 | 1 | £70.29 | | | | | | EN2623X | £9.89 | 02424 | £7.79 | 29 | A |
| EN9193 | Initiative Env C5 SS Wdw 100g Wht 500s | 1 | 1 | £84.49 | | | | | | EN9193X | £10.34 | 02425 | £8.72 | 29 | A |
| EN1578 | Initiative Env C5 SSeal 90g Wht 500s | 1 | 1 | £69.59 | | | | | | EN1578X | £9.35 | 52044 | £7.88 | 29 | A |
| EN1579 | Initiative Env C5 SSeal 90g Wh Wdw 500s | 1 | 1 | £82.69 | | | | | | EN1579X | £9.64 | 52045 | £8.13 | 29 | A |
| EN2439 | Initiative Env C5 SSeal 80gsm Man 500s | 1 | 1 | £49.39 | | | | | | EN2439X | £8.33 | 02422 | £7.02 | 28 | A |
| EN2421 | Initiative Env C5 SSeal 115g Man 500s | 1 | 1 | £82.99 | | | | | | EN2421X | £10.84 | 02423 | £9.14 | 28 | A |
| EN1580 | Initiative Env C4 SSeal 90g Wht 250s | 1 | 1 | £58.69 | | | | | | EN1580X | £8.27 | 52046 | £6.97 | 29 | A |
| EN1581 | Initiative Env C4 SSeal 90g Wh Wdw 250s | 1 | 1 | £64.89 | | | | | | EN1581X | £8.65 | 52047 | £7.29 | 29 | A |
| EN2314 | Initiative Env C4 SSeal 100g White 250s | 1 | 1 | £73.99 | | | | | | EN2314X | £9.03 | 02428 | £7.61 | 29 | A |
| EN9059 | Initiative Env C4 SS Wdw 100g Wht 250s | 1 | 1 | £83.69 | | | | | | EN9059X | £9.48 | 02429 | £7.99 | 29 | A |
| EN2437 | Initiative Env C4 Sseal 80gsm Man 250s | 1 | 1 | £42.19 | | | | | | EN2437X | £6.88 | 02427 | £5.80 | 28 | A |
| EN2426 | Initiative Env C4 SSeal 115g Man 250s | 1 | 1 | £54.29 | | | | | | EN2426X | £9.06 | 02426 | £7.64 | 28 | A |
| EN1010 | Initiative Env 15x10 sseal 115g Man 250s | 1 | 1 | £83.09 | | | | | | | | 38950 | £10.57 | 28 | A |
| EN2430 | Initiative Env 16x12 SSeal 115g Man 250s | 1 | 1 | £103.89 | | | | | | EN2430X | £19.56 | 02430 | £16.49 | 28 | |
| Gusset Envelopes | | | | | | | | | | | | | | | |
| EN9164 | Initiative Env Gst C4 Wdw 140g Wht 125s | 1 | 1 | £96.19 | | | | | | EN9164X | £29.89 | 50398 | £25.20 | 29 | B |
| EN9512 | Initiative Env Gst C4 Plsl Manilla 125s | 1 | 1 | £60.99 | | | | | | EN9512X | £11.51 | 50396 | £9.30 | 28 | A |
| EN9511 | Initiative EnvGst Pls305x254x25 Man125s | 1 | 1 | £61.49 | | | | | | EN9511X | £11.51 | 50394 | £9.30 | 28 | A |
| EN9513 | Initiative Env Gst 381x254 Plsl Man 125s | 1 | 1 | £72.79 | | | | | | EN9513X | £13.12 | 50395 | £10.60 | 28 | D |
| EN9684 | Initiative Env Gst 356x254 Pkt Man 125s | 1 | 1 | £88.29 | | | | | | EN9684X | £22.66 | 50399 | £18.30 | 28 | A |
| EN9517 | Initiative Env Gst 406x305120g Man 125s | 1 | 1 | £89.69 | | | | | | EN9517X | £16.47 | 50397 | £13.30 | 28 | |
| Board Back Envelopes | | | | | | | | | | | | | | | |
| EN9507 | Initiative Env Brdb 250x176 115g Man125s | 1 | 1 | £40.69 | | | | | | EN9507X | £12.13 | 50404 | £9.80 | 28 | B |
| EN9509 | Initiative Env Brdb 318x267 Man125s | 1 | 1 | £68.69 | | | | | | EN9509X | £21.42 | 50400 | £17.30 | 28 | A |
| EN9516 | Initiative Env Brdb C4 Plsl 115g Man 125 | 1 | 1 | £69.99 | | | | | | EN9516X | £14.55 | 50401 | £11.75 | 28 | B |
| EN9514 | Initiative Env Brdb 15.5x12.5 Man 50s | 1 | 1 | £42.19 | | | | | | EN9514X | £12.63 | 50402 | £10.20 | 28 | A |
| EN9510 | Initiative Env Brdb 448x368mm Man50s | 1 | 1 | £76.59 | | | | | | EN9510X | £14.61 | 50403 | £11.80 | 28 | |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|---|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| Filing Cabinets (see page 31 for more details) | | | | | | | | | | | | | | | |
| FC1848 | Initiative Steel Fcab 4Drw Black | 1 | | £286.29 | BISLEY | AOC4 av1 | £79.71 | | | | | | | 11 | |
| FC1849 | Initiative Steel Fcab 3Drw Black | 1 | | £276.19 | BISLEY | AOC3 av1 | £78.49 | | | | | | | 11 | |
| FC1850 | Initiative Steel Fcab 2Drw Black | 1 | | £241.89 | BISLEY | AOC2 av1 | £63.76 | | | | | | | 11 | |
| FC5901 | Initiative Steel Fcab 4Drw Goose Grey | 1 | | £286.29 | BISLEY | AOC4 av4 | £79.71 | | | | | | | 11 | |
| FC5902 | Initiative Steel Fcab 3Drw Goose Grey | 1 | | £276.19 | BISLEY | AOC3 av4 | £78.49 | | | | | | | 11 | |
| FC5903 | Initiative Steel Fcab 2Drw Goose Grey | 1 | | £241.89 | BISLEY | AOC2 av4 | £63.76 | | | | | | | 11 | |
| FC5904 | Initiative Steel Fcab 4Drw Coffee Cream | 1 | | £286.29 | BISLEY | AOC4 av5av6 | £79.71 | | | | | | | 11 | |
| FC5905 | Initiative Steel Fcab 3Drw Coffee Cream | 1 | | £276.19 | BISLEY | AOC3 av5av6 | £78.49 | | | | | | | 11 | |
| FC5906 | Initiative Steel Fcab 2Drw Coffee Cream | 1 | | £241.89 | BISLEY | AOC2 av5av6 | £63.76 | | | | | | | 11 | |
| Initiative Archival Storage (see page 32 for more details) | | | | | | | | | | | | | | | |
| AS1496 | Initiative Transfer Case | 20 | 20 | £48.99 | | | | | | AS1496X | £16.84 | 50156 | £13.60 | 12 | B |
| AS1551 | Initiative Standard Storage Box | 10 | 10 | £60.89 | FELLOWES | AS1551 | £12.89 | | | AS1551X | £17.58 | 50155 | £14.20 | 12 | B |
| AS7063 | Initiative Standard Economy Storage Box | 10 | 10 | £60.19 | FELLOWES | AS7063 | £11.01 | | | AS7063X | £16.84 | 87337 | £13.60 | 12 | A |
| AS7065 | Initiative Strong XL Pop-Up Stor Box | 10 | 10 | £70.89 | FELLOWES | AS7065 | £19.83 | | | AS7065X | £29.59 | 87339 | £23.90 | 12 | C |
| AS9191 | Initiative Large Economy Storage Box | 10 | 10 | £65.79 | FELLOWES | AS9191 | £13.44 | | | AS9191X | £25.50 | 50406 | £20.60 | 12 | C |
| AS9339 | Initiative Strong Storage Box | 10 | 10 | £73.99 | FELLOWES | AS9339 | £15.20 | | | AS9339X | £27.73 | 59876 | £22.40 | 12 | D |
| AS9424 | Initiative Magazine File | 10 | 10 | £25.29 | | | | | | AS9424X | £8.54 | 84086 | £6.90 | 13 | |
| Files Pockets Binders | | | | | | | | | | | | | | | |
| BF1487 | Initiative Box File 70mm A4/FC Black | 10 | 10 | £129.99 | | | | | | BF1487X | £22.53 | 50386 | £18.20 | 10 | C |
| BF7840 | Initiative Box File 70mm A4/FC Red | 10 | 10 | £129.99 | | | | | | BF7840X | £23.40 | 50390 | £18.90 | 10 | C |
| BF7841 | Initiative Box File 70mm A4/FC Green | 10 | 10 | £129.99 | | | | | | BF7841X | £23.40 | 50388 | £18.90 | 10 | C |
| BF7842 | Initiative Box File 70mm A4/FC Blue | 10 | 10 | £129.99 | | | | | | BF7842X | £23.40 | 50387 | £18.90 | 10 | C |
| BF7887 | Initiative Box File 70mm A4/FC Purple | 10 | 10 | £129.99 | | | | | | BF7887X | £23.40 | 50389 | £18.90 | 10 | C |
| BF7894 | Initiative Box File 70mm A4/FC Yellow | 10 | 10 | £129.99 | | | | | | BF7894X | £23.40 | 50385 | £18.90 | 10 | C |
| BF9903 | Initiative Box File 70mm A4/FC Cloud | 10 | 10 | £111.59 | | | | | | BF9903X | £20.92 | 53356 | £16.90 | 10 | C |
| DV1400 | Initiative Manilla Divider A4 10pt Clrd | 1 | 50 | £1.79 | | | | | | DV1400X | £0.24 | 50556 | £0.19 | 6 | A |
| DV1416 | Initiative Manilla Divider A4 5pt Clrd | 1 | 100 | £0.79 | | | | | | DV1416X | £0.12 | 50557 | £0.10 | 6 | B |
| DV1485 | Initiative Manilla Divider A4 A-Z Buff | 1 | 15 | £3.49 | | | | | | DV1485X | £0.52 | 50558 | £0.42 | 6 | A |
| DV9244 | Initiative Index A-Z Clrd Mylar Tab | 1 | 10 | £7.89 | | | | | | DV9244X | £0.90 | 50431 | £0.73 | 6 | C |
| DV9245 | Initiative Index Jan-Dec Clrd Mylar Tab | 1 | 10 | £4.99 | | | | | | DV9245X | £0.77 | 50432 | £0.62 | 6 | C |
| DV9246 | Initiative Index 1-5 Clrd Mylar Tab | 1 | 50 | £3.29 | | | | | | DV9246X | £0.37 | 50433 | £0.30 | 6 | B |
| DV9247 | Initiative Index 1-10 Clrd Mylar Tab | 1 | 25 | £4.49 | | | | | | DV9247X | £0.52 | 50434 | £0.42 | 6 | A |
| DV9248 | Initiative Index 1-20 Clrd Mylar Tab | 1 | 15 | £7.49 | | | | | | DV9248X | £1.06 | 50435 | £0.86 | 6 | C |
| DV9249 | Initiative Divider 5pt Clrd Mylar Tab | 1 | 20 | £2.99 | | | | | | DV9249X | £0.37 | 50430 | £0.30 | 6 | C |
| DV9250 | Initiative Divider 10pt Clrd Mylar Tab | 1 | 20 | £4.29 | | | | | | DV9250X | £0.56 | 50436 | £0.45 | 6 | A |
| DV9251 | Initiative Index A4 1-5 White Mylar Tab | 1 | 20 | £2.99 | | | | | | DV9251X | £0.24 | 50429 | £0.19 | 6 | A |
| DV9252 | Initiative Index A4 1-10 White Mylar Tab | 1 | 10 | £4.19 | | | | | | DV9252X | £0.43 | 50425 | £0.35 | 6 | B |
| DV9253 | Initiative Index A4 1-12 White Mylar Tab | 1 | 10 | £4.89 | | | | | | DV9253X | £0.57 | 50426 | £0.46 | 6 | C |
| DV9254 | Initiative Index A4 1-15 White Mylar Tab | 1 | 10 | £6.39 | | | | | | DV9254X | £0.67 | 50437 | £0.54 | 6 | A |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--------------|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| DV9255 | Initiative Index A4 1-20 White Mylar Tab | 1 | 10 | £7.19 | | | | | | DV9255X | £0.73 | 50427 | £0.59 | 6 | A |
| DV9256 | Initiative Index A4 1-31 White Mylar Tab | 1 | 10 | £10.99 | | | | | | DV9256X | £1.41 | 50428 | £1.14 | 6 | B |
| DV9257 | Initiative Index A4 A-Z White Mylar Tab | 1 | 10 | £7.39 | | | | | | DV9257X | £0.80 | 50438 | £0.65 | 6 | B |
| DV9645 | Initiative Manilla Divider A4 12pt Clrd | 1 | 20 | £2.69 | | | | | | DV9645X | £0.35 | 51869 | £0.28 | 6 | B |
| DV9646 | Initiative Manilla Divider A4 20pt Clrd | 1 | 20 | £4.89 | | | | | | DV9646X | £0.58 | 51870 | £0.47 | 6 | C |
| DV9647 | Initiative Man Dvdr Ext Wdr A4 5pt Clrd | 1 | 50 | £2.49 | | | | | | DV9647X | £0.24 | 51871 | £0.19 | 6 | C |
| DV9648 | Initiative Man Dvdr Ext Wdr A4 10pt Clrd | 1 | 25 | £3.99 | | | | | | DV9648X | £0.37 | 51872 | £0.30 | 6 | B |
| DV9649 | Initiative Manilla Divider A4 15pt Clrd | 1 | 10 | £3.19 | | | | | | DV9649X | £0.41 | 46221 | £0.33 | 6 | B |
| DV9650 | Initiative Index 1-15 Clrd Mylar Tab | 1 | 10 | £6.49 | | | | | | DV9650X | £0.84 | 46222 | £0.68 | 6 | A |
| DV9656 | Initiative Index A4 1-50 White Mylar Tab | 1 | 2 | £29.79 | | | | | | DV9656X | £2.08 | 46228 | £1.68 | 6 | C |
| EF9005 | Initiative Expanding File FC A-Z 1-31 | 1 | 5 | £23.19 | | | | | | EF9005X | £3.94 | 50903 | £3.18 | 13 | C |
| LV1481 | Initiative Lever Arch File FC Black | 10 | 10 | £92.79 | | | | | | LV1481X | £12.13 | 51326 | £9.80 | 8 | C |
| LV1482 | Initiative Lever Arch File A4 Black | 10 | 10 | £92.79 | | | | | | LV1482X | £12.32 | 51320 | £9.95 | 8 | C |
| LV9140 | Initiative Lever Arch File A4 Blue | 10 | 10 | £92.79 | | | | | | LV9140X | £12.32 | 51321 | £9.95 | 8 | C |
| LV9141 | Initiative Lever Arch File A4 Green | 10 | 10 | £92.79 | | | | | | LV9141X | £12.32 | 51322 | £9.95 | 8 | C |
| LV9142 | Initiative Lever Arch File A4 Red | 10 | 10 | £92.79 | | | | | | LV9142X | £12.32 | 51324 | £9.95 | 8 | B |
| LV9143 | Initiative Lever Arch File FC Red | 10 | 10 | £92.79 | | | | | | LV9143X | £12.32 | 51338 | £9.95 | 8 | B |
| LV9144 | Initiative Lever Arch File FC Blue | 10 | 10 | £92.79 | | | | | | LV9144X | £12.32 | 51333 | £9.95 | 8 | B |
| LV9145 | Initiative Lever Arch File FC Green | 10 | 10 | £92.79 | | | | | | LV9145X | £12.32 | 51334 | £9.95 | 8 | C |
| LV9183 | Initiative Lever Arch File A4 Purple | 10 | 10 | £92.79 | | | | | | LV9183X | £12.32 | 51323 | £9.95 | 8 | B |
| LV9184 | Initiative Lever Arch File FC Purple | 10 | 10 | £92.79 | | | | | | LV9184X | £12.32 | 51335 | £9.95 | 8 | A |
| LV9221 | Initiative PP Lever Arch File A4 Black | 10 | 10 | £96.29 | | | | | | LV9221X | £13.49 | 51311 | £10.90 | 9 | A |
| LV9222 | Initiative PP Lever Arch File A4 Blue | 10 | 10 | £96.29 | | | | | | LV9222X | £13.49 | 51312 | £10.90 | 9 | A |
| LV9223 | Initiative PP Lever Arch File A4 Red | 10 | 10 | £96.29 | | | | | | LV9223X | £13.49 | 51314 | £10.90 | 9 | A |
| LV9224 | Initiative PP Lever Arch File A4 Green | 10 | 10 | £96.29 | | | | | | LV9224X | £13.49 | 51313 | £10.90 | 9 | A |
| LV9225 | Initiative PP Lever Arch File A4 Yellow | 10 | 10 | £96.29 | | | | | | LV9225X | £13.49 | 51315 | £10.90 | 9 | C |
| LV9235 | Initiative Lever Arch File A4 Yellow | 10 | 10 | £92.79 | | | | | | LV9235X | £12.32 | 51325 | £9.95 | 8 | B |
| LV9236 | Initiative Lever Arch File FC Yellow | 10 | 10 | £92.79 | | | | | | LV9236X | £12.32 | 51339 | £9.95 | 8 | A |
| LV9287 | Initiative Lever Arch File FC Cloud | 10 | 10 | £84.39 | | | | | | LV9287X | £10.34 | 53357 | £8.35 | 8 | B |
| LV9288 | Initiative Lever Arch File A4 Cloud | 10 | 10 | £84.39 | | | | | | LV9288X | £10.34 | 53358 | £8.35 | 8 | A |
| MF9302 | Initiative Sq Cut Fldr Mwt FC Pink | 100 | 100 | £35.89 | | | | | | MF9302X | £5.72 | 51837 | £4.62 | 10 | A |
| MF9303 | Initiative Sq Cut Fldr Mwt FC Red | 100 | 100 | £35.89 | | | | | | MF9303X | £5.72 | 51838 | £4.62 | 10 | A |
| MF9304 | Initiative Sq Cut Fldr Mwt FC Yellow | 100 | 100 | £35.89 | | | | | | MF9304X | £5.72 | 51839 | £4.62 | 10 | A |
| MF9305 | Initiative Sq Cut Fldr Mwt FC Blue | 100 | 100 | £35.89 | | | | | | MF9305X | £5.72 | 51833 | £4.62 | 10 | A |
| MF9306 | Initiative Sq Cut Fldr Mwt FC Buff | 100 | 100 | £35.89 | | | | | | MF9306X | £5.72 | 51834 | £4.62 | 10 | A |
| MF9307 | Initiative Sq Cut Fldr Mwt FC Green | 100 | 100 | £35.89 | | | | | | MF9307X | £5.72 | 51835 | £4.62 | 10 | A |
| MF9308 | Initiative Sq Cut Fldr Mwt FC Orange | 100 | 100 | £35.89 | | | | | | MF9308X | £5.72 | 51836 | £4.62 | 10 | A |
| MF9521 | Initiative Econ Kraft Sq Cut Fldr FC Buf | 100 | 100 | £15.39 | | | | | | MF9521X | £3.53 | 59435 | £2.85 | 10 | A |
| PB1258 | Initiative Pres Binder 4D Ring 25mm Wht | 10 | 10 | £105.99 | | | | | | PB1258X | £12.13 | 50335 | £9.80 | 25 | A |
| PB1262 | Initiative Pres Binder 4D Ring 40mm Wht | 10 | 10 | £119.29 | | | | | | PB1262X | £14.30 | 50336 | £11.55 | 25 | A |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--------------|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| PB1266 | Initiative Pres Binder 4D Ring 50mm Wht | 10 | 10 | £149.29 | | | | | | PB1266X | £16.71 | 50337 | £13.50 | 25 | C |
| PB1270 | Initiative Pres Binder 4D Ring 65mm Wht | 10 | 10 | £159.59 | | | | | | PB1270X | £19.99 | 50362 | £16.15 | 25 | A |
| PB1271 | Initiative Pres Binder 4 O-Ring 16mm Wht | 10 | 10 | £85.39 | | | | | | PB1271X | £12.13 | 51873 | £9.80 | 25 | A |
| PF1101 | Initiative Folders A4 Glass Clear 100s | 1 | 1 | £30.59 | | | | | | PF1101X | £3.32 | 53847 | £2.68 | 25 | A |
| PF1131 | Initiative Reinf Plas Pkt A4 Clr Bx 100s | 1 | 1 | £16.69 | | | | | | PF1131X | £1.61 | 53863 | £1.30 | 25 | B |
| PF1263 | Init Reinf Plas Pkt A4 Clr Bag 100s 25s | 1 | 1 | £299.99 | | | | | | PF1263X | £33.43 | 50967 | £27.00 | | B |
| PF1264 | Initiative Plastic Folders A4 Clear 100s | 1 | 1 | £34.79 | | | | | | PF1264X | £3.22 | 50968 | £2.60 | 25 | A |
| PF1323 | Initiative Report File A4 Red 25s | 1 | 1 | £15.29 | | | | | | PF1323X | £2.71 | 51874 | £2.19 | 24 | A |
| PF9574 | Initiative Report File A4 Blue 25s | 1 | 1 | £15.29 | | | | | | PF9574X | £2.71 | 59753 | £2.19 | 24 | A |
| PF9575 | Initiative Report File A4 Black 25s | 1 | 1 | £15.29 | | | | | | PF9575X | £2.71 | 59754 | £2.19 | 24 | D |
| PF9576 | Initiative Reinf Plas Pkt A4 Gls Cl 100s | 1 | 1 | £45.19 | | | | | | PF9576X | £3.22 | 59344 | £2.60 | 25 | A |
| PF9713 | Initiative Expanding Pocket 120m A4 10s | 1 | 1 | £31.29 | | | | | | PF9713X | £3.59 | 24108 | £2.90 | 25 | B |
| PF9714 | Initiative Punch Pkt HW Gloss Clear 100s | 1 | 1 | £40.79 | | | | | | PF9714X | £3.28 | 24109 | £2.65 | 25 | A |
| PF9952 | Initiative PP Wallets A4 Clear | 10 | 1 | £18.39 | | | | | | PF9952X | £2.66 | 51073 | £2.15 | 25 | A |
| PW9314 | Initiative Document Wallet Mwt FC Blue | 50 | 50 | £28.89 | | | | | | PW9314X | £3.99 | 50522 | £3.22 | 9 | A |
| PW9315 | Initiative Document Wallet Mwt FC Buff | 50 | 50 | £28.89 | | | | | | PW9315X | £3.99 | 50523 | £3.22 | 9 | A |
| PW9316 | Initiative Document Wallet Mwt FC Green | 50 | 50 | £28.89 | | | | | | PW9316X | £3.99 | 50524 | £3.22 | 9 | A |
| PW9317 | Initiative Document Wallet Mwt FC Orange | 50 | 50 | £28.89 | | | | | | PW9317X | £3.99 | 50525 | £3.22 | 9 | A |
| PW9318 | Initiative Document Wallet Mwt FC Pink | 50 | 50 | £28.89 | | | | | | PW9318X | £3.99 | 50526 | £3.22 | 9 | A |
| PW9319 | Initiative Document Wallet Mwt FC Red | 50 | 50 | £28.89 | | | | | | PW9319X | £3.99 | 50527 | £3.22 | 9 | A |
| PW9320 | Initiative Document Wallet Mwt FC Yellow | 50 | 50 | £28.89 | | | | | | PW9320X | £3.99 | 50528 | £3.22 | 9 | A |
| PW9349 | Initiative Document Wallet Mwt FC Ast 50 | 1 | 1 | £28.89 | | | | | | PW9349X | £4.68 | 50521 | £3.78 | 9 | B |
| RB9085 | Initiative PP Ring Binder 25mm A4 Red | 10 | 10 | £47.39 | | | | | | RB9085X | £7.45 | 54226 | £6.02 | 9 | B |
| RB9086 | Initiative PP Ring Binder 25mm A4 Green | 10 | 10 | £47.39 | | | | | | RB9086X | £7.45 | 54224 | £6.02 | 9 | B |
| RB9087 | Initiative PP Ring Binder 25mm A4 Blue | 10 | 10 | £47.39 | | | | | | RB9087X | £7.45 | 54223 | £6.02 | 9 | B |
| RB9089 | Initiative PP Ring Binder 25mm A4 Black | 10 | 10 | £47.39 | | | | | | RB9089X | £7.45 | 54222 | £6.02 | 9 | B |
| RB9589 | Initiative PP Ring Binder 25mm A4 Yellow | 10 | 10 | £47.39 | | | | | | RB9589X | £7.45 | 54227 | £6.02 | 9 | B |
| RB9590 | Initiative PP Ring Binder 25mm A4 Purple | 10 | 10 | £47.39 | | | | | | RB9590X | £7.45 | 54225 | £6.02 | 9 | D |
| RB9681 | Initiative POB Ring Binder A4 Black | 10 | 10 | £43.09 | | | | | | RB9681X | £7.14 | 24102 | £5.77 | 9 | D |
| RB9682 | Initiative POB Ring Binder A4 Blue | 10 | 10 | £43.09 | | | | | | RB9682X | £7.14 | 24103 | £5.77 | 9 | D |
| RB9683 | Initiative POB Ring Binder A4 Red | 10 | 10 | £43.09 | | | | | | RB9683X | £7.14 | 24104 | £5.77 | 9 | D |
| RB9684 | Initiative POB Ring Binder A4 Green | 10 | 10 | £43.09 | | | | | | RB9684X | £7.14 | 24105 | £5.77 | 9 | D |
| RB9685 | Initiative POB Ring Binder A4 Yellow | 10 | 10 | £43.09 | | | | | | RB9685X | £7.14 | 24106 | £5.77 | 9 | D |
| RB9686 | Initiative POB Ring Binder A4 Purple | 10 | 10 | £43.09 | | | | | | RB9686X | £7.14 | 24107 | £5.77 | 9 | A |
| SB9628 | Initiative Storage Case Manila | 50 | 50 | £73.99 | | | | | | SB9628X | £11.58 | 50405 | £9.35 | 13 | A |
| SF1600 | Initiative Suspension File FC 50s | 1 | 1 | £92.19 | | | | | | SF1600X | £8.65 | 50369 | £6.99 | 13 | |
| SF9005 | Initiative Clear Plastic Tabs 50s | 1 | | £22.59 | | | | 504595 | £3.33 | KF21002 | £2.72 | | | 13 | |
| SF9006 | Initiative Paper Inserts 50s | 1 | | £4.89 | | | | 504609 | £0.87 | KF21003 | £0.87 | | | 13 | B |
| SF9584 | Initiative Suspension File A4 50s | 1 | 1 | £92.19 | | | | | | SF9584X | £8.65 | 51877 | £6.99 | 13 | B |
| SS7089 | Initiative Transfer Spring File FC Blue | 50 | 50 | £124.69 | | | | | | SS7089X | £17.70 | 51840 | £14.30 | 8 | B |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--------------|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| SS7090 | Initiative Transfer Spring File FC Org | 50 | 50 | £124.69 | | | | | | SS7090X | £17.70 | 51843 | £14.30 | 8 | B |
| SS7091 | Initiative Transfer Spring File FC Pink | 50 | 50 | £124.69 | | | | | | SS7091X | £17.70 | 51844 | £14.30 | 8 | B |
| SS7092 | Initiative Transfer Spring File FC Buff | 50 | 50 | £124.69 | | | | | | SS7092X | £17.70 | 51841 | £14.30 | 8 | B |
| SS7093 | Initiative Transfer Spring File FC Green | 50 | 50 | £124.69 | | | | | | SS7093X | £17.70 | 51842 | £14.30 | 8 | A |
| SS9451 | Initiative Transfer Pocket File FC Buff | 25 | 25 | £91.09 | | | | | | SS9451X | £11.74 | 51000 | £9.48 | 8 | B |
| SS9452 | Initiative Transfer Pocket File FC Blue | 25 | 25 | £91.09 | | | | | | SS9452X | £11.74 | 51001 | £9.48 | 8 | B |
| SS9453 | Initiative Transfer Pocket File FC Green | 25 | 25 | £91.09 | | | | | | SS9453X | £11.74 | 51002 | £9.48 | 8 | B |
| SS9454 | Initiative Transfer Pocket File FC Org | 25 | 25 | £91.09 | | | | | | SS9454X | £11.74 | 51008 | £9.48 | 8 | B |
| SS9455 | Initiative Transfer Pocket File FC Pink | 25 | 25 | £91.09 | | | | | | SS9455X | £11.74 | 51032 | £9.48 | 8 | |
| Janitorial | | | | | | | | | | | | | | | |
| JA1883 | Initiative Toilet Roll Wht 200 Sht 36s | 1 | 1 | £19.49 | MATRYX | 98714 | £4.54 | | | JA1883X | £6.31 | 98714 | £5.10 | 34 | A |
| JA1884 | Initiative Toilet Roll Wht 320 Sht 36s | 1 | 1 | £25.99 | MATRYX | 98713 | £6.05 | | | JA1884X | £8.29 | 98713 | £6.70 | 34 | A |
| JA3051 | Initiative Cntfd RI 150m Blu 2-ply 6s | 1 | 6 | £50.59 | MATRYX | 98705 | £7.13 | | | JA3051X | £11.95 | 98705 | £9.65 | 34 | A |
| JA3052 | Initiative Cntfd RI 150m Wht 2-ply 6s | 1 | 1 | £50.59 | MATRYX | 98706 | £7.40 | | | JA3052X | £13.74 | 98706 | £11.10 | 34 | A |
| JA3053 | Initiative Paper Towels Green 1ply 2688s | 1 | 1 | £50.59 | MATRYX | 98753 | £8.32 | | | JA3053X | £11.64 | 98753 | £9.40 | 34 | B |
| JA3054 | Initiative Paper Towels Blue 1ply 2688s | 1 | 1 | £50.59 | MATRYX | 98721 | £8.32 | | | JA3054X | £11.64 | 98721 | £9.40 | 34 | |
| JA3366 | Initiative 2Ply Bulk Toilet Tissue 36s | 1 | 36 | £31.49 | | | | | | JA3366X | £16.08 | 94838 | £12.99 | 34 | |
| JA3368 | Initiative 2Ply Mini Jumbo 2.5' Core 12s | 1 | 12 | £33.69 | | | | | | JA3368X | £13.61 | 94840 | £10.99 | 34 | |
| JA3369 | Initiative 2-Ply Mini Jumbo 3' Core 12s | 1 | 12 | £33.69 | | | | | | JA3369X | £13.61 | 94841 | £10.99 | 34 | |
| JA3367 | Initiative CFold Hand Towels 1Ply White | 1 | 16 | £50.59 | | | | | | JA3367X | £15.48 | 94839 | £12.50 | 34 | |
| JA3365 | Initiative Kitchen Roll 2 Ply pck 24 | 1 | 24 | £18.99 | | | | | | JA3365X | | 94837 | | | B |
| JA3138 | Initiative Blue Water Cups 7oz 1000s | 1 | 1000 | £40.99 | | | | | | JA3138X | £13.56 | 85607 | £10.95 | 34 | A |
| JA9787 | Initiative Clear Water Cups 7oz 1000s | 1 | 1 | £40.99 | | | | | | JA9787X | £15.60 | 54744 | £12.60 | 34 | A |
| JA9788 | Initiative White Water Cups 7oz 1000s | 1 | 1 | £40.99 | | | | | | JA9788X | £15.60 | 54754 | £12.60 | 34 | A |
| JA9717 | Initiative Lt Duty Blk Sacks 200s | 1 | 200 | £31.89 | | | | | | JA9717X | £9.53 | 00315 | £7.70 | 34 | A |
| JA9718 | Initiative Med Dut Blk Sacks 200s | 1 | 200 | £36.99 | | | | | | JA9718X | £10.77 | 00372 | £8.70 | 34 | A |
| JA9719 | Initiative Heavy Duty Black Sacks 200s | 1 | 200 | £40.79 | | | | | | JA9719X | £13.00 | 00405 | £10.50 | 34 | A |
| JA9720 | Initiative White Sq Bin Bags 1000s | 1 | 1 | £27.99 | | | | | | JA9720X | £11.51 | 00410 | £9.30 | 34 | |
| Labels | | | | | | | | | | | | | | | |
| LA1050 | Initiative Mpps Labels 18tv 100s | 1 | 1 | £41.79 | | | | | | LA1050X | £3.80 | 51158 | £3.07 | 31 | A |
| LA1051 | Initiative Mpps Labels 2tv 100s | 1 | 1 | £41.79 | | | | | | LA1051X | £3.80 | 51155 | £3.07 | 31 | A |
| LA1080 | Initiative Mpps Labels 1tv 100s | 1 | 1 | £41.79 | | | | | | LA1080X | £3.80 | 59596 | £3.07 | 31 | A |
| LA2015 | Initiative Mpps Labels 8tv 100s | 1 | 1 | £41.79 | | | | | | LA2015X | £3.80 | 50376 | £3.07 | 31 | A |
| LA2580 | Initiative Mpps Labels 4tv 100s | 1 | 1 | £41.79 | | | | | | LA2580X | £3.80 | 43251 | £3.07 | 31 | A |
| LA2581 | Initiative Mpps Labels 2tv 500s | 1 | 1 | £146.09 | | | | | | LA2581X | £18.32 | 43252 | £14.80 | 31 | A |
| LA2582 | Initiative Mpps Labels 8tv 500s | 1 | 1 | £146.09 | | | | | | LA2582X | £18.32 | 43253 | £14.80 | 31 | D |
| LA7524 | Initiative Adhesive Labels 89x36mm 250s | 1 | 20 | £3.29 | | | | | | LA7524X | £0.78 | 50105 | £0.63 | 31 | A |
| LA9234 | Initiative Mpps Labels 24tv 100s | 1 | 1 | £41.79 | | | | | | LA9234X | £3.80 | 51157 | £3.07 | 31 | A |
| LA9235 | Initiative Mpps Labels 21tv 100s | 1 | 1 | £41.79 | | | | | | LA9235X | £3.80 | 51156 | £3.07 | 31 | A |
| LA9236 | Initiative Mpps Labels 16tv 100s | 1 | 1 | £41.79 | | | | | | LA9236X | £3.80 | 51223 | £3.07 | 31 | A |
| LA9237 | Initiative Mpps Labels 14tv 100s | 1 | 1 | £41.79 | | | | | | LA9237X | £3.80 | 51224 | £3.07 | 31 | |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| Laminating Pouches (see page 34 for more details) | | | | | | | | | | | | | | | |
| LM8893 | Initiative Lamg Pouch 250 Micron A4 100s | 1 | 1 | £91.19 | PAVO | 50446 | £4.91 | | | LM8893X | £9.04 | 50446 | £7.30 | 24 | E |
| LM8894 | Initiative Lamg Pouch 150 Micron A4 100s | 1 | 1 | £54.49 | PAVO | 50445 | £2.64 | | | LM8894X | £6.12 | 50445 | £4.94 | 24 | C |
| LM8921 | Initiative Lamg Pouch 250 Micron A3 100s | 1 | 1 | £163.29 | PAVO | 50448 | £9.66 | | | LM8921X | £19.31 | 50448 | £15.60 | 24 | D |
| LM8922 | Initiative Lamg Pouch 150 Micron A3 100s | 1 | 1 | £97.99 | PAVO | 50447 | £6.06 | | | LM8922X | £12.13 | 50447 | £9.80 | 24 | E |
| LM9016 | Initiative Lamg Pouch 150 Micron A4 25s | 1 | 1 | £16.29 | PAVO | LM9016 | £1.05 | | | LM9016X | £3.16 | 59436 | £2.55 | 24 | E |
| LM9757 | Initiative Matt Pouch 150 Micron A4 100s | 1 | 100 | £81.59 | PAVO | 7028752 | £6.64 | | | LM9757X | £14.48 | 84278 | £11.70 | 24 | B |
| LM9758 | Initiative Matt Pouch 250 Micron A4 100s | 1 | 100 | £108.79 | PAVO | 7028769 | £10.03 | | | LM9758X | £17.58 | 84279 | £14.20 | 24 | E |
| LM9762 | Initiative Lightweight Pouch A4 100s | 1 | 100 | £46.29 | PAVO | 7028790 | £2.46 | | | LM9762X | £4.70 | 84286 | £3.80 | 24 | |
| LM6301 | WhiteBox Lamg Pouch 150 Micron A4 100s | 1 | 10 | £469.90 | | | | | | | | 91199 | £35.00 | | |
| Legal & Personnel Supplies | | | | | | | | | | | | | | | |
| SH9928 | Initiative Counsels Notebook A4 96pg | 10 | 10 | £41.09 | | | | | | SH9928X | £8.17 | 59378 | £6.60 | 5 | |
| Mailroom & Warehouse | | | | | | | | | | | | | | | |
| EB6840 | Initiative Rubber Band Assorted 454gm | 1 | 1 | £24.89 | | | | | | EB6840X | £2.96 | 54297 | £2.39 | 14 | B |
| EB6844 | Initiative Rubber Band No 32 454gm | 1 | 1 | £24.89 | | | | | | EB6844X | £2.96 | 54298 | £2.39 | 14 | B |
| EB6846 | Initiative Rubber Band No 34 454gm | 1 | 1 | £24.89 | | | | | | EB6846X | £2.96 | 54300 | £2.39 | 14 | B |
| EB6847 | Initiative Rubber Band No 38 454gm | 1 | 1 | £24.89 | | | | | | EB6847X | £2.96 | 54301 | £2.39 | 14 | A |
| EB6848 | Initiative Rubber Band No 69 454gm | 1 | 1 | £24.89 | | | | | | EB6848X | £2.96 | 54302 | £2.39 | 14 | B |
| EB6861 | Initiative Rubber Bands No 36 454g | 1 | 1 | £24.89 | | | | | | EB6861X | £2.96 | 87334 | £2.39 | 14 | B |
| EB6862 | Initiative Rubber Bands No 18 454g | 1 | 1 | £24.89 | | | | | | EB6862X | £2.96 | 87335 | £2.39 | 14 | B |
| EB6863 | Initiative Rubber Bands No 64 454g | 1 | 1 | £24.89 | | | | | | EB6863X | £2.96 | 87336 | £2.39 | 14 | |
| Noticeboards (see page 31 for more details) | | | | | | | | | | | | | | | |
| DW8243 | Initiative Non Magn Drywipe Board 3x2 | 1 | 1 | £72.09 | BI-SILQUE | MA0312170 | £9.80 | | | DW8243X | £13.56 | 53364 | £10.95 | 27 | B |
| DW8244 | Initiative Non Magn Drywipe Board 4x3 | 1 | 1 | £118.89 | BI-SILQUE | MA0512170 | £17.48 | | | DW8244X | £22.16 | 53365 | £17.90 | 27 | |
| DW8245 | Initiative Non Magn Drywipe Board 6x4 | 1 | 1 | £267.19 | BI-SILQUE | MA2712170 | £33.61 | | | DW8245X | £40.40 | | | 27 | E |
| DW8246 | Initiative Magnetic Drywipe Board 3x2 | 1 | 1 | £88.19 | BI-SILQUE | IN_MA0306170 | £13.76 | | | DW8246X | £25.50 | 97802 | £20.60 | 27 | C |
| DW8247 | Initiative Magnetic Drywipe Board 4x3 | 1 | 1 | £176.39 | BI-SILQUE | IN_MA0506170 | £26.58 | | | DW8247X | £42.71 | 97820 | £34.50 | 27 | |
| DW8248 | Initiative Magnetic Drywipe Board 6x4 | 1 | 1 | £299.29 | BI-SILQUE | IN_MA2706170 | £49.32 | | | DW8248X | £59.29 | | | 27 | B |
| NB9182 | Initiative Noticeboard 3x2 Blue | 1 | 1 | £78.79 | BI-SILQUE | FA0343170 | £8.48 | | | NB9182X | £12.63 | 53359 | £10.20 | 27 | C |
| NB9183 | Initiative Noticeboard 4x3 Blue | 1 | 1 | £128.19 | BI-SILQUE | FA0543170-INIT | £13.82 | | | NB9183X | £21.54 | 53360 | £17.40 | 27 | |
| NB9184 | Initiative Noticeboard 6x4 Blue | 1 | 1 | £225.79 | BI-SILQUE | FA2743170-INIT | £24.77 | | | NB9184X | £29.77 | | | 27 | |
| Office Planning | | | | | | | | | | | | | | | |
| IB8685 | Initiative Snap Frame A4 Silver | 1 | 1 | £22.99 | | | | | | IB8685X | £9.16 | 85582 | £7.40 | 27 | C |
| IB8684 | Initiative Snap Frame A3 Silver | 1 | 1 | £34.49 | | | | | | IB8684X | £13.49 | 85581 | £10.90 | 27 | C |
| PL6126 | Initiative 2019 13 Month Year Plnr Mtd | 1 | 20 | £38.89 | | | | | | PL6126X | £2.97 | 93232 | £2.40 | 7 | |
| PL6145 | Initiative 2020 13 Month Year Plnr Mtd | 1 | | £35.19 | | | | | | PL6145X | | | | 7 | |
| PL6127 | Initiative 2019 13 Month Year Plnr Umt | 1 | 50 | £21.89 | | | | | | PL6127X | £1.09 | 93233 | £0.88 | 7 | |
| PL6146 | Initiative 2020 13 Month Year Plnr Umt | 1 | | £19.79 | | | | | | PL6146X | | | | 7 | |
| PL6125 | Initiative 2019 7 Day Staff Planner Unmt | 1 | 50 | £21.89 | | | | | | PL6125X | £1.09 | 93231 | £0.88 | 7 | |
| PL6144 | Initiative 2020 7 Day Staff Planner Unmt | 1 | | £19.79 | | | | | | PL6144X | | | | 7 | |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|--|---|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| Office Machine Supplies | | | | | | | | | | | | | | | |
| AD7070 | Initiative Calculator Roll 57x57mm 20s | 1 | 20 | £18.19 | | | | | | AD7070X | £4.02 | 54720 | £3.25 | 30 | B |
| AD7110 | Initiative Thermal Roll 80x80x12.7mm 20s | 20 | 20 | £127.69 | | | | | | AD7110X | £26.49 | 84287 | £21.40 | 30 | B |
| AD7111 | Initiative Thermal Roll 57x55x12.7mm 20s | 20 | 20 | £61.99 | | | | | | AD7111X | £11.39 | 84293 | £9.20 | 30 | C |
| AD7112 | Initiative Thermal Roll 57x40x12.7mm 20s | 20 | 20 | £76.79 | | | | | | AD7112X | £7.18 | 84299 | £5.80 | 30 | A |
| CT9213 | Initiative Desktop Calculator 8 Digit | 1 | 1 | £10.59 | | | | | | CT9213X | £3.53 | 50421 | £2.85 | 20 | A |
| CT9221 | Initiative Desktop Calculator 12 Digit | 1 | 1 | £18.99 | | | | | | CT9221X | £4.33 | 50417 | £3.50 | 20 | |
| Paper (note items in bold type have volume pricing available - see pages 30 & 33) | | | | | | | | | | | | | | | |
| LS0501 | Initiative Lst Ppr A4 1pt Pln 70g 2000s | 1 | 1 | £121.39 | KPCONVERTORS | LS0501 | £15.25 | | | LS0501X | £22.41 | 51672 | £18.10 | 30 | F |
| LS0503 | Initiative Lst Ppr 11x241 Pln 60g 2000s | 1 | 1 | £90.09 | KPCONVERTORS | LS0503 | £8.80 | | | LS0503X | £15.97 | 51653 | £12.90 | 30 | E |
| LS0504 | Initiative Lst Ppr11x368 1pt Rld60g 2000 | 1 | 1 | £136.09 | KPCONVERTORS | LS0504 | £12.90 | | | LS0504X | £23.46 | 51671 | £18.95 | 30 | E |
| LS0506 | Initiative Lst Ppr11x368 1ptPln 60g 2000 | 1 | 1 | £136.09 | KPCONVERTORS | LS0506 | £12.90 | | | LS0506X | £23.46 | 51669 | £18.95 | 30 | B |
| LS0509 | Initiative Lst Ppr11x368 1ptPln70g 2000 | 1 | 1 | £139.79 | KPCONVERTORS | LS0509 | £15.00 | | | LS0509X | £24.02 | 51670 | £19.40 | 30 | C |
| LS0516 | Initiative Lst Ppr11x241 2ptINCR 60g 1000 | 1 | 1 | £141.59 | KPCONVERTORS | LS0516 | £15.95 | | | LS0516X | £26.49 | 51652 | £21.40 | 30 | D |
| LS9629 | Initiative Lst Ppr11x241 1pt Pln70g 2000 | 1 | 1 | £109.89 | KPCONVERTORS | LS9629 | £10.10 | | | LS9629X | £18.07 | 51665 | £14.60 | 30 | D |
| LS9743 | Initiative Lst Ppr11x368 1pt Rld70g 2000 | 1 | 1 | £153.79 | KPCONVERTORS | LS9743 | £15.00 | | | LS9743X | £36.52 | 51666 | £29.50 | 30 | |
| PC1025 | Initiative Office Paper A4 White 500sh | 1 | 5 | £26.99 | | | | | | PC1025X | £3.25 | 20896 | £2.62 | 31 | |
| PC2526 | Initiative Multipurpose Ppr A4 80g 500sh | 1 | 5 | £33.49 | | | | | | PC2526X | £3.55 | 20897 | £2.83 | 31 | |
| PC2527 | Initiative Multipurpose Ppr A3 80g 500sh | 1 | 5 | £67.49 | | | | | | PC2527X | £7.17 | 20898 | £5.73 | 31 | |
| Pens, Pencils & Writing Supplies | | | | | | | | | | | | | | | |
| CF8083 | Initiative Correction Fluid 20ml | 10 | 10 | £22.59 | HAINENKO | 0292007 | £1.30 | | | CF8083X | £2.23 | 50490 | £1.80 | 17 | B |
| CR1011 | Initiative Correction Roller 4.2mmx7m | 1 | 10 | £4.89 | | | | | | CR1011X | £0.64 | 50491 | £0.52 | 17 | |
| CR1013 | WhiteBox Correction Roller 4.2mmx7m | 1 | 12 | £502.80 | HAINENKO | 799500/1 | £0.18 | | | | | 91198 | £34.80 | | |
| ER7193 | Initiative Sleeved Plastic Eraser | 20 | 20 | £23.59 | HAINENKO | 0293100 | £0.92 | | | ER7193X | £2.41 | 79697 | £1.95 | 22 | C |
| HI8541 | Initiative Highlighters Green | 10 | 10 | £16.09 | | | | | | HI8541X | £1.61 | 51047 | £1.30 | 23 | C |
| HI8542 | Initiative Highlighters Orange | 10 | 10 | £16.09 | | | | | | HI8542X | £1.61 | 51048 | £1.30 | 23 | C |
| HI8543 | Initiative Highlighters Pink | 10 | 10 | £16.09 | | | | | | HI8543X | £1.61 | 51049 | £1.30 | 23 | C |
| HI8544 | Initiative Highlighters Yellow | 10 | 10 | £16.09 | | | | | | HI8544X | £1.61 | 51052 | £1.30 | 23 | C |
| HI8545 | Initiative Highlighters Wallet Ast 4s | 1 | 1 | £6.39 | | | | | | HI8545X | £0.73 | 51050 | £0.59 | 23 | B |
| HI8581 | Initiative Highlighters Wallet Ast 6s | 1 | 1 | £9.99 | | | | | | HI8581X | £1.08 | 51051 | £0.87 | 23 | C |
| HI9171 | Initiative Highlighters Blue | 10 | 10 | £16.09 | | | | | | HI9171X | £1.61 | 50540 | £1.30 | 23 | A |
| HI3011 | WhiteBox Highlighters Wallet Ast 4s | 1 | 60 | £341.40 | HAINENKO | 8440WT4 | £0.34 | | | | | 91197 | £29.40 | | |
| HI3010 | WhiteBox Highlighters Yellow | 10 | 30 | £419.70 | HAINENKO | 844005 | £0.74 | | | | | 91195 | £30.00 | | |
| MK8720 | Initiative Permanent Bullet Marker Black | 10 | 10 | £18.89 | | | | | | MK8720X | £2.23 | 53810 | £1.80 | 23 | A |
| MK8721 | Initiative Permanent Bullet Marker Red | 10 | 10 | £18.89 | | | | | | MK8721X | £2.23 | 53812 | £1.80 | 23 | A |
| MK8722 | Initiative Permanent Bullet Marker Blue | 10 | 10 | £18.89 | | | | | | MK8722X | £2.23 | 53811 | £1.80 | 23 | A |
| MK8723 | Initiative Permanent Chisel Marker Black | 10 | 10 | £18.89 | | | | | | MK8723X | £2.23 | 53813 | £1.80 | 23 | C |
| MK8726 | Initiative Drywipe/Fcht Marker Black | 10 | 10 | £19.39 | | | | | | MK8726X | £2.43 | 50706 | £1.96 | 23 | C |
| MK8727 | Initiative Drywipe/Fcht Marker Red | 10 | 10 | £19.39 | | | | | | MK8727X | £2.43 | 50709 | £1.96 | 23 | C |
| MK8728 | Initiative Drywipe/Fcht Marker Blue | 10 | 10 | £19.39 | | | | | | MK8728X | £2.43 | 50707 | £1.96 | 23 | C |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|---|--|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| MK8729 | Initiative Drywipe/Fcht Marker Green | 10 | 10 | £19.39 | | | | | | MK8729X | £2.43 | 50708 | £1.96 | 23 | C |
| MK8730 | Initiative Drywipe/Fcht Marker Ast 10s | 1 | 1 | £19.39 | | | | | | MK8730X | £2.43 | 50696 | £1.96 | 23 | A |
| MK8731 | Initiative Drywipe/Fcht Marker Ast 4s | 1 | 1 | £7.39 | | | | | | MK8731X | £0.99 | 50705 | £0.80 | 23 | D |
| MK3011 | WhiteBox Drywipe/Fcht Marker Black | 10 | 40 | £663.60 | HAINENKO | 871001 | £0.92 | | | | | 91194 | £52.00 | | |
| MK3010 | WhiteBox Perm Mker Bullet Tip Blk | 10 | 40 | £639.60 | HAINENKO | 860001 | £0.98 | | | | | 91147 | £48.00 | | |
| PE1101 | Initiative Retractable Ballpoint Black | 10 | 10 | £6.79 | | | | | | PE1101X | £1.24 | 51070 | £1.00 | 22 | A |
| PE9185 | Initiative Ballpoint Pen Medium Black | 50 | 50 | £14.19 | HAINENKO | 0180001 | £1.44 | | | PE9185X | £2.10 | 50204 | £1.70 | 22 | A |
| PE9186 | Initiative Ballpoint Pen Medium Blue | 50 | 50 | £14.19 | HAINENKO | 0180003 | £1.44 | | | PE9186X | £2.10 | 50205 | £1.70 | 22 | A |
| PE9187 | Initiative Ballpoint Pen Medium Red | 50 | 50 | £14.19 | HAINENKO | 0180002 | £1.44 | | | PE9187X | £2.10 | 50206 | £1.70 | 22 | B |
| PN6976 | Initiative Pencil HB Eraser Tip | 12 | 144 | £4.69 | | | | | | PN6976X | £0.45 | 53595 | £0.36 | 22 | A |
| PN7335 | Initiative Pencil HB | 12 | 144 | £3.29 | | | | | | PN7335X | £0.37 | 53594 | £0.30 | 22 | D |
| PN9121 | Initiative Mechanical Pencil 0.7mm | 10 | 10 | £5.29 | | | | | | PN9121X | £1.11 | 51109 | £0.90 | 22 | C |
| RU9181 | Initiative Shatter Resistant Ruler 30cm | 20 | 20 | £14.39 | | | | | | RU9181X | £3.59 | 54336 | £2.90 | 14 | E |
| PE1657 | Initiative Stylus Black Barrel Black Ink | 10 | 10 | £49.69 | | | | | | PE1657X | £10.76 | 85603 | £8.69 | 23 | E |
| PE1656 | Initiative Stylus White Barrel Black Ink | 10 | 10 | £49.69 | | | | | | PE1656X | £10.76 | 85602 | £8.69 | 23 | B |
| PE1655 | Initiative Premium Ballpoint Blue | 20 | 20 | £11.19 | | | | | | PE1655X | £1.60 | 85590 | £1.29 | 23 | B |
| PE1654 | Initiative Premium Ballpoint Black | 20 | 20 | £11.19 | | | | | | PE1654X | £1.60 | 85583 | £1.29 | 23 | |
| PN4011 | WhiteBox Ballpoint Pen Medium Black | 50 | 40 | £479.60 | | | | | | | | 91191 | £52.00 | | |
| PN4010 | WhiteBox Ballpoint Pen Medium Blue | 50 | 40 | £479.60 | | | | | | | | 91150 | £52.00 | | |
| Presentation Equipment (see page 33 for more details) | | | | | | | | | | | | | | | |
| ES4802 | Initiative Flipchart Easel | 1 | 1 | £168.29 | BI-SILQUE | EA4600045 | £24.11 | | | ES4802X | £34.17 | 53363 | £27.60 | 26 | |
| ES9815 | Initiative Mobile Magnetic Easel | 1 | 1 | £291.39 | BI-SILQUE | IN_EA4806055 | £85.52 | | | ES9815X | £102.79 | | | 26 | B |
| FP4806 | Initiative Plain Fcht Pad A1 60gsm 40sh | 5 | 5 | £79.59 | BI-SILQUE | ECVSA002 | £10.35 | | | FP4806X | £11.02 | 50985 | £8.90 | 26 | B |
| FP4807 | Initiative Self-Adhesive F/ChartPad Pk2 | 1 | 1 | £57.99 | HOPAX | 21509-INIT | £12.02 | | | FP4807X | £24.64 | 54766 | £19.90 | 26 | |
| Punching & Stapling (see page 34 for more details) | | | | | | | | | | | | | | | |
| PR9170 | Initiative 4 Hole Punch 16 Sheet Black | 1 | 1 | £26.19 | PAVO | 53600 | £3.40 | | | PR9170X | £4.27 | 53600 | £3.45 | 19 | A |
| PR9171 | Initiative 2 Hole Punch Compact Black | 1 | 12 | £9.79 | PAVO | 53601 | £0.88 | | | PR9171X | £1.18 | 53601 | £0.95 | 19 | B |
| PR9172 | Initiative 2 Hole Punch Heavy Duty Black | 1 | 1 | £30.89 | PAVO | 53602 | £2.88 | | | PR9172X | £4.20 | 53602 | £3.39 | 19 | A |
| PR9173 | Initiative 2 Hole Punch Medium Black | 1 | 12 | £11.79 | PAVO | 53795 | £1.07 | | | PR9173X | £1.28 | 53795 | £1.03 | 19 | C |
| SI4551 | Initiative Plas Handle Scissor 165mm Blk | 1 | 12 | £5.69 | | | | | | SI4551X | £0.52 | 54357 | £0.42 | 17 | B |
| SI4559 | Initiative Plas Handle Scissor 210mm Blk | 1 | 12 | £6.29 | | | | | | SI4559X | £0.74 | 50654 | £0.60 | 17 | C |
| ST1901 | Initiative Staples 26/6 Box 5000s | 1 | 20 | £3.29 | PAVO | 54713 | £0.30 | | | ST1901X | £0.42 | 54713 | £0.34 | 18 | C |
| ST2027 | Initiative Metal Half Strip Stapler | 1 | 12 | £9.99 | PAVO | 54414 | £0.88 | | | ST2027X | £1.41 | 54414 | £1.14 | 18 | B |
| ST9191 | Initiative Plastic Full Strip Stapler | 1 | 12 | £12.99 | PAVO | 54415 | £1.04 | | | ST9191X | £1.46 | 54415 | £1.18 | 18 | A |
| ST9192 | Initiative Plastic Half-Strip Stapler | 1 | 12 | £7.09 | PAVO | 54424 | £0.88 | | | ST9192X | £1.05 | 54424 | £0.85 | 18 | D |
| ST9292 | Initiative Metal Full Strip Stapler | 1 | 12 | £14.19 | PAVO | 54413 | £1.01 | | | ST9292X | £1.92 | 54413 | £1.55 | 18 | B |
| ST9293 | Initiative Staple Remover Black | 1 | 20 | £2.49 | PAVO | 54425 | £0.22 | | | ST9293X | £0.28 | 54425 | £0.23 | 18 | |
| ST1830 | WhiteBox Plastic Half-Strip Stapler | 1 | 10 | £599.00 | | | | | | | | 91192 | £91.20 | | |

| Integra Code | Description | Pack | Antalis Pack Size | Retail | Direct Manufacturer Name | Direct Order Code | Direct Order Price | Spicers Code | Spicers Dealer Price | Vow Code | Vow Dealer Price | Antalis Code | Antalis Dealer Price | Initiative 2018 Catalogue Page | Rebate Indicator Letter |
|---|---|------|-------------------|---------|--------------------------|-------------------|--------------------|--------------|----------------------|----------|------------------|--------------|----------------------|--------------------------------|-------------------------|
| Repositional Notes (see page 33 for more details) | | | | | | | | | | | | | | | |
| PI7016 | Initiative Stick Z-Note 76x76mm Ylw | 12 | 144 | £23.99 | HOPAX | PI7016 | £1.92 | | | PI7016X | £3.86 | 51867 | £3.12 | 16 | D |
| PI7017 | Initiative Sticky Z-Note Disp with Pad | 1 | 1 | £18.69 | HOPAX | PI7017 | £1.72 | | | PI7017X | £3.02 | 51868 | £2.44 | 16 | E |
| PI9188 | Initiative Sticky Note 38x51mm Yellow | 12 | 144 | £9.49 | HOPAX | PI9188 | £0.59 | | | PI9188X | £1.04 | 54121 | £0.84 | 16 | D |
| PI9189 | Initiative Sticky Note 76x76mm Yellow | 12 | 144 | £24.19 | HOPAX | PI9189 | £1.13 | | | PI9189X | £2.10 | 54123 | £1.70 | 16 | E |
| PI9190 | Initiative Sticky Note 76x127mm Yellow | 12 | 144 | £31.99 | HOPAX | PI9190 | £1.64 | | | PI9190X | £3.21 | 54122 | £2.59 | 16 | F |
| PI9405 | Initiative Index Tabs 45x12mm 5 x 20 | 1 | 24 | £5.99 | HOPAX | PI9405 | £13.10 | | | PI9405X | £1.25 | 97940 | £1.05 | 6 | C |
| PI9465 | Initiative Sticky Notes Asstd 76 x 127mm | 12 | 144 | £33.19 | HOPAX | PI9465 | £2.63 | | | PI9465X | £4.31 | 85780 | £3.48 | 16 | A |
| PI9464 | Initiative Sticky Notes Astd 76 x 76mm | 12 | 144 | £26.59 | HOPAX | PI9464 | £1.92 | | | PI9464X | £2.95 | 85779 | £2.38 | 16 | B |
| PI9463 | Initiative Sticky Notes Cube 76 x 76mm | 1 | 12 | £10.59 | HOPAX | PI9463 | £8.74 | | | PI9463X | £1.16 | 85760 | £0.94 | 16 | |
| PI1728 | Initiative Extra Sticky Notes 76x127 Ylw | 12 | 12 | £18.99 | HOPAX | PI1728 | £4.18 | | | PI1728X | £6.18 | 94833 | £4.99 | 16 | |
| PI1727 | Initiative Extra Sticky Notes 76x76 Ylw | 12 | 12 | £14.99 | HOPAX | PI1727 | £2.59 | | | PI1727X | £4.70 | 94832 | £3.80 | 16 | |
| PI1729 | Initiative Extra Sticky Notes Astd 76x76 | 6 | 24 | £17.99 | HOPAX | PI1729 | £1.56 | | | PI1729X | £3.96 | 94834 | £3.20 | 16 | |
| PI1730 | Initiative Extra Sticky Notes Astd 76x127 | 6 | 24 | £19.99 | HOPAX | PI1730 | £2.59 | | | PI1730X | £4.70 | 94835 | £3.80 | 16 | |
| PI1731 | Initiative Z-Notes Assorted Neons 76x 76 | 6 | 12 | £16.59 | HOPAX | PI1731 | £1.52 | | | PI1731X | £3.84 | 94836 | £3.10 | 16 | |
| Safety & Security | | | | | | | | | | | | | | | |
| FA6791 | Initiative First Aid Dispenser 10 Person | 1 | 1 | £29.79 | | | | | | FA6791X | £12.69 | 50012 | £10.25 | 34 | |
| Steel Storage (see page 31 for more details) | | | | | | | | | | | | | | | |
| SC7259 | Initiative Cupboard Lateral Filing Shelf | 1 | | £27.09 | BISLEY | E198P1-33 | £11.04 | | | | | | | 11 | |
| SC8684 | Initiative Stnry Cbd 1806mm 3 Shv Grey | 1 | | £366.59 | BISLEY | E722A03 av4 | £116.50 | | | | | | | 11 | |
| SC8685 | Initiative Stnry Cbd 1806mm 3 Shv CCr | 1 | | £366.59 | BISLEY | E722A03 av5av6 | £116.50 | | | | | | | 11 | |
| SC8686 | Initiative Stnry Cbd 1000mm 1 Shelf Gry | 1 | | £275.19 | BISLEY | E402A01 av4 | £93.20 | | | | | | | 11 | |
| SC8687 | Initiative Stnry Cbd 1000mm 1 Shelf CCr | 1 | | £275.19 | BISLEY | E402A01 av5av6 | £93.20 | | | | | | | 11 | |
| SC8683 | Initiative Side Open Tambour 1000mm Grey | 1 | | £462.99 | BISLEY | YETB1010.1-av4 | £147.16 | | | | | | | 11 | |
| SC8688 | Initiative Side Open Tambour 1970mm Grey | 1 | | £616.99 | BISLEY | YETB1019.1-av4 | £204.79 | | | | | | | 11 | |
| SC8689 | Initiative Side Open Tambour 1570mm Grey | 1 | | £866.59 | BISLEY | YETB1015.1-av4 | £190.08 | | | | | | | 11 | |
| MOV - 2 & 4 units mixed - Bisley or Initiative brand. Orders below 3 units - £10 handling charge | | | | | | | | | | | | | | | |
| Recycling | | | | | | | | | | | | | | | |
| JA9997 | Initiative Recycling Box | 1 | | £0.05 | Clover | JA9997 | £0.01 | | | | | | | 33 | |

Initiative Laser Toners - Important Information

Maximise your sales and profits with the Initiative range of Laser Toner Cartridges, exclusively available to Integra Members.

To assist Members to take best advantage of the Initiative brand Laser toner range we have this invaluable resource on the Integra website.

Initiative Cross Reference Guide

A handy cross-reference of the Initiative brand to major competing brands. To access the Initiative EOS cross-reference guide go to:
<http://www.integra-business.co.uk/initiative/initiativecrossreferencefile2019.xlsx>

Where you will also find information regarding product quality and warranty details.

For details regarding European Office Supplies go to:

<http://www.integramembers.net/suppliers/supplier-search/e/european-office-supplies-ltd.aspx>



| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ1013 | Initiative HP C8061A Toner Black | 1 | £41.49 | £19.90 | European Office Supplies |
| LZ1039 | Initiative Xerox 106R01594 Toner Cyan | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ1040 | Initiative Xerox 106R01595 Toner Mag | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ1041 | Initiative Xerox 106R01596 Toner Yellow | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ1043 | Initiative Samsung MLT-D103L Toner Blk | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ1044 | Initiative HP C9701A Toner Cyan | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ1046 | Initiative HP C9703A Toner Magenta | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ1049 | Initiative Samsung ML-1520D3 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5011 | Initiative Dell 593-10496 Toner Yellow | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5012 | Initiative HP Q7582A Toner Yellow | 1 | £59.80 | £23.90 | European Office Supplies |
| LZ5014 | Initiative HP Q7581A Toner Cyan | 1 | £59.80 | £23.90 | European Office Supplies |
| LZ5017 | Initiative HP CF360X Toner Black | 1 | £122.10 | £36.10 | European Office Supplies |
| LZ5019 | Initiative Dell 593-11186 Toner Black | 1 | £255.16 | £94.35 | European Office Supplies |
| LZ5021 | Initiative Lexmark 52D2X00 Toner Black | 1 | £206.74 | £69.40 | European Office Supplies |
| LZ5022 | Initiative Lexmark 62D2X00 Toner Black | 1 | £241.29 | £87.15 | European Office Supplies |
| LZ5024 | Initiative Lexmark T651X11E Toner Black | 1 | £165.11 | £66.05 | European Office Supplies |
| LZ5025 | Initiative Lexmark X654X21E Toner Black | 1 | £176.21 | £70.50 | European Office Supplies |
| LZ5033 | Initiative Kyocera TK715 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5035 | Initiative Lexmark 64416XE Toner Black | 1 | £97.13 | £42.75 | European Office Supplies |
| LZ5036 | Initiative Lexmark C950X2KG Toner Black | 1 | £104.06 | £54.35 | European Office Supplies |
| LZ5038 | Initiative Brother DR3300 Drum Unit | 1 | £33.16 | £12.75 | European Office Supplies |
| LZ5040 | Initiative Dell 310-5404 Drum 30k | 1 | £40.24 | £16.10 | European Office Supplies |
| LZ5041 | Initiative Dell 593-10241 Drum 30k | 1 | £47.04 | £18.80 | European Office Supplies |
| LZ5043 | Initiative HP C8543X Toner Black | 1 | £148.46 | £60.50 | European Office Supplies |
| LZ5046 | Initiative Lexmark 12A8302 Drum Unit | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ5062 | Initiative Xerox 113R00668 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ5065 | Initiative Konica TN216C Toner Cyan | 1 | £94.21 | £37.70 | European Office Supplies |
| LZ5067 | Initiative Konica TN216Y Toner Yellow | 1 | £94.21 | £37.70 | European Office Supplies |
| LZ5070 | Initiative Brother DR3200 Drum Unit | 1 | £29.14 | £9.95 | European Office Supplies |
| LZ5071 | Initiative HP C4195A Drum Unit | 1 | £55.36 | £24.40 | European Office Supplies |
| LZ5074 | Initiative Lexmark 12A5745 Toner Black | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5076 | Initiative Lexmark 62D2H00 Toner Black | 1 | £206.75 | £68.25 | European Office Supplies |
| LZ5080 | Initiative Lexmark X651H11E Toner Black | 1 | £156.79 | £62.70 | European Office Supplies |
| LZ5082 | Initiative Konica TN321Y Toner Yellow | 1 | £84.64 | £39.90 | European Office Supplies |
| LZ5084 | Initiative Kyocera TK3130 Toner Black | 1 | £44.26 | £19.90 | European Office Supplies |
| LZ5085 | Initiative Kyocera TK855K Toner Black | 1 | £142.91 | £47.20 | European Office Supplies |
| LZ5087 | Initiative Oki 44574307 Drum Unit | 1 | £70.76 | £29.40 | European Office Supplies |
| LZ5090 | Initiative Oki 44574302 Drum Unit | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5092 | Initiative Xerox 106R01160 Toner Cyan | 1 | £94.21 | £41.00 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5094 | Initiative Xerox 106R01161 Toner Magenta | 1 | £94.21 | £41.00 | European Office Supplies |
| LZ5095 | Initiative HP CC364X Toner Black | 1 | £63.69 | £22.15 | European Office Supplies |
| LZ5097 | Initiative Xerox 106R01569 Toner Black | 1 | £128.34 | £38.85 | European Office Supplies |
| LZ5102 | Initiative Oki 43837132 Toner Black | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5104 | Initiative Oki 43837130 Toner Magenta | 1 | £109.61 | £43.85 | European Office Supplies |
| LZ5105 | Initiative Oki 43837129 Toner Yellow | 1 | £109.61 | £43.85 | European Office Supplies |
| LZ5107 | Initiative HP CB382A Toner Yellow | 1 | £76.45 | £33.25 | European Office Supplies |
| LZ5109 | Initiative Lexmark 12A7462 Toner Black | 1 | £83.25 | £33.30 | European Office Supplies |
| LZ5112 | Initiative Brother DR300 Drum Unit | 1 | £69.38 | £27.75 | European Office Supplies |
| LZ5114 | Initiative Brother DR7000 Drum Unit | 1 | £34.69 | £20.55 | European Office Supplies |
| LZ5115 | Initiative Brother TN3520 Toner Black | 1 | £38.71 | £14.35 | European Office Supplies |
| LZ5117 | Initiative Dell 593-11171 Toner Black | 1 | £156.79 | £62.70 | European Office Supplies |
| LZ5122 | Initiative HP C9704A Drum Unit | 1 | £62.44 | £27.70 | European Office Supplies |
| LZ5124 | Initiative HP Q5942X Toner Black | 1 | £58.97 | £21.65 | European Office Supplies |
| LZ5125 | Initiative Lexmark 12A6835 Toner Black | 1 | £86.03 | £47.20 | European Office Supplies |
| LZ5127 | Initiative Lexmark 50F2U00 Toner Black | 1 | £184.55 | £52.75 | European Office Supplies |
| LZ5129 | Initiative Lexmark 69G8257 Drum Unit | 1 | £71.46 | £36.10 | European Office Supplies |
| LZ5131 | Initiative Kyocera TK20H Toner Black | 1 | £69.24 | £27.69 | European Office Supplies |
| LZ5133 | Initiative Kyocera TK360 Toner Black | 1 | £38.16 | £15.25 | European Office Supplies |
| LZ5136 | Initiative Kyocera TK810C Toner Cyan | 1 | £221.86 | £102.70 | European Office Supplies |
| LZ5138 | Initiative Kyocera TK810M Toner Magenta | 1 | £221.86 | £102.70 | European Office Supplies |
| LZ5139 | Initiative Kyocera TK810Y Toner Yellow | 1 | £221.86 | £102.70 | European Office Supplies |
| LZ5141 | Initiative Oki 43381708 Drum Unit | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5143 | Initiative Oki 43381706 Drum Unit | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5146 | Initiative Oki 43381723 Drum Unit | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5148 | Initiative Oki 43381721 Drum Unit | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5151 | Initiative Ricoh 884217 Toner Black | 1 | £48.56 | £21.05 | European Office Supplies |
| LZ5153 | Initiative HP CB390A Toner Black | 1 | £86.86 | £32.75 | European Office Supplies |
| LZ5155 | Initiative Dell 593-10121 Toner Black | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5156 | Initiative Dell 593-10925 Toner Black | 1 | £101.29 | £33.25 | European Office Supplies |
| LZ5160 | Initiative HP Q1338A Toner Black | 1 | £57.03 | £19.45 | European Office Supplies |
| LZ5162 | Initiative HP Q5945A Toner Black | 1 | £58.97 | £21.65 | European Office Supplies |
| LZ5165 | Initiative Konica A0FN022 Toner Black | 1 | £84.64 | £37.20 | European Office Supplies |
| LZ5167 | Initiative Kyocera TK855M Toner Magenta | 1 | £120.02 | £38.30 | European Office Supplies |
| LZ5169 | Initiative Kyocera TK880C Toner Cyan | 1 | £129.04 | £51.60 | European Office Supplies |
| LZ5171 | Initiative Kyocera TK880Y Toner Yellow | 1 | £129.04 | £51.60 | European Office Supplies |
| LZ5173 | Initiative Xerox 106R01077 Toner Cyan | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5175 | Initiative Xerox 106R01079 Toner Yellow | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5176 | Initiative Xerox 106R01080 Toner Black | 1 | £81.86 | £32.75 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5178 | Initiative Xerox 106R01510 Toner Black | 1 | £77.56 | £32.75 | European Office Supplies |
| LZ5182 | Initiative Oki 9004079 Toner Black | 1 | £80.34 | £36.10 | European Office Supplies |
| LZ5184 | Initiative Oki 42126603 Drum Unit | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5185 | Initiative Oki 42126602 Drum Unit | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5187 | Initiative HP CE341A Toner Cyan | 1 | £124.74 | £41.05 | European Office Supplies |
| LZ5189 | Initiative HP CE343A Toner Magenta | 1 | £124.74 | £41.05 | European Office Supplies |
| LZ5192 | Initiative Lexmark C930HZYG Toner Yellow | 1 | £97.13 | £38.85 | European Office Supplies |
| LZ5194 | Initiative Kyocera TK570K Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5197 | Initiative HP CE271A Toner Cyan | 1 | £104.06 | £39.40 | European Office Supplies |
| LZ5199 | Initiative HP CE273A Toner Magenta | 1 | £104.06 | £39.40 | European Office Supplies |
| LZ5201 | Initiative HP CF332A Toner Yellow | 1 | £106.84 | £41.65 | European Office Supplies |
| LZ5205 | Initiative Lexmark E460X11E Toner Black | 1 | £98.51 | £31.65 | European Office Supplies |
| LZ5209 | Initiative Kyocera TK3110 Toner Black | 1 | £53.42 | £16.60 | European Office Supplies |
| LZ5211 | Initiative Kyocera TK350 Toner Black | 1 | £32.61 | £13.05 | European Office Supplies |
| LZ5215 | Initiative Kyocera TK5195BK Toner Black | 1 | £81.88 | £32.75 | European Office Supplies |
| LZ5219 | Initiative Oki 1279001 Toner Black | 1 | £101.29 | £40.50 | European Office Supplies |
| LZ5221 | Initiative Oki 43460206 Drum Unit | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5225 | Initiative Oki 43866107 Toner Cyan | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5226 | Initiative Oki 43866106 Toner Magenta | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5229 | Initiative Oki 41963607 Toner Cyan | 1 | £76.31 | £21.65 | European Office Supplies |
| LZ5230 | Initiative Oki 41963606 Toner Magenta | 1 | £76.31 | £21.65 | European Office Supplies |
| LZ5232 | Initiative Oki 42918916 Toner Black | 1 | £67.99 | £27.20 | European Office Supplies |
| LZ5233 | Initiative Oki 42918915 Toner Cyan | 1 | £67.99 | £27.20 | European Office Supplies |
| LZ5234 | Initiative Oki 42918914 Toner Magenta | 1 | £67.99 | £27.20 | European Office Supplies |
| LZ5236 | Initiative Ricoh 888643 Toner Cyan | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ5237 | Initiative Ricoh 888642 Toner Magenta | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ5238 | Initiative Ricoh 888641 Toner Yellow | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ5240 | Initiative Ricoh 841126 Toner Magenta | 1 | £109.61 | £38.30 | European Office Supplies |
| LZ5241 | Initiative Ricoh 841127 Toner Cyan | 1 | £109.61 | £38.30 | European Office Supplies |
| LZ5244 | Initiative Ricoh 884204 Toner Cyan | 1 | £57.58 | £25.45 | European Office Supplies |
| LZ5245 | Initiative Ricoh 884203 Toner Magenta | 1 | £57.58 | £25.45 | European Office Supplies |
| LZ5248 | Initiative Samsung MLT-D204U Toner Black | 1 | £65.21 | £26.10 | European Office Supplies |
| LZ5250 | Initiative Samsung MLT-D307L Toner Black | 1 | £81.86 | £27.20 | European Office Supplies |
| LZ5251 | Initiative Xerox 16197700 Toner Cyan | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5253 | Initiative Xerox 16197900 Toner Yellow | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5254 | Initiative Xerox 16198000 Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5255 | Initiative Xerox 006R01516 Toner Cyan | 1 | £104.06 | £30.55 | European Office Supplies |
| LZ5258 | Initiative Dell 593-10838 Toner Black | 1 | £113.22 | £45.30 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5259 | Initiative Dell 593-11056 Toner Black | 1 | £119.19 | £47.65 | European Office Supplies |
| LZ5262 | Initiative Lexmark C9202MH Toner Magenta | 1 | £101.29 | £40.50 | European Office Supplies |
| LZ5269 | Initiative HP C9730A Toner Black | 1 | £88.94 | £27.75 | European Office Supplies |
| LZ5270 | Initiative HP Q7551X Toner Black | 1 | £44.26 | £16.60 | European Office Supplies |
| LZ5271 | Initiative Brother DR2000 Drum Unit | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5273 | Initiative Brother DR2100 Drum Unit | 1 | £26.36 | £9.45 | European Office Supplies |
| LZ5274 | Initiative Brother DR2200 Drum Unit | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ5275 | Initiative Brother DR2300 Drum Unit | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ5278 | Initiative Brother TN5500 Toner Black | 1 | £49.95 | £22.15 | European Office Supplies |
| LZ5279 | Initiative Canon 729BK Toner Black | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5281 | Initiative Dell 593-10119 Toner Cyan | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5285 | Initiative Dell 593-10923 Toner Magenta | 1 | £90.19 | £33.25 | European Office Supplies |
| LZ5286 | Initiative Dell 593-10924 Toner Yellow | 1 | £90.19 | £33.25 | European Office Supplies |
| LZ5289 | Initiative HP C9732A Toner Yellow | 1 | £88.94 | £27.75 | European Office Supplies |
| LZ5291 | Initiative HP Q6460A Toner Black | 1 | £73.68 | £31.65 | European Office Supplies |
| LZ5292 | Initiative HP Q6461A Toner Cyan | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5296 | Initiative HP Q7516A Toner Black | 1 | £58.00 | £23.20 | European Office Supplies |
| LZ5297 | Initiative Lexmark 12A3715 Toner Black | 1 | £56.89 | £23.85 | European Office Supplies |
| LZ5301 | Initiative Lexmark C746H1KG Toner Black | 1 | £90.19 | £32.75 | European Office Supplies |
| LZ5309 | Initiative Kyocera TK310 Toner Black | 1 | £30.53 | £11.65 | European Office Supplies |
| LZ5311 | Initiative Kyocera TK5150K Toner Black | 1 | £76.31 | £27.20 | European Office Supplies |
| LZ5312 | Initiative Kyocera TK560K Toner Black | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5314 | Initiative Kyocera TK570M Toner Magenta | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5319 | Initiative Kyocera TK895K Toner Black | 1 | £81.86 | £29.40 | European Office Supplies |
| LZ5322 | Initiative Kyocera TK8325Y Toner Yellow | 1 | £81.88 | £31.65 | European Office Supplies |
| LZ5324 | Initiative Ricoh 407166 Toner Black | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5329 | Initiative Xerox 106R01507 Toner Cyan | 1 | £74.79 | £31.00 | European Office Supplies |
| LZ5330 | Initiative Xerox 106R01508 Toner Magenta | 1 | £74.79 | £31.00 | European Office Supplies |
| LZ5333 | Initiative HP CE261A Toner Cyan | 1 | £73.68 | £27.20 | European Office Supplies |
| LZ5335 | Initiative HP CE263A Toner Magenta | 1 | £73.68 | £27.20 | European Office Supplies |
| LZ5336 | Initiative HP CE264X Toner Black | 1 | £90.19 | £34.95 | European Office Supplies |
| LZ5337 | Initiative HP CE400X Toner Black | 1 | £63.27 | £21.65 | European Office Supplies |
| LZ5338 | Initiative HP CE950A Toner Black | 1 | £73.68 | £31.65 | European Office Supplies |
| LZ5340 | Initiative Xerox 106R01530 Toner Black | 1 | £73.54 | £27.70 | European Office Supplies |
| LZ5341 | Initiative Xerox 106R02307 Toner Black | 1 | £51.34 | £16.60 | European Office Supplies |
| LZ5343 | Initiative Brother DR1050 Drum Unit | 1 | £27.61 | £9.45 | European Office Supplies |
| LZ5347 | Initiative Dell 593-BBBJ Toner Black | 1 | £90.19 | £38.30 | European Office Supplies |
| LZ5348 | Initiative Dell 595-10010 Toner Black | 1 | £81.86 | £34.95 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5349 | Initiative Epson S050149 Toner Black | 1 | £52.59 | £21.05 | European Office Supplies |
| LZ5350 | Initiative Epson S050582 Toner Black | 1 | £20.81 | £8.35 | European Office Supplies |
| LZ5351 | Initiative Epson S050691 Toner Black | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ5352 | Initiative HP C4127X Toner Black | 1 | £40.79 | £18.30 | European Office Supplies |
| LZ5358 | Initiative HP Q5952A Toner Yellow | 1 | £73.68 | £31.65 | European Office Supplies |
| LZ5359 | Initiative HP Q5953A Toner Magenta | 1 | £73.68 | £31.65 | European Office Supplies |
| LZ5362 | Initiative Lexmark 20K1403 Toner Black | 1 | £72.01 | £30.55 | European Office Supplies |
| LZ5364 | Initiative Lexmark 60F2H00 Toner Black | 1 | £133.05 | £38.30 | European Office Supplies |
| LZ5365 | Initiative Lexmark C736H1CG Toner Cyan | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5366 | Initiative Lexmark C736H1MG Toner Mag | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5370 | Initiative Lexmark C748H2YG Toner Yellow | 1 | £101.29 | £41.65 | European Office Supplies |
| LZ5371 | Initiative Lexmark X644A11E Toner Black | 1 | £79.09 | £34.95 | European Office Supplies |
| LZ5372 | Initiative Kyocera TK50H Toner Black | 1 | £48.56 | £21.65 | European Office Supplies |
| LZ5373 | Initiative Kyocera TK5135K Toner Black | 1 | £54.11 | £20.55 | European Office Supplies |
| LZ5378 | Initiative Kyocera TK560M Toner Magenta | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5379 | Initiative Kyocera TK560Y Toner Yellow | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5389 | Initiative Oki 44844508 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5392 | Initiative Oki 44059254 Toner Magenta | 1 | £79.09 | £31.65 | European Office Supplies |
| LZ5394 | Initiative Panasonic UG3313 Toner Black | 1 | £72.01 | £28.80 | European Office Supplies |
| LZ5400 | Initiative Samsung MLT-D203E Toner Black | 1 | £72.01 | £21.65 | European Office Supplies |
| LZ5402 | Initiative Samsung MLT-D205E Toner Black | 1 | £41.63 | £15.50 | European Office Supplies |
| LZ5403 | Initiative Samsung MLT-D707L Toner Black | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5404 | Initiative Xerox 106R01144 Toner Cyan | 1 | £51.34 | £24.35 | European Office Supplies |
| LZ5406 | Initiative Xerox 106R01146 Toner Yellow | 1 | £51.34 | £24.35 | European Office Supplies |
| LZ5407 | Initiative Xerox 106R01147 Toner Black | 1 | £51.34 | £24.35 | European Office Supplies |
| LZ5408 | Initiative Xerox 106R01415 Toner Black | 1 | £58.28 | £24.40 | European Office Supplies |
| LZ5410 | Initiative Epson S051127 Toner Black | 1 | £105.31 | £42.10 | European Office Supplies |
| LZ5412 | Initiative Dell 593-11120 Toner Yellow | 1 | £34.69 | £11.65 | European Office Supplies |
| LZ5413 | Initiative Dell 593-11121 Toner Magenta | 1 | £34.69 | £11.65 | European Office Supplies |
| LZ5414 | Initiative Dell 593-11122 Toner Cyan | 1 | £34.69 | £11.65 | European Office Supplies |
| LZ5416 | Initiative Epson S051125 Toner Magenta | 1 | £105.31 | £42.10 | European Office Supplies |
| LZ5417 | Initiative Epson S051126 Toner Cyan | 1 | £105.31 | £42.10 | European Office Supplies |
| LZ5418 | Initiative HP C4191A Toner Black | 1 | £33.99 | £16.60 | European Office Supplies |
| LZ5423 | Initiative Lexmark E352H11E Toner Black | 1 | £43.01 | £17.20 | European Office Supplies |
| LZ5424 | Initiative Lexmark E360H21E Toner Black | 1 | £73.54 | £27.20 | European Office Supplies |
| LZ5426 | Initiative Lexmark X264H11G Toner Black | 1 | £62.44 | £18.30 | European Office Supplies |
| LZ5431 | Initiative Dell 593-11167 Toner Black | 1 | £117.94 | £36.10 | European Office Supplies |
| LZ5435 | Initiative Brother TN3280 Toner Black | 1 | £20.81 | £9.45 | European Office Supplies |
| LZ5439 | Initiative Dell 593-10051 Toner Cyan | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5440 | Initiative Dell 593-10052 Toner Magenta | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5444 | Initiative Dell 593-10124 Toner Magenta | 1 | £51.34 | £20.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5448 | Initiative Dell 593-10173 Toner Yellow | 1 | £70.90 | £26.10 | European Office Supplies |
| LZ5450 | Initiative Dell 593-10290 Toner Cyan | 1 | £81.86 | £34.35 | European Office Supplies |
| LZ5452 | Initiative Dell 593-10292 Toner Magenta | 1 | £81.86 | £34.35 | European Office Supplies |
| LZ5453 | Initiative Epson S050146 Toner Cyan | 1 | £52.59 | £21.05 | European Office Supplies |
| LZ5454 | Initiative Epson S050147 Toner Magenta | 1 | £52.59 | £21.05 | European Office Supplies |
| LZ5456 | Initiative Epson S050435 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5457 | Initiative Epson S051161 Toner Black | 1 | £73.54 | £29.40 | European Office Supplies |
| LZ5458 | Initiative HP C9721A Toner Cyan | 1 | £55.92 | £22.35 | European Office Supplies |
| LZ5461 | Initiative Lexmark 70C2XK0 Toner Black | 1 | £129.04 | £51.60 | European Office Supplies |
| LZ5463 | Initiative Lexmark C734A1KG Toner Black | 1 | £76.31 | £32.75 | European Office Supplies |
| LZ5465 | Initiative Konica AODK132 Toner Black | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5466 | Initiative Konica AODK232 Toner Cyan | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5467 | Initiative Konica AODK332 Toner Magenta | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5469 | Initiative Kyocera TK510C Toner Cyan | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5470 | Initiative Kyocera TK510K Toner Black | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5472 | Initiative Kyocera TK510Y Toner Yellow | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5473 | Initiative Oki 43324408 Toner Black | 1 | £31.91 | £10.55 | European Office Supplies |
| LZ5474 | Initiative Oki 43865724 Toner Black | 1 | £30.39 | £13.25 | European Office Supplies |
| LZ5477 | Initiative Oki 44059107 Toner Cyan | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5478 | Initiative Oki 44059106 Toner Magenta | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5483 | Initiative Samsung ML-2150D8 Toner Black | 1 | £76.31 | £28.30 | European Office Supplies |
| LZ5486 | Initiative Samsung SCX-D5530 Toner Black | 1 | £63.69 | £25.45 | European Office Supplies |
| LZ5487 | Initiative Xerox 106R00672 Toner Cyan | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5492 | Initiative Xerox 106R02232 Toner Black | 1 | £41.49 | £11.65 | European Office Supplies |
| LZ5493 | Initiative Xerox 113R00726 Toner Black | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5495 | Initiative Canon 715H Toner Black | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ5496 | Initiative Canon 729C Toner Cyan | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5497 | Initiative HP CE311A Toner Cyan | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5501 | Initiative Epson S051160 Toner Cyan | 1 | £73.54 | £29.40 | European Office Supplies |
| LZ5503 | Initiative Canon 729Y Toner Yellow | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5504 | Initiative HP CE312A Toner Yellow | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5506 | Initiative HP Q7553X Toner Black | 1 | £23.03 | £9.20 | European Office Supplies |
| LZ5507 | Initiative Lexmark C746H1CG Toner Cyan | 1 | £90.19 | £32.75 | European Office Supplies |
| LZ5509 | Initiative Lexmark C746H1YG Toner Yellow | 1 | £90.19 | £32.75 | European Office Supplies |
| LZ5513 | Initiative Kyocera TK5195M Toner Magenta | 1 | £81.88 | £24.35 | European Office Supplies |
| LZ5514 | Initiative Kyocera TK5195Y Toner Yellow | 1 | £81.88 | £24.35 | European Office Supplies |
| LZ5516 | Initiative Kyocera TK550K Toner Black | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5517 | Initiative Kyocera TK550M Toner Magenta | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5519 | Initiative Kyocera TK590K Toner Black | 1 | £37.46 | £12.75 | European Office Supplies |
| LZ5521 | Initiative Kyocera TK820M Toner Magenta | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5524 | Initiative Oki 45807106 Toner Black | 1 | £76.33 | £30.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|--------|--------------|--------------------------|
| LZ5526 | Initiative Oki 44973508 Toner Black | 1 | £45.79 | £13.90 | European Office Supplies |
| LZ5527 | Initiative Oki 44643004 Toner Black | 1 | £83.11 | £30.55 | European Office Supplies |
| LZ5529 | Initiative Oki 44574802 Toner Black | 1 | £48.56 | £17.70 | European Office Supplies |
| LZ5530 | Initiative Oki 44059168 Toner Black | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ5531 | Initiative Ricoh 885258 Toner Black | 1 | £15.96 | £6.40 | European Office Supplies |
| LZ5535 | Initiative Samsung CLT-C6092S Toner Cyan | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5538 | Initiative Xerox 106R01082 Toner Cyan | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ5543 | Initiative Brother TN04C Toner Cyan | 1 | £59.66 | £26.10 | European Office Supplies |
| LZ5544 | Initiative Brother TN04M Toner Magenta | 1 | £59.66 | £26.10 | European Office Supplies |
| LZ5546 | Initiative Ricoh 406479 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5548 | Initiative Brother TN328C Toner Cyan | 1 | £37.46 | £16.10 | European Office Supplies |
| LZ5549 | Initiative Brother TN328M Toner Magenta | 1 | £37.46 | £16.10 | European Office Supplies |
| LZ5553 | Initiative Brother TN329M Toner Magenta | 1 | £67.99 | £23.75 | European Office Supplies |
| LZ5554 | Initiative Brother TN329Y Toner Yellow | 1 | £67.99 | £23.75 | European Office Supplies |
| LZ5556 | Initiative Brother TN900BK Toner Black | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5558 | Initiative Brother TN900M Toner Magenta | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5559 | Initiative Brother TN900Y Toner Yellow | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5560 | Initiative Canon 723HBK Toner Black | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5561 | Initiative HP CE250X Toner Black | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5565 | Initiative Canon 711M Toner Magenta | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5567 | Initiative Canon 723C Toner Cyan | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5573 | Initiative Dell 593-10239 Toner Black | 1 | £43.01 | £17.20 | European Office Supplies |
| LZ5574 | Initiative Dell 593-10329 Toner Black | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5576 | Initiative Dell 593-BBBU Toner Black | 1 | £29.14 | £8.80 | European Office Supplies |
| LZ5578 | Initiative Epson S051166 Toner Black | 1 | £36.08 | £14.45 | European Office Supplies |
| LZ5579 | Initiative HP C4127A Toner Black | 1 | £40.24 | £17.20 | European Office Supplies |
| LZ5584 | Initiative HP CE253A Toner Magenta | 1 | £54.11 | £19.45 | European Office Supplies |
| LZ5586 | Initiative HP CE402A Toner Yellow | 1 | £60.50 | £18.30 | European Office Supplies |
| LZ5587 | Initiative HP CE403A Toner Magenta | 1 | £60.50 | £18.30 | European Office Supplies |
| LZ5590 | Initiative HP Q2681A Toner Cyan | 1 | £65.35 | £26.15 | European Office Supplies |
| LZ5591 | Initiative HP Q2682A Toner Yellow | 1 | £65.35 | £26.15 | European Office Supplies |
| LZ5595 | Initiative Canon 723Y Toner Yellow | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5596 | Initiative HP CE252A Toner Yellow | 1 | £54.11 | £19.45 | European Office Supplies |
| LZ5597 | Initiative Canon 717C Toner Cyan | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ5605 | Initiative Lexmark C544X2KG Toner Black | 1 | £88.11 | £39.90 | European Office Supplies |
| LZ5609 | Initiative Lexmark C734A1MG Toner Magenta | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5611 | Initiative Lexmark C734A1YG Toner Yellow | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5615 | Initiative Lexmark X340H21G Toner Black | 1 | £48.56 | £21.05 | European Office Supplies |
| LZ5619 | Initiative Konica 1710471-004 Toner Cyan | 1 | £46.48 | £18.60 | European Office Supplies |
| LZ5625 | Initiative Kyocera TK100 Toner Black | 1 | £17.34 | £6.95 | European Office Supplies |
| LZ5629 | Initiative Kyocera TK150BK Toner Yellow | 1 | £71.46 | £31.10 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5630 | Initiative Kyocera TK17 Toner Black | 1 | £17.34 | £6.95 | European Office Supplies |
| LZ5632 | Initiative Kyocera TK895C Toner Cyan | 1 | £76.31 | £27.20 | European Office Supplies |
| LZ5633 | Initiative Kyocera TK895M Toner Magenta | 1 | £76.31 | £27.20 | European Office Supplies |
| LZ5634 | Initiative Kyocera TK895Y Toner Yellow | 1 | £76.31 | £27.20 | European Office Supplies |
| LZ5636 | Initiative Oki 43324404 Toner Black | 1 | £26.36 | £12.15 | European Office Supplies |
| LZ5637 | Initiative Oki 43872308 Toner Black | 1 | £31.91 | £9.95 | European Office Supplies |
| LZ5638 | Initiative Oki 43324424 Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5639 | Initiative Oki 43865723 Toner Cyan | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5641 | Initiative Oki 43865721 Toner Yellow | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5642 | Initiative Oki 44315307 Toner Cyan | 1 | £40.24 | £14.35 | European Office Supplies |
| LZ5643 | Initiative Oki 44315306 Toner Magenta | 1 | £40.24 | £14.35 | European Office Supplies |
| LZ5646 | Initiative Oki 43487711 Toner Cyan | 1 | £47.04 | £16.10 | European Office Supplies |
| LZ5647 | Initiative Oki 43487710 Toner Magenta | 1 | £47.04 | £16.10 | European Office Supplies |
| LZ5651 | Initiative Ricoh 406482 Toner Yellow | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5652 | Initiative Samsung CLT-K505L Toner Black | 1 | £108.23 | £43.30 | European Office Supplies |
| LZ5653 | Initiative Samsung CLT-K506L Toner Black | 1 | £72.01 | £22.75 | European Office Supplies |
| LZ5656 | Initiative Xerox 106R02229 Toner Cyan | 1 | £41.49 | £10.55 | European Office Supplies |
| LZ5657 | Initiative Xerox 106R02230 Toner Magenta | 1 | £41.49 | £10.55 | European Office Supplies |
| LZ5660 | Initiative Xerox 113R00724 Toner Magenta | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5664 | Initiative Ricoh 841223 Toner Yellow | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5665 | Initiative Brother TN135BK Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5668 | Initiative Canon 720 Toner Black | 1 | £22.62 | £9.05 | European Office Supplies |
| LZ5669 | Initiative Canon 701BK Toner Black | 1 | £31.91 | £12.15 | European Office Supplies |
| LZ5671 | Initiative Canon FX2 Toner Black | 1 | £37.46 | £21.65 | European Office Supplies |
| LZ5672 | Initiative Canon FX3 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ5673 | Initiative Canon FX6 Toner Black | 1 | £43.71 | £20.55 | European Office Supplies |
| LZ5676 | Initiative HP C9700A Toner Black | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ5677 | Initiative HP Q3960A Toner Black | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ5698 | Initiative Oki 42127408 Toner Black | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ5704 | Initiative Oki 44469722 Toner Yellow | 1 | £23.59 | £8.35 | European Office Supplies |
| LZ5709 | Initiative Oki 43324422 Toner Magenta | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5710 | Initiative Oki 43324421 Toner Yellow | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5714 | Initiative Samsung CLP-510D7C Toner Cyan | 1 | £66.46 | £31.65 | European Office Supplies |
| LZ5716 | Initiative Samsung CLP-510D7Y Toner Ylw | 1 | £66.46 | £31.65 | European Office Supplies |
| LZ5719 | Initiative Samsung CLP-M660A Toner Mag | 1 | £67.99 | £29.40 | European Office Supplies |
| LZ5720 | Initiative Samsung CLP-Y660A Toner Yellow | 1 | £67.99 | £29.40 | European Office Supplies |
| LZ5721 | Initiative Samsung CLT-C503L Toner Cyan | 1 | £112.39 | £44.95 | European Office Supplies |
| LZ5829 | Initiative Dell 593-BBSB Toner Black | 1 | £58.14 | £13.90 | European Office Supplies |
| LZ5857 | Initiative HP Q6472A Toner Yellow | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ5860 | Initiative Samsung MLT-D116L Toner Black | 1 | £40.24 | £11.65 | European Office Supplies |
| LZ5900 | Initiative HP Q6001A Toner Cyan | 1 | £34.69 | £13.90 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5903 | Initiative Lexmark 10S0150 Toner Black | 1 | £33.16 | £13.90 | European Office Supplies |
| LZ5906 | Initiative Lexmark 80C2SM0 Toner Magenta | 1 | £70.07 | £28.03 | European Office Supplies |
| LZ5908 | Initiative Lexmark C540H1CG Toner Cyan | 1 | £58.14 | £23.25 | European Office Supplies |
| LZ5910 | Initiative Lexmark C540H1MG Toner Magenta | 1 | £58.14 | £23.25 | European Office Supplies |
| LZ5916 | Initiative Oki 44469706 Toner Cyan | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ5918 | Initiative HP CE285A Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ5919 | Initiative Oki 43459323 Toner Cyan | 1 | £44.40 | £17.75 | European Office Supplies |
| LZ5923 | Initiative Oki 43381906 Toner Magenta | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5925 | Initiative Oki 43872307 Toner Cyan | 1 | £31.91 | £9.95 | European Office Supplies |
| LZ5926 | Initiative Oki 43872306 Toner Magenta | 1 | £31.91 | £9.95 | European Office Supplies |
| LZ5927 | Initiative Oki 43872305 Toner Yellow | 1 | £31.91 | £9.95 | European Office Supplies |
| LZ5928 | Initiative Samsung CLP-K300A Toner Black | 1 | £9.02 | £3.60 | European Office Supplies |
| LZ5929 | Initiative Samsung CLP-C350A Toner Cyan | 1 | £18.73 | £7.50 | European Office Supplies |
| LZ5931 | Initiative Samsung CLP-Y350A Toner Yellow | 1 | £18.73 | £7.50 | European Office Supplies |
| LZ5932 | Initiative Samsung ML-1610D2 Toner Black | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ5934 | Initiative Samsung MLT-D1630A Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5935 | Initiative Xerox 106R02759 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5937 | Initiative Xerox 106R01334 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ5940 | Initiative Xerox 106R01479 Toner Yellow | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ5941 | Initiative Xerox 106R1630 Toner Black | 1 | £16.51 | £6.60 | European Office Supplies |
| LZ5942 | Initiative Brother TN2005 Toner Black | 1 | £19.29 | £7.70 | European Office Supplies |
| LZ5944 | Initiative HP CF350A Toner Black | 1 | £22.06 | £7.20 | European Office Supplies |
| LZ5949 | Initiative Canon 724 Toner Black | 1 | £38.16 | £14.15 | European Office Supplies |
| LZ5950 | Initiative HP CE255A Toner Black | 1 | £38.16 | £12.75 | European Office Supplies |
| LZ5951 | Initiative Canon 724H Toner Black | 1 | £44.26 | £16.10 | European Office Supplies |
| LZ5959 | Initiative HP CF351A Toner Cyan | 1 | £22.06 | £7.20 | European Office Supplies |
| LZ5963 | Initiative Samsung CLP-M300A Toner Mag | 1 | £9.02 | £3.60 | European Office Supplies |
| LZ5965 | Initiative Samsung CLT-C4092S Toner Cyan | 1 | £24.98 | £10.00 | European Office Supplies |
| LZ5966 | Initiative Samsung CLT-M4092S Toner Mag | 1 | £24.98 | £10.00 | European Office Supplies |
| LZ5967 | Initiative Samsung CLT-Y4092S Toner Ylw | 1 | £24.98 | £10.00 | European Office Supplies |
| LZ5968 | Initiative Samsung CLT-C4072S Toner Cyan | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ5970 | Initiative Samsung CLT-Y4072S Toner Ylw | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ5971 | Initiative Samsung CLT-C406S Toner Cyan | 1 | £41.49 | £11.65 | European Office Supplies |
| LZ5979 | Initiative Xerox 106R02757 Toner Magenta | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5983 | Initiative Xerox 106R01273 Toner Yellow | 1 | £12.49 | £6.60 | European Office Supplies |
| LZ5985 | Initiative Xerox 106R01332 Toner Magenta | 1 | £12.49 | £5.00 | European Office Supplies |
| LZ5986 | Initiative Xerox 106R01333 Toner Yellow | 1 | £12.49 | £5.00 | European Office Supplies |
| LZ5987 | Initiative Xerox 106R1627 Toner Cyan | 1 | £15.26 | £6.10 | European Office Supplies |
| LZ5988 | Initiative Xerox 106R1628 Toner Magenta | 1 | £15.26 | £6.10 | European Office Supplies |
| LZ5989 | Initiative Xerox 106R1629 Toner Yellow | 1 | £15.26 | £6.10 | European Office Supplies |
| LZ5993 | Initiative HP CF363X Toner Magenta | 1 | £111.00 | £36.10 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5995 | Initiative Oki 44059211 Toner Cyan | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5996 | Initiative Oki 44059256 Toner Black | 1 | £79.09 | £31.65 | European Office Supplies |
| LZ6000 | Initiative Xerox 106R01439 Toner Black | 1 | £87.41 | £36.10 | European Office Supplies |
| LZ6001 | Initiative Canon C-EXV18 Toner Black | 1 | £24.28 | £9.70 | European Office Supplies |
| LZ6002 | Initiative HP C4150A Toner Cyan | 1 | £120.71 | £54.65 | European Office Supplies |
| LZ6004 | Initiative HP C4152A Toner Magenta | 1 | £120.71 | £54.65 | European Office Supplies |
| LZ6007 | Initiative Brother TN4100 Toner Black | 1 | £41.07 | £16.45 | European Office Supplies |
| LZ6013 | Initiative HP CB402A Toner Yellow | 1 | £69.24 | £30.55 | European Office Supplies |
| LZ6015 | Initiative HP CE741A Toner Cyan | 1 | £104.06 | £39.90 | European Office Supplies |
| LZ6018 | Initiative HP CF214X Toner Black | 1 | £92.96 | £34.95 | European Office Supplies |
| LZ6021 | Initiative Kyocera TK1140 Toner Black | 1 | £22.06 | £8.80 | European Office Supplies |
| LZ6023 | Initiative Kyocera TK130 Toner Black | 1 | £20.26 | £7.20 | European Office Supplies |
| LZ6024 | Initiative Kyocera TK170 Toner Black | 1 | £20.67 | £7.20 | European Office Supplies |
| LZ6026 | Initiative Oki 44643003 Toner Cyan | 1 | £83.11 | £30.55 | European Office Supplies |
| LZ6028 | Initiative Oki 44643001 Toner Yellow | 1 | £83.11 | £30.55 | European Office Supplies |
| LZ6029 | Initiative Oki 44844615 Toner Cyan | 1 | £84.64 | £33.85 | European Office Supplies |
| LZ6033 | Initiative Oki 44059166 Toner Magenta | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ6036 | Initiative Panasonic UG3350 Toner Black | 1 | £63.69 | £25.45 | European Office Supplies |
| LZ6038 | Initiative Xerox 106R01567 Toner Mag | 1 | £128.34 | £38.85 | European Office Supplies |
| LZ6039 | Initiative Xerox 106R01568 Toner Ylw | 1 | £128.34 | £38.85 | European Office Supplies |
| LZ6043 | Initiative Brother TN3060 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ6045 | Initiative Brother TN7600 Toner Black | 1 | £23.73 | £9.50 | European Office Supplies |
| LZ6046 | Initiative Canon 719H Toner Black | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6050 | Initiative HP CE505X Toner Black | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6051 | Initiative HP CF280X Toner Black | 1 | £23.73 | £9.15 | European Office Supplies |
| LZ6054 | Initiative HP Q7560A Toner Black | 1 | £59.80 | £25.00 | European Office Supplies |
| LZ6056 | Initiative Lexmark 20K1401 Toner Mag | 1 | £72.01 | £30.55 | European Office Supplies |
| LZ6059 | Initiative Brother TN2120HC Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ6060 | Initiative Brother TN2220HC Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ6061 | Initiative Xerox 106R01392 Toner Cyan | 1 | £90.19 | £38.30 | European Office Supplies |
| LZ6062 | Initiative Xerox 106R01393 Toner Mag | 1 | £90.19 | £38.30 | European Office Supplies |
| LZ6064 | Initiative Canon FX7 Toner Black | 1 | £35.94 | £20.55 | European Office Supplies |
| LZ6065 | Initiative Canon 718C Toner Cyan | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ6067 | Initiative Canon 718Y Toner Yellow | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ6069 | Initiative HP CF325X Toner Black | 1 | £192.86 | £77.15 | European Office Supplies |
| LZ6070 | Initiative HP CF380X Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6071 | Initiative Canon 718M Toner Magenta | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ6074 | Initiative HP Q2612A Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6076 | Initiative Konica 1710589-005 Toner Ylw | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ6077 | Initiative Konica 1710589-006 Toner Mag | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ6079 | Initiative Xerox 106R01485 Toner Black | 1 | £52.59 | £21.05 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6080 | Initiative Xerox 106R02722 Toner Black | 1 | £80.34 | £27.20 | European Office Supplies |
| LZ6082 | Initiative Xerox 106R02600 Toner Mag | 1 | £65.21 | £15.00 | European Office Supplies |
| LZ6085 | Initiative Xerox 113R00693 Toner Cyan | 1 | £71.46 | £28.60 | European Office Supplies |
| LZ6087 | Initiative Xerox 113R00695 Toner Yellow | 1 | £71.46 | £28.60 | European Office Supplies |
| LZ6090 | Initiative Brother TN320Y Toner Yellow | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6091 | Initiative Brother TN320C Toner Cyan | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6094 | Initiative Brother TN325C Toner Cyan | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6096 | Initiative Brother TN326C Toner Cyan | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ6099 | Initiative Canon 708 Toner Black | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ6101 | Initiative Canon FX8 Toner Black | 1 | £22.06 | £8.80 | European Office Supplies |
| LZ6104 | Initiative Epson S050523 Toner Black | 1 | £34.69 | £15.25 | European Office Supplies |
| LZ6105 | Initiative HP C7115X Toner Black | 1 | £23.73 | £9.49 | European Office Supplies |
| LZ6106 | Initiative HP Q5949A Toner Black | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ6107 | Initiative HP CE270A Toner Black | 1 | £104.06 | £39.40 | European Office Supplies |
| LZ6112 | Initiative HP Q7562A Toner Yellow | 1 | £57.03 | £25.00 | European Office Supplies |
| LZ6113 | Initiative HP Q7563A Toner Magenta | 1 | £57.03 | £25.00 | European Office Supplies |
| LZ6116 | Initiative Lexmark E260A21E Toner Black | 1 | £51.34 | £18.80 | European Office Supplies |
| LZ6120 | Initiative Kyocera TK16H Toner Black | 1 | £47.04 | £21.65 | European Office Supplies |
| LZ6122 | Initiative Oki 43979102 Toner Black | 1 | £12.49 | £5.00 | European Office Supplies |
| LZ6123 | Initiative Canon 710 Toner Black | 1 | £33.99 | £15.00 | European Office Supplies |
| LZ6128 | Initiative Samsung CLT-M506L Toner Mag | 1 | £66.46 | £22.75 | European Office Supplies |
| LZ6132 | Initiative Brother TN230BK Toner Black | 1 | £20.81 | £7.20 | European Office Supplies |
| LZ6133 | Initiative Brother TN2320 Toner Black | 1 | £16.51 | £6.60 | European Office Supplies |
| LZ6138 | Initiative HP Q6511A Toner Black | 1 | £33.99 | £15.50 | European Office Supplies |
| LZ6142 | Initiative HP Q6511X Toner Black | 1 | £40.24 | £16.10 | European Office Supplies |
| LZ6143 | Initiative Canon 719 Toner Black | 1 | £19.84 | £7.95 | European Office Supplies |
| LZ6148 | Initiative Brother TN8000 Toner Black | 1 | £8.88 | £3.55 | European Office Supplies |
| LZ6149 | Initiative Epson S050100 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6150 | Initiative Konica 1710517-005 Toner Blk | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6151 | Initiative Canon EP27 Toner Black | 1 | £21.51 | £8.60 | European Office Supplies |
| LZ6154 | Initiative Dell 593-11037 Toner Yellow | 1 | £16.10 | £6.45 | European Office Supplies |
| LZ6155 | Initiative Dell 593-11041 Toner Cyan | 1 | £16.10 | £6.45 | European Office Supplies |
| LZ6157 | Initiative Dell 593-BBSD Toner Cyan | 1 | £58.14 | £13.90 | European Office Supplies |
| LZ6158 | Initiative Dell 593-BBRV Toner Magenta | 1 | £58.14 | £13.90 | European Office Supplies |
| LZ6160 | Initiative Dell FM064 Toner Black | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6161 | Initiative Dell FM065 Toner Cyan | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6164 | Initiative Epson S050554 Toner Yellow | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6165 | Initiative Epson S050555 Toner Magenta | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6166 | Initiative Epson S050556 Toner Cyan | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6167 | Initiative Epson S050557 Toner Black | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6169 | Initiative Epson S050627 Toner Yellow | 1 | £15.96 | £6.40 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|--------|--------------|--------------------------|
| LZ6170 | Initiative Epson S050628 Toner Magenta | 1 | £15.96 | £6.40 | European Office Supplies |
| LZ6171 | Initiative Epson S050629 Toner Cyan | 1 | £15.96 | £6.40 | European Office Supplies |
| LZ6174 | Initiative HP C7115A Toner Black | 1 | £19.29 | £7.70 | European Office Supplies |
| LZ6175 | Initiative HP CB540A Toner Black | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6177 | Initiative Konica 1710517-008 Toner Cyan | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6178 | Initiative Epson S050098 Toner Magenta | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6181 | Initiative HP CE411A Toner Cyan | 1 | £31.91 | £10.55 | European Office Supplies |
| LZ6184 | Initiative HP CE505A Toner Black | 1 | £19.84 | £7.95 | European Office Supplies |
| LZ6185 | Initiative HP CF031A Toner Cyan | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ6186 | Initiative HP CF032A Toner Yellow | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ6187 | Initiative HP CF033A Toner Magenta | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ6189 | Initiative HP CF256X Toner Black | 1 | £76.31 | £32.75 | European Office Supplies |
| LZ6190 | Initiative HP CF280A Toner Black | 1 | £21.51 | £7.95 | European Office Supplies |
| LZ6191 | Initiative Epson S050097 Toner Yellow | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6195 | Initiative HP CF383A Toner Magenta | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6197 | Initiative HP CF401X Toner Cyan | 1 | £54.11 | £15.50 | European Office Supplies |
| LZ6198 | Initiative HP CF402X Toner Yellow | 1 | £54.11 | £15.50 | European Office Supplies |
| LZ6201 | Initiative HP CF411A Toner Cyan | 1 | £54.11 | £16.60 | European Office Supplies |
| LZ6205 | Initiative HP Q2624A Toner Black | 1 | £22.06 | £12.15 | European Office Supplies |
| LZ6209 | Initiative Lexmark 80C25K0 Toner Black | 1 | £70.07 | £28.03 | European Office Supplies |
| LZ6210 | Initiative Lexmark C540H1KG Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6214 | Initiative Konica A0V301H Toner Black | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ6216 | Initiative Konica A0V30CH Toner Magenta | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ6217 | Initiative Konica A0V30HH Toner Cyan | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ6218 | Initiative Kyocera TK1125 Toner Black | 1 | £24.84 | £8.35 | European Office Supplies |
| LZ6220 | Initiative Kyocera TK3100 Toner Black | 1 | £38.71 | £12.75 | European Office Supplies |
| LZ6223 | Initiative Kyocera TK580Y Toner Yellow | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ6224 | Initiative Oki 44992402 Toner Black | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6225 | Initiative Oki 44250724 Toner Black | 1 | £35.38 | £14.15 | European Office Supplies |
| LZ6228 | Initiative Oki 44250721 Toner Yellow | 1 | £35.38 | £14.15 | European Office Supplies |
| LZ6230 | Initiative Oki 43459332 Toner Black | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6232 | Initiative Oki 43459330 Toner Magenta | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6233 | Initiative Oki 43459329 Toner Yellow | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6234 | Initiative Oki 43459324 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6238 | Initiative Samsung MLT-D117S Toner Blk | 1 | £38.71 | £12.75 | European Office Supplies |
| LZ6240 | Initiative Samsung SF-5100 Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6242 | Initiative Xerox 106R01452 Toner Cyan | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6243 | Initiative Xerox 106R01453 Toner Mag | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6244 | Initiative Xerox 106R01454 Toner Yellow | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6246 | Initiative Xerox 106R01466 Toner Cyan | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6247 | Initiative Xerox 106R01467 Toner Mag | 1 | £37.46 | £15.00 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ6248 | Initiative Xerox 106R01468 Toner Yellow | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6254 | Initiative Brother TN2110 Toner Black | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6255 | Initiative Brother TN2210 Toner Black | 1 | £16.93 | £6.75 | European Office Supplies |
| LZ6259 | Initiative Brother TN2310 Toner Black | 1 | £18.87 | £5.85 | European Office Supplies |
| LZ6265 | Initiative Canon 728 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6269 | Initiative Oki 44469803 Toner Black | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6271 | Initiative Dell 593-11018 Toner Magenta | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6273 | Initiative Dell 593-11021 Toner Cyan | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6274 | Initiative Dell 593-11108 Toner Black | 1 | £45.79 | £22.15 | European Office Supplies |
| LZ6275 | Initiative Dell 593-BBLZ Toner Magenta | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ6279 | Initiative Dell 593-BBRX Toner Magenta | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6281 | Initiative Epson S050611 Toner Yellow | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6282 | Initiative Epson S050612 Toner Magenta | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6286 | Initiative HP CB542A Toner Yellow | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6287 | Initiative HP CB543A Toner Magenta | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6289 | Initiative Oki 44469704 Toner Yellow | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6291 | Initiative HP CE322A Toner Yellow | 1 | £26.36 | £9.45 | European Office Supplies |
| LZ6293 | Initiative HP CF211A Toner Cyan | 1 | £26.36 | £9.95 | European Office Supplies |
| LZ6294 | Initiative HP CF212A Toner Yellow | 1 | £26.36 | £9.95 | European Office Supplies |
| LZ6295 | Initiative HP CF213A Toner Magenta | 1 | £26.36 | £9.95 | European Office Supplies |
| LZ6299 | Initiative Kyocera TK1115 Toner Black | 1 | £23.59 | £7.20 | European Office Supplies |
| LZ6301 | Initiative Oki 44973534 Toner Magenta | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6302 | Initiative Oki 44973533 Toner Yellow | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6304 | Initiative Samsung CLT-K4072S Toner Blk | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ6309 | Initiative Samsung CLT-K404S Toner Blk | 1 | £62.44 | £20.55 | European Office Supplies |
| LZ6313 | Initiative Xerox 106R01278 Toner Cyan | 1 | £10.96 | £4.40 | European Office Supplies |
| LZ6314 | Initiative Xerox 106R01279 Toner Mag | 1 | £10.96 | £4.40 | European Office Supplies |
| LZ6315 | Initiative Xerox 106R01280 Toner Yellow | 1 | £10.96 | £4.40 | European Office Supplies |
| LZ6316 | Initiative Canon 737 Toner Black | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ6317 | Initiative Canon C-EXV39 Toner Black | 1 | £124.88 | £49.95 | European Office Supplies |
| LZ6320 | Initiative HP CF330X Toner Black | 1 | £119.33 | £41.65 | European Office Supplies |
| LZ6323 | Initiative Canon C-EXV21BK Toner Black | 1 | £70.76 | £28.30 | European Office Supplies |
| LZ6327 | Initiative Canon C-EXV34 Toner Black | 1 | £81.88 | £32.75 | European Office Supplies |
| LZ6328 | Initiative Canon C-EXV34 Toner Cyan | 1 | £81.88 | £32.75 | European Office Supplies |
| LZ6329 | Initiative Canon C-EXV34 Toner Magenta | 1 | £81.88 | £32.75 | European Office Supplies |
| LZ6330 | Initiative Canon C-EXV34 Toner Yellow | 1 | £81.88 | £32.75 | European Office Supplies |
| LZ6331 | Initiative Canon C-EXV29BK Toner Black | 1 | £131.81 | £52.75 | European Office Supplies |
| LZ6333 | Initiative Canon C-EXV29M Toner Magenta | 1 | £106.84 | £42.75 | European Office Supplies |
| LZ6601 | Initiative Kyocera TK5135Y Toner Yellow | 1 | £54.11 | £20.55 | European Office Supplies |
| LZ6603 | Initiative Kyocera TK5140M Toner Magenta | 1 | £65.21 | £19.45 | European Office Supplies |
| LZ6604 | Initiative Kyocera TK5140Y Toner Yellow | 1 | £65.21 | £19.45 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6607 | Initiative Kyocera TK590M Toner Magenta | 1 | £34.69 | £10.55 | European Office Supplies |
| LZ6608 | Initiative Kyocera TK590Y Toner Yellow | 1 | £34.69 | £10.55 | European Office Supplies |
| LZ6610 | Initiative Oki 42127407 Toner Cyan | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6612 | Initiative Oki 42127405 Toner Yellow | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6616 | Initiative Oki 43324402 Toner Magenta | 1 | £30.39 | £12.15 | European Office Supplies |
| LZ6621 | Initiative Samsung CLT-K5082L Toner Black | 1 | £52.59 | £21.05 | European Office Supplies |
| LZ6622 | Initiative Samsung ML-2250D5 Toner Black | 1 | £31.91 | £13.90 | European Office Supplies |
| LZ6624 | Initiative Samsung MLT-D2092L Toner Black | 1 | £33.30 | £16.10 | European Office Supplies |
| LZ6625 | Initiative Samsung MLT-D203L Toner Black | 1 | £66.60 | £19.90 | European Office Supplies |
| LZ6626 | Initiative Samsung MLT-D204L Toner Black | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ6628 | Initiative Samsung SCX-4720D5 Toner Black | 1 | £43.01 | £17.20 | European Office Supplies |
| LZ6631 | Initiative Xerox 106R00680 Toner Cyan | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ6632 | Initiative Xerox 106R00681 Toner Magenta | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ6635 | Initiative Xerox 106R01374 Toner Black | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ6636 | Initiative Xerox 106R02305 Toner Black | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ6640 | Initiative Brother TN135C Toner Cyan | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6642 | Initiative Brother TN135Y Toner Yellow | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6645 | Initiative Brother TN326BK Toner Black | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6646 | Initiative Brother TN423C Toner Cyan | 1 | £79.09 | £16.10 | European Office Supplies |
| LZ6649 | Initiative Canon 701C Toner Cyan | 1 | £31.91 | £12.15 | European Office Supplies |
| LZ6651 | Initiative Canon 701Y Toner Yellow | 1 | £31.91 | £12.15 | European Office Supplies |
| LZ6654 | Initiative Canon VXE/EPV Toner Black | 1 | £30.53 | £13.05 | European Office Supplies |
| LZ6655 | Initiative Canon FX10 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6657 | Initiative Dell 593-10062 Toner Magenta | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6658 | Initiative Dell 593-10063 Toner Yellow | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6659 | Initiative Dell 593-10060 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6667 | Initiative Epson S050590 Toner Yellow | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6668 | Initiative Epson S050591 Toner Magenta | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6674 | Initiative HP Q3961A Toner Cyan | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ6675 | Initiative HP Q3962A Toner Yellow | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ6677 | Initiative HP CE410X Toner Black | 1 | £34.13 | £10.55 | European Office Supplies |
| LZ6678 | Initiative HP Q2613X Toner Black | 1 | £21.51 | £9.95 | European Office Supplies |
| LZ6679 | Initiative HP Q2671A Toner Cyan | 1 | £57.03 | £23.85 | European Office Supplies |
| LZ6680 | Initiative HP Q2672A Toner Yellow | 1 | £57.03 | £23.85 | European Office Supplies |
| LZ6683 | Initiative Lexmark 70C2XC0 Toner Cyan | 1 | £104.06 | £41.65 | European Office Supplies |
| LZ6687 | Initiative Lexmark C5220KS Toner Black | 1 | £74.79 | £32.15 | European Office Supplies |
| LZ6694 | Initiative Lexmark C54X2YG Toner Yellow | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ6699 | Initiative Kyocera TK140 Toner Black | 1 | £20.26 | £7.20 | European Office Supplies |
| LZ6703 | Initiative Kyocera TK540C Toner Cyan | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6705 | Initiative Kyocera TK540Y Toner Yellow | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6706 | Initiative Oki 9004391 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ6708 | Initiative Samsung CLP-K600A Toner Black | 1 | £58.97 | £26.10 | European Office Supplies |
| LZ6709 | Initiative Samsung CLP-C600A Toner Cyan | 1 | £58.97 | £26.10 | European Office Supplies |
| LZ6710 | Initiative Samsung CLP-M600A Toner Mag | 1 | £58.97 | £26.10 | European Office Supplies |
| LZ6712 | Initiative Samsung CLT-C5082L Toner Cyan | 1 | £55.36 | £22.15 | European Office Supplies |
| LZ6714 | Initiative Samsung CLT-Y5082L Toner Ylw | 1 | £55.36 | £22.15 | European Office Supplies |
| LZ6717 | Initiative Brother TN3330 Toner Black | 1 | £24.28 | £9.70 | European Office Supplies |
| LZ6723 | Initiative HP Q6473A Toner Magenta | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ6724 | Initiative Dell 593-10067 Toner Black | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6726 | Initiative Epson S050630 Toner Black | 1 | £15.96 | £6.40 | European Office Supplies |
| LZ6729 | Initiative HP Q2612X Toner Black | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6730 | Initiative HP Q7553A Toner Black | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ6731 | Initiative Canon 717Y Toner Yellow | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ6732 | Initiative Lexmark 69G8256 Developer 3k | 1 | £35.38 | £19.45 | European Office Supplies |
| LZ6734 | Initiative Lexmark 80C2HYO Toner Yellow | 1 | £83.11 | £31.65 | European Office Supplies |
| LZ6737 | Initiative Lexmark C5220MS Toner Magenta | 1 | £74.79 | £32.15 | European Office Supplies |
| LZ6739 | Initiative Lexmark C5220YS Toner Yellow | 1 | £74.79 | £32.15 | European Office Supplies |
| LZ6740 | Initiative Kyocera TK1130 Toner Black | 1 | £22.06 | £6.10 | European Office Supplies |
| LZ6741 | Initiative Oki 1103402 Toner Black | 1 | £10.96 | £4.40 | European Office Supplies |
| LZ6742 | Initiative Oki 44574702 Toner Black | 1 | £18.04 | £6.10 | European Office Supplies |
| LZ6744 | Initiative Oki 42804515 Toner Cyan | 1 | £24.84 | £10.55 | European Office Supplies |
| LZ6821 | Initiative Brother DR2400 Drum Unit 12k | 1 | £47.00 | £18.80 | European Office Supplies |
| LZ6822 | Initiative Brother TN2410 Black 1.2K | 1 | £47.00 | £18.80 | European Office Supplies |
| LZ6826 | Initiative Brother TN242 Mag 1.4K | 1 | £26.37 | £10.55 | European Office Supplies |
| LZ6831 | Initiative Brother TN421 Blk 3k | 1 | £24.87 | £9.95 | European Office Supplies |
| LZ6832 | Initiative Brother TN421 Cyan 1.8k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ6835 | Initiative Brother TN426BK Blk 9k | 1 | £34.75 | £13.90 | European Office Supplies |
| LZ6836 | Initiative Brother TN426C Cyan 6.5k | 1 | £31.87 | £12.75 | European Office Supplies |
| LZ6841 | Initiative Canon 731Y Ylw Tnr 1.5k | 1 | £24.87 | £9.95 | European Office Supplies |
| LZ6845 | Initiative Canon 732M Mag Tnr 6.4k | 1 | £54.12 | £21.65 | European Office Supplies |
| LZ6850 | Initiative Dell 3333dn Blk Tnr 8K | 1 | £83.12 | £33.25 | European Office Supplies |
| LZ6851 | Initiative Dell 7130 Blk Tnr 19k | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6852 | Initiative Dell 7130 Cyan Tnr 20k | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6853 | Initiative Dell 7130 Mag Tnr 20k | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6854 | Initiative Dell 7130 Ylw Tnr 20k | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6856 | Initiative Dell B2375 Blk 3K | 1 | £79.12 | £31.65 | European Office Supplies |
| LZ6857 | Initiative HP CF219A Blk Tnr 12K | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6858 | Initiative HP CF228A Blk Tnr 3.1k | 1 | £83.12 | £33.25 | European Office Supplies |
| LZ6860 | Initiative HP CF237A Blk Tnr 11K | 1 | £181.75 | £72.70 | European Office Supplies |
| LZ6862 | Initiative HP CF301A Cyan Tnr 32K | 1 | £138.62 | £55.45 | European Office Supplies |
| LZ6863 | Initiative HP CF302A Ylw Tnr 32K | 1 | £138.62 | £55.45 | European Office Supplies |
| LZ6864 | Initiative HP CF303A Mag Tnr 32K | 1 | £138.62 | £55.45 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ6866 | Initiative HP CF531A Cyan 0.9K | 1 | £63.62 | £25.45 | European Office Supplies |
| LZ6867 | Initiative HP CF532A Ylw 0.9K | 1 | £63.62 | £25.45 | European Office Supplies |
| LZ6868 | Initiative HP CF533A Mag 0.9K | 1 | £63.62 | £25.45 | European Office Supplies |
| LZ6869 | Initiative HP CF540A Black 1.4K | 1 | £62.50 | £25.00 | European Office Supplies |
| LZ6870 | Initiative HP CF541A Cyan 1.3K | 1 | £62.50 | £25.00 | European Office Supplies |
| LZ6871 | Initiative HP CF542A Ylw 1.3K | 1 | £62.50 | £25.00 | European Office Supplies |
| LZ6872 | Initiative HP CF543A Mag 1.3K | 1 | £62.50 | £25.00 | European Office Supplies |
| LZ6873 | Initiative Lexmark M5170 Blk 35K | 1 | £166.37 | £66.55 | European Office Supplies |
| LZ6874 | Initiative Konica TN512B Blk Tnr 27K | 1 | £69.25 | £27.70 | European Office Supplies |
| LZ6876 | Initiative Konica TN512M Mag Tnr 26K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6877 | Initiative Konica TN512Y Ylw Tnr 26K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6878 | Initiative Kyocera TK1150 Blk Tnr 3K | 1 | £41.50 | £16.60 | European Office Supplies |
| LZ6880 | Initiative Kyocera TK1160 Blk Tnr 7.2K | 1 | £41.50 | £16.60 | European Office Supplies |
| LZ6887 | Initiative Olivetti MF280 Cyan 26K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6888 | Initiative Olivetti MF280 Mag 26K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6889 | Initiative Olivetti MF280 Ylw 26K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6890 | Initiative Ricoh MPC305SP Blk 12K | 1 | £68.62 | £27.45 | European Office Supplies |
| LZ6891 | Initiative Ricoh MPC305SP Cyn 4K | 1 | £65.25 | £26.10 | European Office Supplies |
| LZ6892 | Initiative Ricoh MPC305SP Mag 4K | 1 | £65.25 | £26.10 | European Office Supplies |
| LZ6893 | Initiative Ricoh MPC305SP Ylw 4K | 1 | £65.25 | £26.10 | European Office Supplies |
| LZ6894 | Initiative Ricoh 841925 Blk Tnr 15K | 1 | £74.25 | £29.70 | European Office Supplies |
| LZ6896 | Initiative Ricoh 841927 Mag Tnr 9.5K | 1 | £86.75 | £34.70 | European Office Supplies |
| LZ6897 | Initiative Ricoh 841928 Ylw Tnr 9.5K | 1 | £86.75 | £34.70 | European Office Supplies |
| LZ6898 | Initiative Ricoh 841655 Blk 28K | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6903 | Initiative Ricoh 841820 Cyn 30.5K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6904 | Initiative Ricoh 841818 Ylw 30.5K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6905 | Initiative Ricoh 841819 Mag 30.5K | 1 | £94.25 | £37.70 | European Office Supplies |
| LZ6906 | Initiative Ricoh 888608 Blk 23K | 1 | £74.75 | £29.90 | European Office Supplies |
| LZ6907 | Initiative Ricoh 888611 Cyan 17K | 1 | £93.00 | £37.20 | European Office Supplies |
| LZ6908 | Initiative Ricoh 888610 Mag 17K | 1 | £93.00 | £37.20 | European Office Supplies |
| LZ6910 | Initiative Ricoh 841853 Blk 33K | 1 | £87.37 | £34.95 | European Office Supplies |
| LZ6911 | Initiative Ricoh 841856 Cyan 22.5K | 1 | £104.12 | £41.65 | European Office Supplies |
| LZ6912 | Initiative Ricoh 841855 Mag 22.5K | 1 | £104.12 | £41.65 | European Office Supplies |
| LZ6914 | Initiative Ricoh 841456 Blk 25K | 1 | £76.37 | £30.55 | European Office Supplies |
| LZ6919 | Initiative Ricoh 841756 Cyan 22.5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6920 | Initiative Ricoh 841757 Ylw 22.5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6923 | Initiative Sharp MX-23GTCA Cyan 10K | 1 | £91.37 | £36.55 | European Office Supplies |
| LZ6926 | Initiative Sharp MX2610 Blk 24K | 1 | £69.25 | £27.70 | European Office Supplies |
| LZ6928 | Initiative Sharp MX2610 Ylw 15K | 1 | £91.37 | £36.55 | European Office Supplies |
| LZ6929 | Initiative Sharp MX2610 Mag 15K | 1 | £91.37 | £36.55 | European Office Supplies |
| LZ6930 | Initiative Utax 2500ci Blk 18K | 1 | £95.75 | £38.30 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6931 | Initiative Utax 2500ci Cyan 12K | 1 | £88.62 | £35.45 | European Office Supplies |
| LZ6936 | Initiative Utax 3005ci Mag 15K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6938 | Initiative Utax 4505ci Blk 30K | 1 | £148.50 | £59.40 | European Office Supplies |
| LZ6939 | Initiative Utax 4505ci Cyan 20K | 1 | £148.50 | £59.40 | European Office Supplies |
| LZ6940 | Initiative Utax 4505ci Mag 20K | 1 | £148.50 | £59.40 | European Office Supplies |
| LZ6941 | Initiative Utax 4505ci Ylw 20K | 1 | £148.50 | £59.40 | European Office Supplies |
| LZ6949 | Initiative Utax PC3060 Ylw 5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6953 | Initiative Utax PC6035 Ylw 10K | 1 | £110.87 | £44.35 | European Office Supplies |
| LZ6955 | Initiative Xerox VLink C400 Cyn 8K | 1 | £43.00 | £17.20 | European Office Supplies |
| LZ6956 | Initiative Xerox VLink C400 Ylw 8K | 1 | £43.00 | £17.20 | European Office Supplies |
| LZ6957 | Initiative Xerox VLink C400 Mag 8K | 1 | £43.00 | £17.20 | European Office Supplies |
| LZ6958 | Initiative Xerox 6515 Blk Tnr 5.5K | 1 | £30.37 | £12.15 | European Office Supplies |
| LZ6962 | Initiative Xerox Phaser 4510 Blk 19k | 1 | £97.00 | £38.80 | European Office Supplies |
| LZ6963 | Initiative Brother TN321 Cyan 1.5k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ6964 | Initiative Brother TN321 Mag 1.5k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ6965 | Initiative Brother TN321 Ylw 1.5k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ9423 | Initiative Samsung SCX-4100D3 Toner Black | 1 | £47.04 | £11.65 | European Office Supplies |
| LZ9426 | Initiative Samsung SCX-4521D3 Toner Black | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ9427 | Initiative Samsung SCX-D4725B Toner Black | 1 | £29.14 | £13.90 | European Office Supplies |
| LZ9435 | Initiative Ricoh 407251 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ9439 | Initiative Canon 707C Toner Cyan | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ9441 | Initiative Canon 707Y Toner Yellow | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ9445 | Initiative Dell 593-10066 Toner Yellow | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ9446 | Initiative Dell 593-10094 Toner Black | 1 | £21.51 | £9.95 | European Office Supplies |
| LZ9449 | Initiative Dell 593-10156 Toner Yellow | 1 | £31.91 | £12.75 | European Office Supplies |
| LZ9451 | Initiative Dell 593-10258 Toner Black | 1 | £11.79 | £5.50 | European Office Supplies |
| LZ9455 | Initiative Dell 593-10336 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ9459 | Initiative HP CB436A Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ9461 | Initiative HP CF218A Toner Black | 1 | £76.31 | £32.75 | European Office Supplies |
| LZ6843 | Initiative Canon 732H Blk Tnr 12k | 1 | £59.62 | £23.85 | European Office Supplies |
| LZ6844 | Initiative Canon 732C Cyan Tnr 6.4k | 1 | £54.12 | £21.65 | European Office Supplies |
| LZ6848 | Initiative Canon C-EXV40 Blk Tnr 6K | 1 | £73.50 | £29.40 | European Office Supplies |
| LZ6849 | Initiative Dell 1700 Drum Unit 30k | 1 | £40.25 | £16.10 | European Office Supplies |
| LZ6886 | Initiative Olivetti MF280 Blk 29K | 1 | £79.12 | £31.65 | European Office Supplies |
| LZ6909 | Initiative Ricoh 888609 Ylw 17K | 1 | £93.00 | £37.20 | European Office Supplies |
| LZ6913 | Initiative Ricoh 841854 Ylw 22.5K | 1 | £104.12 | £41.65 | European Office Supplies |
| LZ6915 | Initiative Ricoh 841459 Cyan 18K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6917 | Initiative Ricoh 841457 Ylw 18K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6921 | Initiative Ricoh 841758 Mag 22.5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6922 | Initiative Sharp MX-23GTBA Blk 18K | 1 | £63.62 | £25.45 | European Office Supplies |
| LZ6924 | Initiative Sharp MX-23GTMA Mag 10K | 1 | £91.37 | £36.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6932 | Initiative Utax 2500ci Mag 12K | 1 | £88.62 | £35.45 | European Office Supplies |
| LZ6934 | Initiative Utax 3005ci Blk 25K | 1 | £137.37 | £54.95 | European Office Supplies |
| LZ6942 | Initiative Utax 350ci Blk 18K | 1 | £99.75 | £39.90 | European Office Supplies |
| LZ6944 | Initiative Utax 350ci Mag 12K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6945 | Initiative Utax 350ci Ylw 12K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6947 | Initiative Utax PC3060 Cyan 5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6951 | Initiative Utax PC6035 Cyan 10K | 1 | £110.87 | £44.35 | European Office Supplies |
| LZ6959 | Initiative Xerox 6515 Cyan Tnr 2.3K | 1 | £24.25 | £9.70 | European Office Supplies |
| LZ9424 | Initiative Samsung SCX-4200A Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ9428 | Initiative Samsung SF-D560RA Toner Black | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ9433 | Initiative Dell 593-BBLH Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ9436 | Initiative Epson S050709 Toner Black | 1 | £13.18 | £5.25 | European Office Supplies |
| LZ9437 | Initiative Samsung SCX-4216D3 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ9440 | Initiative Canon 707M Toner Magenta | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ9443 | Initiative Dell 593-10064 Toner Cyan | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ9444 | Initiative Dell 593-10065 Toner Magenta | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ9447 | Initiative Dell 593-10154 Toner Black | 1 | £29.83 | £11.95 | European Office Supplies |
| LZ9448 | Initiative Dell 593-10155 Toner Cyan | 1 | £31.91 | £12.75 | European Office Supplies |
| LZ9452 | Initiative Dell 593-10259 Toner Cyan | 1 | £11.79 | £5.50 | European Office Supplies |
| LZ9456 | Initiative Dell 593-11016 Toner Black | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ9460 | Initiative HP CE320A Toner Black | 1 | £26.36 | £9.45 | European Office Supplies |
| LZ1012 | Initiative HP C4194A Toner Yellow | 1 | £63.69 | £28.80 | European Office Supplies |
| LZ1045 | Initiative HP C9702A Toner Yellow | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ1048 | Initiative Oki 42804513 Toner Yellow | 1 | £24.84 | £10.55 | European Office Supplies |
| LZ5015 | Initiative Dell 593-10495 Toner Magenta | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5032 | Initiative Kyocera TK2530 Toner Black | 1 | £93.66 | £37.45 | European Office Supplies |
| LZ5034 | Initiative Lexmark 12A7465 Toner Black | 1 | £88.66 | £38.80 | European Office Supplies |
| LZ5037 | Initiative Xerox 106R01163 Toner Black | 1 | £94.21 | £41.00 | European Office Supplies |
| LZ5048 | Initiative Lexmark E260X22G Drum Unit | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5061 | Initiative Samsung MLT-D309L Toner Black | 1 | £152.49 | £61.00 | European Office Supplies |
| LZ5063 | Initiative Konica TN216K Toner Black | 1 | £79.09 | £31.65 | European Office Supplies |
| LZ5066 | Initiative Konica TN216M Toner Magenta | 1 | £94.21 | £37.70 | European Office Supplies |
| LZ5069 | Initiative Brother DR3100 Drum Unit | 1 | £29.14 | £9.95 | European Office Supplies |
| LZ5075 | Initiative Lexmark 52D2H00 Toner Black | 1 | £228.95 | £58.30 | European Office Supplies |
| LZ5078 | Initiative Lexmark T650H11E Toner Black | 1 | £119.19 | £42.75 | European Office Supplies |
| LZ5081 | Initiative Konica TN321C Toner Cyan | 1 | £84.64 | £39.90 | European Office Supplies |
| LZ5089 | Initiative Oki 42102802 Drum Unit | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ5091 | Initiative Oki 43501902 Drum Unit | 1 | £65.21 | £26.10 | European Office Supplies |
| LZ5093 | Initiative Xerox 106R01162 Toner Yellow | 1 | £94.21 | £41.00 | European Office Supplies |
| LZ5099 | Initiative Lexmark C950X2MG Toner Mag | 1 | £104.06 | £54.35 | European Office Supplies |
| LZ5100 | Initiative Lexmark C950X2YG Toner Yellow | 1 | £104.06 | £54.35 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5101 | Initiative Oki 9004462 Toner Black | 1 | £98.51 | £37.20 | European Office Supplies |
| LZ5103 | Initiative Oki 43837131 Toner Cyan | 1 | £109.61 | £43.85 | European Office Supplies |
| LZ5106 | Initiative HP CB381A Toner Cyan | 1 | £76.45 | £33.25 | European Office Supplies |
| LZ5108 | Initiative HP CB383A Toner Magenta | 1 | £76.45 | £33.25 | European Office Supplies |
| LZ5110 | Initiative Lexmark 64016HE Toner Black | 1 | £81.86 | £34.95 | European Office Supplies |
| LZ5111 | Initiative Lexmark X644H11E Toner Black | 1 | £98.51 | £40.50 | European Office Supplies |
| LZ5113 | Initiative Brother DR3000 Drum Unit | 1 | £30.53 | £12.20 | European Office Supplies |
| LZ5116 | Initiative Dell 593-10331 Toner Black | 1 | £108.09 | £43.25 | European Office Supplies |
| LZ5118 | Initiative Epson S051055 Drum Unit | 1 | £34.69 | £15.00 | European Office Supplies |
| LZ5119 | Initiative Epson S051099 Drum Unit | 1 | £41.63 | £16.65 | European Office Supplies |
| LZ5120 | Initiative Epson S051173 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5123 | Initiative HP Q3964A Drum Unit | 1 | £62.44 | £27.70 | European Office Supplies |
| LZ5128 | Initiative Lexmark 60F2X00 Toner Black | 1 | £240.05 | £62.70 | European Office Supplies |
| LZ5132 | Initiative Kyocera TK330 Toner Black | 1 | £31.91 | £12.75 | European Office Supplies |
| LZ5134 | Initiative Kyocera TK410 Toner Black | 1 | £45.79 | £15.55 | European Office Supplies |
| LZ5135 | Initiative Kyocera TK65 Toner Black | 1 | £45.79 | £20.55 | European Office Supplies |
| LZ5137 | Initiative Kyocera TK810K Toner Black | 1 | £221.86 | £102.70 | European Office Supplies |
| LZ5159 | Initiative HP CF287X Toner Black | 1 | £140.83 | £29.40 | European Office Supplies |
| LZ5179 | Initiative Brother TN1700 Toner Black | 1 | £99.76 | £39.90 | European Office Supplies |
| LZ5180 | Initiative HP C4149A Toner Black | 1 | £90.19 | £40.50 | European Office Supplies |
| LZ5186 | Initiative Oki 42126601 Drum Unit | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5188 | Initiative HP CE342A Toner Yellow | 1 | £124.74 | £41.05 | European Office Supplies |
| LZ5190 | Initiative Lexmark C930H2CG Toner Cyan | 1 | £97.13 | £38.85 | European Office Supplies |
| LZ5198 | Initiative HP CE272A Toner Yellow | 1 | £104.06 | £39.40 | European Office Supplies |
| LZ5200 | Initiative HP CF331A Toner Cyan | 1 | £106.84 | £41.65 | European Office Supplies |
| LZ5203 | Initiative Lexmark 17G0154 Toner Black | 1 | £121.96 | £54.95 | European Office Supplies |
| LZ5204 | Initiative Lexmark C9202KH Toner Black | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5207 | Initiative Lexmark X463X11G Toner Black | 1 | £104.06 | £41.65 | European Office Supplies |
| LZ5210 | Initiative Kyocera TK320 Toner Black | 1 | £33.86 | £13.55 | European Office Supplies |
| LZ5213 | Initiative Kyocera TK440 Toner Black | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5214 | Initiative Kyocera TK475 Toner Black | 1 | £44.26 | £17.70 | European Office Supplies |
| LZ5217 | Initiative Kyocera TK820K Toner Black | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5220 | Initiative Oki 43460205 Drum Unit | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5223 | Initiative Oki 43460208 Drum Unit | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5224 | Initiative Oki 43866108 Toner Black | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5227 | Initiative Oki 43866105 Toner Yellow | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5242 | Initiative Ricoh 406956 Toner Black | 1 | £45.09 | £13.90 | European Office Supplies |
| LZ5246 | Initiative Ricoh 884201 Toner Yellow | 1 | £57.58 | £25.45 | European Office Supplies |
| LZ5249 | Initiative Samsung MLT-D305L Toner Black | 1 | £52.59 | £18.80 | European Office Supplies |
| LZ5252 | Initiative Xerox 16197800 Toner Magenta | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5256 | Initiative Xerox 006R01515 Toner Magenta | 1 | £104.06 | £30.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5261 | Initiative Lexmark C9202CH Toner Cyan | 1 | £101.29 | £40.50 | European Office Supplies |
| LZ5263 | Initiative Lexmark C9202YH Toner Yellow | 1 | £101.29 | £40.50 | European Office Supplies |
| LZ5268 | Initiative Xerox 106R01371 Toner Black | 1 | £96.43 | £38.55 | European Office Supplies |
| LZ5272 | Initiative Brother DR2005 Drum Unit | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5276 | Initiative Brother TN3390 Toner Black | 1 | £31.91 | £13.90 | European Office Supplies |
| LZ5283 | Initiative Dell 593-10125 Toner Magenta | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5284 | Initiative Dell 593-10922 Toner Cyan | 1 | £90.19 | £33.25 | European Office Supplies |
| LZ5287 | Initiative Epson S050698 Toner Black | 1 | £59.66 | £23.85 | European Office Supplies |
| LZ5288 | Initiative HP C9731A Toner Cyan | 1 | £88.94 | £27.75 | European Office Supplies |
| LZ5293 | Initiative HP Q6462A Toner Yellow | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5294 | Initiative HP Q6463A Toner Magenta | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5295 | Initiative HP CE310A Toner Black | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5298 | Initiative Lexmark 12A8325 Toner Black | 1 | £66.46 | £26.60 | European Office Supplies |
| LZ5300 | Initiative Lexmark C736H1KG Toner Black | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5310 | Initiative Kyocera TK340 Toner Black | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ5313 | Initiative Kyocera TK570C Toner Cyan | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5315 | Initiative Kyocera TK570Y Toner Yellow | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5316 | Initiative Kyocera TK865C Toner Cyan | 1 | £79.09 | £32.75 | European Office Supplies |
| LZ5318 | Initiative Kyocera TK865Y Toner Yellow | 1 | £79.09 | £32.75 | European Office Supplies |
| LZ5320 | Initiative Kyocera TK8325C Toner Cyan | 1 | £81.88 | £31.65 | European Office Supplies |
| LZ5321 | Initiative Kyocera TK8325M Toner Magenta | 1 | £81.88 | £31.65 | European Office Supplies |
| LZ5325 | Initiative Samsung ML-3560DB Toner Black | 1 | £80.34 | £28.80 | European Office Supplies |
| LZ5326 | Initiative Xerox 106R01218 Toner Cyan | 1 | £97.82 | £43.85 | European Office Supplies |
| LZ5328 | Initiative Xerox 106R01220 Toner Yellow | 1 | £97.82 | £43.85 | European Office Supplies |
| LZ5332 | Initiative Dell 593-11119 Toner Black | 1 | £37.46 | £11.65 | European Office Supplies |
| LZ5344 | Initiative Brother TN04BK Toner Black | 1 | £59.66 | £26.10 | European Office Supplies |
| LZ5353 | Initiative HP C4129X Toner Black | 1 | £58.28 | £23.30 | European Office Supplies |
| LZ5354 | Initiative HP C8061X Toner Black | 1 | £45.09 | £20.55 | European Office Supplies |
| LZ5357 | Initiative HP Q5951A Toner Cyan | 1 | £73.68 | £31.65 | European Office Supplies |
| LZ5361 | Initiative Lexmark 12A7315 Toner Black | 1 | £65.21 | £30.55 | European Office Supplies |
| LZ5369 | Initiative Lexmark C748H2MG Toner Mag | 1 | £101.29 | £41.65 | European Office Supplies |
| LZ5374 | Initiative Kyocera TK5150C Toner Cyan | 1 | £72.01 | £23.85 | European Office Supplies |
| LZ5377 | Initiative Kyocera TK560C Toner Cyan | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5380 | Initiative Oki 44917602 Toner Black | 1 | £22.06 | £8.80 | European Office Supplies |
| LZ5381 | Initiative Oki 9004078 Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5386 | Initiative Oki 44844505 Toner Yellow | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5388 | Initiative Oki 44844507 Toner Cyan | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5390 | Initiative Oki 44059209 Toner Yellow | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5391 | Initiative Oki 44059255 Toner Cyan | 1 | £79.09 | £31.65 | European Office Supplies |
| LZ5396 | Initiative Ricoh 841220 Toner Black | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5398 | Initiative Samsung ML-3470B Toner Black | 1 | £38.85 | £15.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5399 | Initiative Samsung MLT-D2082L Toner Blk | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ5401 | Initiative Samsung MLT-D204E Toner Black | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5411 | Initiative Dell 593-10054 Toner Black | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5420 | Initiative HP CF226X Toner Black | 1 | £87.41 | £21.05 | European Office Supplies |
| LZ5421 | Initiative HP CF287A Toner Black | 1 | £135.84 | £27.20 | European Office Supplies |
| LZ5428 | Initiative Lexmark X463H11G Toner Black | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5433 | Initiative Brother DR6000 Drum Unit | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5436 | Initiative Brother TN328BK Toner Black | 1 | £37.46 | £16.10 | European Office Supplies |
| LZ5437 | Initiative Brother TN3380 Toner Black | 1 | £25.81 | £10.30 | European Office Supplies |
| LZ5442 | Initiative Dell 593-10118 Toner Cyan | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5445 | Initiative Dell 593-10170 Toner Black | 1 | £70.90 | £26.10 | European Office Supplies |
| LZ5449 | Initiative Dell 593-10289 Toner Black | 1 | £81.86 | £34.35 | European Office Supplies |
| LZ5455 | Initiative Epson S050148 Toner Yellow | 1 | £52.59 | £21.05 | European Office Supplies |
| LZ5459 | Initiative HP C9722A Toner Yellow | 1 | £55.92 | £22.35 | European Office Supplies |
| LZ5460 | Initiative HP C9723A Toner Magenta | 1 | £55.92 | £22.35 | European Office Supplies |
| LZ5468 | Initiative Konica AODK432 Toner Yellow | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5475 | Initiative Oki 44315308 Toner Black | 1 | £43.01 | £14.35 | European Office Supplies |
| LZ5479 | Initiative Oki 44059105 Toner Yellow | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5480 | Initiative Panasonic UG3204 Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5481 | Initiative Samsung CLT-K503L Toner Black | 1 | £112.39 | £44.95 | European Office Supplies |
| LZ5484 | Initiative Samsung ML-3050B Toner Black | 1 | £36.08 | £14.45 | European Office Supplies |
| LZ5488 | Initiative Xerox 106R00673 Toner Magenta | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5490 | Initiative Xerox 106R00675 Toner Black | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5491 | Initiative Xerox 106R01412 Toner Black | 1 | £55.92 | £23.85 | European Office Supplies |
| LZ5494 | Initiative Brother TN3170 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ5498 | Initiative Canon 729M Toner Magenta | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5508 | Initiative Lexmark C746H1MG Toner Magenta | 1 | £90.19 | £32.75 | European Office Supplies |
| LZ5518 | Initiative Kyocera TK550Y Toner Yellow | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5523 | Initiative Oki 43979202 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ5528 | Initiative Oki 44844616 Toner Black | 1 | £84.64 | £33.85 | European Office Supplies |
| LZ5537 | Initiative Samsung CLT-Y6092S Toner Ylw | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5540 | Initiative Xerox106R01084 Toner Yellow 7k | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ5541 | Initiative Xerox 106R01085 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ5542 | Initiative Xerox 106R01395 Toner Black | 1 | £90.19 | £38.30 | European Office Supplies |
| LZ5545 | Initiative Brother TN04Y Toner Yellow | 1 | £59.66 | £26.10 | European Office Supplies |
| LZ5550 | Initiative Brother TN328Y Toner Yellow | 1 | £37.46 | £16.10 | European Office Supplies |
| LZ5552 | Initiative Brother TN329C Toner Cyan | 1 | £67.99 | £23.75 | European Office Supplies |
| LZ5555 | Initiative Brother TN6600 Toner Black | 1 | £23.73 | £9.50 | European Office Supplies |
| LZ5563 | Initiative Canon 711BK Toner Black | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ5564 | Initiative Canon 711C Toner Cyan | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5566 | Initiative Canon 711Y Toner Yellow | 1 | £56.89 | £22.75 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5569 | Initiative Canon 723M Toner Magenta | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5570 | Initiative Canon FX4 Toner Black | 1 | £28.44 | £19.45 | European Office Supplies |
| LZ5572 | Initiative Dell 593-10038 Toner Black | 1 | £41.49 | £16.60 | European Office Supplies |
| LZ5575 | Initiative Dell 593-10335 Toner Black | 1 | £63.27 | £25.30 | European Office Supplies |
| LZ5588 | Initiative HP Q2610A Toner Black | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ5589 | Initiative HP Q2670A Toner Black | 1 | £57.03 | £23.85 | European Office Supplies |
| LZ5593 | Initiative HP Q5949X Toner Black | 1 | £23.03 | £9.20 | European Office Supplies |
| LZ5594 | Initiative HP Q6470A Toner Black | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ5601 | Initiative Lexmark 12A7405 Toner Black | 1 | £51.34 | £22.15 | European Office Supplies |
| LZ5602 | Initiative Lexmark 12A8305 Toner Black | 1 | £35.94 | £14.35 | European Office Supplies |
| LZ5603 | Initiative Lexmark 62D2000 Toner Black | 1 | £129.04 | £51.60 | European Office Supplies |
| LZ5612 | Initiative Lexmark E450A21A Toner Black | 1 | £40.24 | £16.60 | European Office Supplies |
| LZ5618 | Initiative Konica 1710471-003 Toner Mag | 1 | £46.48 | £18.60 | European Office Supplies |
| LZ5621 | Initiative Konica 1710582-001 Toner Black | 1 | £104.06 | £47.20 | European Office Supplies |
| LZ5622 | Initiative Konica 1710582-002 Toner Ylw | 1 | £104.06 | £47.20 | European Office Supplies |
| LZ5628 | Initiative Kyocera TK150BK Toner Magenta | 1 | £71.46 | £31.10 | European Office Supplies |
| LZ5640 | Initiative Oki 43865722 Toner Magenta | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5644 | Initiative Oki 44315305 Toner Yellow | 1 | £40.24 | £14.35 | European Office Supplies |
| LZ5645 | Initiative Oki 43487712 Toner Black | 1 | £47.04 | £16.10 | European Office Supplies |
| LZ5649 | Initiative Ricoh 406480 Toner Cyan | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5650 | Initiative Ricoh 406481 Toner Magenta | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5654 | Initiative Samsung ML-6060D6 Toner Black | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5661 | Initiative Xerox 113R00725 Toner Yellow | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5666 | Initiative Brother TN2000 Toner Black | 1 | £20.95 | £8.80 | European Office Supplies |
| LZ5667 | Initiative Canon 706 Toner Black | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ5670 | Initiative Canon Cart M Toner | 1 | £47.04 | £21.90 | European Office Supplies |
| LZ5674 | Initiative Dell 593-10082 Toner Black | 1 | £52.59 | £22.15 | European Office Supplies |
| LZ5675 | Initiative Dell 593-10153 Toner Black | 1 | £49.81 | £16.60 | European Office Supplies |
| LZ5681 | Initiative Lexmark 50F2H00 Toner Black | 1 | £73.54 | £29.40 | European Office Supplies |
| LZ5687 | Initiative Kyocera TK5135C Toner Cyan | 1 | £54.11 | £20.55 | European Office Supplies |
| LZ5688 | Initiative Kyocera TK5135M Toner Magenta | 1 | £54.11 | £20.55 | European Office Supplies |
| LZ5715 | Initiative Samsung CLP-510D7M Toner Mag | 1 | £66.46 | £31.65 | European Office Supplies |
| LZ5837 | Initiative Lexmark 70C2HCO Toner Cyan | 1 | £92.28 | £32.75 | European Office Supplies |
| LZ5838 | Initiative Lexmark 70C2HMO Toner Magenta | 1 | £92.28 | £32.75 | European Office Supplies |
| LZ5839 | Initiative Lexmark 70C2HYO Toner Yellow | 1 | £92.28 | £32.75 | European Office Supplies |
| LZ5901 | Initiative HP Q6002A Toner Yellow | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5912 | Initiative Lexmark C540H1YG Toner Yellow | 1 | £58.14 | £23.25 | European Office Supplies |
| LZ5921 | Initiative Oki 43459321 Toner Yellow | 1 | £44.40 | £17.75 | European Office Supplies |
| LZ5930 | Initiative Samsung CLP-M350A Toner Mag | 1 | £18.73 | £7.50 | European Office Supplies |
| LZ5933 | Initiative Samsung MLT-D1092S Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ5936 | Initiative Xerox 106R01274 Toner Black | 1 | £12.49 | £6.60 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5938 | Initiative Xerox 106R01477 Toner Cyan | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ5945 | Initiative Dell 593-11130 Toner Black | 1 | £17.34 | £8.35 | European Office Supplies |
| LZ5947 | Initiative Brother TN1050 Toner Black | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ5952 | Initiative Dell 593-11128 Toner Magenta | 1 | £16.51 | £8.35 | European Office Supplies |
| LZ5954 | Initiative Dell 593-11131 Toner Yellow | 1 | £16.51 | £8.35 | European Office Supplies |
| LZ5969 | Initiative Samsung CLT-M4072S Toner Mag | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ5972 | Initiative Samsung CLT-M406S Toner Mag | 1 | £41.49 | £11.65 | European Office Supplies |
| LZ5974 | Initiative Samsung CLT-C404S Toner Cyan | 1 | £62.44 | £20.55 | European Office Supplies |
| LZ5975 | Initiative Samsung CLT-Y404S Toner Yellow | 1 | £62.44 | £20.55 | European Office Supplies |
| LZ5981 | Initiative Xerox 106R01271 Toner Cyan | 1 | £12.49 | £6.60 | European Office Supplies |
| LZ5991 | Initiative HP CF361X Toner Cyan | 1 | £111.00 | £36.10 | European Office Supplies |
| LZ6005 | Initiative HP CE260A Toner Black | 1 | £66.60 | £26.65 | European Office Supplies |
| LZ6012 | Initiative HP CB401A Toner Cyan | 1 | £69.24 | £30.55 | European Office Supplies |
| LZ6016 | Initiative HP CE742A Toner Yellow | 1 | £104.06 | £39.90 | European Office Supplies |
| LZ6017 | Initiative HP CE743A Toner Magenta | 1 | £104.06 | £39.90 | European Office Supplies |
| LZ6032 | Initiative Oki 44059167 Toner Cyan | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ6034 | Initiative Oki 44059165 Toner Yellow | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ6037 | Initiative Xerox 106R01566 Toner Cyan | 1 | £128.34 | £38.85 | European Office Supplies |
| LZ6042 | Initiative Xerox 106R01438 Toner Ylw | 1 | £87.41 | £38.85 | European Office Supplies |
| LZ6044 | Initiative Brother TN423BK Toner Black | 1 | £79.09 | £13.90 | European Office Supplies |
| LZ6047 | Initiative Canon EX-A/EPE Toner 6.8k | 1 | £31.91 | £15.00 | European Office Supplies |
| LZ6055 | Initiative Lexmark 20K1400 Toner Cyan | 1 | £72.01 | £30.55 | European Office Supplies |
| LZ6058 | Initiative Kyocera TK150BK Toner Black | 1 | £71.46 | £31.10 | European Office Supplies |
| LZ6075 | Initiative Konica 1710589-004 Toner Blk | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ6078 | Initiative Konica 1710589-007 Toner Cyan | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ6081 | Initiative Xerox 106R02599 Toner Cyan | 1 | £65.21 | £15.00 | European Office Supplies |
| LZ6083 | Initiative Xerox 106R02601 Toner Yellow | 1 | £65.21 | £15.00 | European Office Supplies |
| LZ6089 | Initiative Brother TN3130 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ6095 | Initiative Brother TN325M Toner Magenta | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6098 | Initiative Brother TN326Y Toner Yellow | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ6102 | Initiative Dell 593-10500 Toner Black | 1 | £68.68 | £27.45 | European Office Supplies |
| LZ6103 | Initiative Epson S050436 Toner Black | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ6108 | Initiative HP CE340A Toner Black | 1 | £120.71 | £41.05 | European Office Supplies |
| LZ6109 | Initiative HP CF226A Toner Black | 1 | £72.01 | £18.80 | European Office Supplies |
| LZ6111 | Initiative HP Q7561A Toner Cyan | 1 | £57.03 | £25.00 | European Office Supplies |
| LZ6115 | Initiative Lexmark E250A11E Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ6130 | Initiative Brother TN2120 Toner Black | 1 | £17.48 | £6.60 | European Office Supplies |
| LZ6134 | Initiative Brother TN241BK Toner Black | 1 | £23.59 | £8.35 | European Office Supplies |
| LZ6136 | Initiative Brother TN245M Toner Magenta | 1 | £24.84 | £8.80 | European Office Supplies |
| LZ6137 | Initiative Brother TN245Y Toner Yellow | 1 | £24.84 | £8.80 | European Office Supplies |
| LZ6140 | Initiative Canon 710H Toner Black | 1 | £40.24 | £16.10 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|--------|--------------|--------------------------|
| LZ6141 | Initiative Canon AX / EPA Toner | 1 | £22.06 | £9.45 | European Office Supplies |
| LZ6144 | Initiative Canon 707BK Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6146 | Initiative Brother TN200 Toner Black | 1 | £8.88 | £3.55 | European Office Supplies |
| LZ6147 | Initiative Brother TN300 Toner Black | 1 | £8.88 | £3.55 | European Office Supplies |
| LZ6152 | Initiative Dell 593-10961 Toner Black | 1 | £34.69 | £11.65 | European Office Supplies |
| LZ6153 | Initiative Dell 593-11033 Toner Magenta | 1 | £16.10 | £6.45 | European Office Supplies |
| LZ6159 | Initiative Dell 593-BBSE Toner Yellow | 1 | £58.14 | £13.90 | European Office Supplies |
| LZ6162 | Initiative Dell FM066 Toner Yellow | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6163 | Initiative Dell FM067 Toner Magenta | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6168 | Initiative Epson S050614 Toner Black | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6172 | Initiative Epson S050651 Toner Black | 1 | £12.77 | £5.10 | European Office Supplies |
| LZ6173 | Initiative HP C4092A Toner Black | 1 | £22.20 | £8.90 | European Office Supplies |
| LZ6179 | Initiative Konica 1710517-007 Toner Mag | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6188 | Initiative HP CF210X Toner Black | 1 | £28.17 | £9.95 | European Office Supplies |
| LZ6192 | Initiative HP CF380A Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6193 | Initiative HP CF381A Toner Cyan | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6199 | Initiative HP CF403X Toner Magenta | 1 | £54.11 | £15.50 | European Office Supplies |
| LZ6200 | Initiative HP CF410A Toner Black | 1 | £54.11 | £17.70 | European Office Supplies |
| LZ6203 | Initiative HP CF413A Toner Magenta | 1 | £54.11 | £16.60 | European Office Supplies |
| LZ6204 | Initiative HP Q2613A Toner Black | 1 | £19.98 | £9.45 | European Office Supplies |
| LZ6207 | Initiative HP Q6000A Toner Black | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6222 | Initiative Kyocera TK580M Toner Magenta | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ6226 | Initiative Oki 44250723 Toner Cyan | 1 | £35.38 | £14.15 | European Office Supplies |
| LZ6229 | Initiative Oki 44973536 Toner Black | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6236 | Initiative Samsung ML-1210D3 Toner Blk | 1 | £31.91 | £11.65 | European Office Supplies |
| LZ6239 | Initiative Samsung MLT-D1052L Tnr Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6250 | Initiative Xerox 106R01480 Toner Black | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6257 | Initiative Brother TN230M Toner Magenta | 1 | £20.81 | £8.35 | European Office Supplies |
| LZ6263 | Initiative Canon 712 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6264 | Initiative Oki 44469804 Toner Black | 1 | £19.29 | £7.70 | European Office Supplies |
| LZ6267 | Initiative Canon 716M Toner Magenta | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6270 | Initiative Dell 593-10493 Toner Black | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6277 | Initiative Dell 593-BBSG Toner Black | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6283 | Initiative Epson S050613 Toner Cyan | 1 | £14.57 | £5.85 | European Office Supplies |
| LZ6285 | Initiative HP CB541A Toner Cyan | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6288 | Initiative Oki 44469705 Toner Magenta | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6290 | Initiative HP CE321A Toner Cyan | 1 | £26.36 | £9.45 | European Office Supplies |
| LZ6292 | Initiative HP CE323A Toner Magenta | 1 | £26.36 | £9.45 | European Office Supplies |
| LZ6300 | Initiative Oki 44973535 Toner Cyan | 1 | £19.29 | £6.60 | European Office Supplies |
| LZ6303 | Initiative Samsung CLT-K4092S Toner Blk | 1 | £24.98 | £10.00 | European Office Supplies |
| LZ6305 | Initiative Samsung CLT-K406S Toner Blk | 1 | £41.49 | £11.65 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6306 | Initiative Samsung CLT-C504S Toner Cyan | 1 | £55.36 | £18.80 | European Office Supplies |
| LZ6308 | Initiative Samsung CLT-Y504S Toner Ylw | 1 | £55.36 | £18.80 | European Office Supplies |
| LZ6312 | Initiative Samsung MLT-D1042S Tnr Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ6602 | Initiative Kyocera TK5140C Toner Cyan | 1 | £65.21 | £19.45 | European Office Supplies |
| LZ6609 | Initiative Canon 717M Toner Magenta | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ6613 | Initiative Oki 44469724 Toner Cyan | 1 | £23.59 | £8.35 | European Office Supplies |
| LZ6615 | Initiative Oki 43324403 Toner Cyan | 1 | £30.39 | £12.15 | European Office Supplies |
| LZ6620 | Initiative Samsung CLT-Y503L Toner Yellow | 1 | £112.39 | £44.95 | European Office Supplies |
| LZ6627 | Initiative Samsung MLT-D205L Toner Black | 1 | £38.85 | £13.90 | European Office Supplies |
| LZ6637 | Initiative Xerox 106R02311 Toner Black | 1 | £60.36 | £24.15 | European Office Supplies |
| LZ6643 | Initiative Brother TN320BK Toner Black | 1 | £25.67 | £10.25 | European Office Supplies |
| LZ6650 | Initiative Canon 701M Toner Magenta | 1 | £31.91 | £12.15 | European Office Supplies |
| LZ6661 | Initiative Dell 593-BBBS Toner Magenta | 1 | £29.14 | £8.80 | European Office Supplies |
| LZ6662 | Initiative Dell 593-BBBT Toner Cyan | 1 | £29.14 | £8.80 | European Office Supplies |
| LZ6669 | Initiative Epson S050592 Toner Cyan | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6670 | Initiative Epson S050593 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6681 | Initiative HP Q2673A Toner Magenta | 1 | £57.03 | £23.85 | European Office Supplies |
| LZ6684 | Initiative Lexmark 70C2XMO Toner Magenta | 1 | £104.06 | £41.65 | European Office Supplies |
| LZ6686 | Initiative Lexmark 80C2HHO Toner Black | 1 | £91.44 | £31.65 | European Office Supplies |
| LZ6690 | Initiative Lexmark C544X2CG Toner Cyan | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ6692 | Initiative Lexmark C544X2MG Toner Magenta | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ6700 | Initiative Kyocera TK520C Toner Cyan | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6701 | Initiative Kyocera TK520M Toner Magenta | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6707 | Initiative Samsung CLP-K350A Toner Black | 1 | £18.73 | £7.50 | European Office Supplies |
| LZ6713 | Initiative Samsung CLT-M5082L Toner Mag | 1 | £55.36 | £22.15 | European Office Supplies |
| LZ6716 | Initiative Brother TN3230 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ6718 | Initiative Brother TN3430 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ6722 | Initiative Canon E30 Toner Black | 1 | £39.27 | £14.35 | European Office Supplies |
| LZ6733 | Initiative Lexmark 80C2HMO Toner Magenta | 1 | £83.11 | £31.65 | European Office Supplies |
| LZ6743 | Initiative Oki 42804516 Toner Black | 1 | £24.84 | £10.55 | European Office Supplies |
| LZ6823 | Initiative Brother TN2420 Black 3K | 1 | £49.75 | £19.90 | European Office Supplies |
| LZ6825 | Initiative Brother TN242 Cyan 1.4K | 1 | £26.37 | £10.55 | European Office Supplies |
| LZ6833 | Initiative Brother TN421 Mag 1.8k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ6838 | Initiative Brother TN426C Ylw 6.5k | 1 | £31.87 | £12.75 | European Office Supplies |
| LZ6839 | Initiative Canon 731H Blk Tnr 2.4k | 1 | £24.87 | £9.95 | European Office Supplies |
| LZ6840 | Initiative Canon 731C Cyan Tnr 1.5k | 1 | £24.87 | £9.95 | European Office Supplies |
| LZ6842 | Initiative Canon 731M Mag Tnr 1.5k | 1 | £24.87 | £9.95 | European Office Supplies |
| LZ1010 | Initiative HP C4192A Toner Cyan | 1 | £63.69 | £28.80 | European Office Supplies |
| LZ1011 | Initiative HP C4193A Toner Magenta | 1 | £63.69 | £28.80 | European Office Supplies |
| LZ1042 | Initiative Xerox 106R01597 Toner Black | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ1047 | Initiative Canon 715 Toner Black | 1 | £20.81 | £8.35 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5013 | Initiative Dell 593-10494 Toner Cyan | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ5016 | Initiative HP Q7583A Toner Magenta | 1 | £59.80 | £23.90 | European Office Supplies |
| LZ5018 | Initiative Brother DR3400 Drum Unit | 1 | £41.49 | £15.50 | European Office Supplies |
| LZ5023 | Initiative Kyocera TK70 Toner Black | 1 | £116.41 | £54.95 | European Office Supplies |
| LZ5031 | Initiative Xerox 106R01294 Toner Black | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5042 | Initiative Dell 593-10338 Drum 30k | 1 | £44.26 | £17.70 | European Office Supplies |
| LZ5045 | Initiative Lexmark 12A6865 Toner Black | 1 | £102.54 | £41.01 | European Office Supplies |
| LZ5064 | Initiative Konica TN321K Toner Black | 1 | £72.01 | £28.80 | European Office Supplies |
| LZ5068 | Initiative Xerox 006R01513 Toner Black | 1 | £104.06 | £30.55 | European Office Supplies |
| LZ5072 | Initiative HP CF281X Toner Black | 1 | £79.09 | £23.85 | European Office Supplies |
| LZ5077 | Initiative Lexmark C930H2KG Toner Black | 1 | £97.13 | £38.85 | European Office Supplies |
| LZ5083 | Initiative Konica TN321M Toner Magenta | 1 | £84.64 | £39.90 | European Office Supplies |
| LZ5086 | Initiative Kyocera TK880K Toner Black | 1 | £138.61 | £55.45 | European Office Supplies |
| LZ5088 | Initiative Oki 43979002 Drum Unit | 1 | £66.46 | £26.60 | European Office Supplies |
| LZ5096 | Initiative HP CE390X Toner Black | 1 | £65.35 | £21.65 | European Office Supplies |
| LZ5098 | Initiative Lexmark C950X2CG Toner Cyan | 1 | £104.06 | £54.35 | European Office Supplies |
| LZ5121 | Initiative HP C4182X Toner Black | 1 | £69.38 | £28.85 | European Office Supplies |
| LZ5140 | Initiative Kyocera TK865K Toner Black | 1 | £87.41 | £40.50 | European Office Supplies |
| LZ5142 | Initiative Oki 43381707 Drum Unit | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5144 | Initiative Oki 43381705 Drum Unit | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5145 | Initiative Oki 43381724 Drum Unit | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5147 | Initiative Oki 43381722 Drum Unit | 1 | £73.54 | £31.65 | European Office Supplies |
| LZ5149 | Initiative Ricoh 888640 Toner Black | 1 | £51.34 | £18.30 | European Office Supplies |
| LZ5150 | Initiative Ricoh 841124 Toner Black | 1 | £109.61 | £28.30 | European Office Supplies |
| LZ5152 | Initiative Samsung ML-D4550B Toner Black | 1 | £90.19 | £36.10 | European Office Supplies |
| LZ5154 | Initiative Konica A0FP022 Toner Black | 1 | £109.61 | £43.85 | European Office Supplies |
| LZ5157 | Initiative Dell 595-10002 Toner Black | 1 | £83.11 | £54.35 | European Office Supplies |
| LZ5161 | Initiative HP Q1339A Toner Black | 1 | £60.36 | £20.55 | European Office Supplies |
| LZ5163 | Initiative Lexmark E462U11E Toner Black | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5166 | Initiative Kyocera TK855C Toner Cyan | 1 | £120.02 | £38.30 | European Office Supplies |
| LZ5168 | Initiative Kyocera TK855Y Toner Yellow | 1 | £120.02 | £38.30 | European Office Supplies |
| LZ5170 | Initiative Kyocera TK880M Toner Magenta | 1 | £129.04 | £51.60 | European Office Supplies |
| LZ5172 | Initiative Kyocera TK8325K Toner Black | 1 | £81.88 | £31.65 | European Office Supplies |
| LZ5174 | Initiative Xerox 106R01078 Toner Magenta | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5177 | Initiative Xerox 106R01221 Toner Black | 1 | £97.82 | £43.85 | European Office Supplies |
| LZ5181 | Initiative HP CE260X Toner Black | 1 | £77.56 | £27.75 | European Office Supplies |
| LZ5183 | Initiative Oki 42126604 Drum Unit | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5191 | Initiative Lexmark C930H2MG Toner Mag | 1 | £97.13 | £38.85 | European Office Supplies |
| LZ5193 | Initiative Lexmark 24B6035 Toner Black | 1 | £133.06 | £69.40 | European Office Supplies |
| LZ5196 | Initiative Epson S051188 Toner Black | 1 | £137.36 | £58.30 | European Office Supplies |
| LZ5202 | Initiative HP CF333A Toner Magenta | 1 | £106.84 | £41.65 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5206 | Initiative Lexmark E460X21E Toner Black | 1 | £98.51 | £32.75 | European Office Supplies |
| LZ5212 | Initiative Kyocera TK435 Toner Black | 1 | £40.24 | £16.10 | European Office Supplies |
| LZ5216 | Initiative Kyocera TK55 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ5218 | Initiative Oki 9004058 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5222 | Initiative Oki 43460207 Drum Unit | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5228 | Initiative Oki 41963608 Toner Black | 1 | £76.31 | £21.65 | European Office Supplies |
| LZ5231 | Initiative Oki 41963605 Toner Yellow | 1 | £76.31 | £21.65 | European Office Supplies |
| LZ5235 | Initiative Oki 42918913 Toner Yellow | 1 | £67.99 | £27.20 | European Office Supplies |
| LZ5239 | Initiative Ricoh 841125 Toner Yellow | 1 | £109.61 | £38.30 | European Office Supplies |
| LZ5247 | Initiative Samsung MLT-D203U Toner Black | 1 | £81.86 | £22.75 | European Office Supplies |
| LZ5257 | Initiative Xerox 006R01514 Toner Yellow | 1 | £104.06 | £30.55 | European Office Supplies |
| LZ5260 | Initiative HP CE314A Drum Unit | 1 | £43.01 | £11.65 | European Office Supplies |
| LZ5277 | Initiative Brother TN3512 Toner Black | 1 | £32.61 | £13.05 | European Office Supplies |
| LZ5280 | Initiative Canon EX-X/EPE HC Bk | 1 | £40.24 | £17.70 | European Office Supplies |
| LZ5282 | Initiative Dell 593-10123 Toner Yellow | 1 | £67.99 | £28.30 | European Office Supplies |
| LZ5290 | Initiative HP C9733A Toner Magenta | 1 | £88.94 | £27.75 | European Office Supplies |
| LZ5317 | Initiative Kyocera TK865M Toner Magenta | 1 | £79.09 | £32.75 | European Office Supplies |
| LZ5323 | Initiative Oki 45807111 Toner Black | 1 | £121.41 | £32.75 | European Office Supplies |
| LZ5327 | Initiative Xerox 106R01219 Toner Magenta | 1 | £97.82 | £43.85 | European Office Supplies |
| LZ5331 | Initiative Xerox 106R01509 Toner Yellow | 1 | £74.79 | £31.00 | European Office Supplies |
| LZ5334 | Initiative HP CE262A Toner Yellow | 1 | £73.68 | £27.20 | European Office Supplies |
| LZ5339 | Initiative Lexmark E450H11A Toner Black | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5342 | Initiative Xerox 106R02313 Toner Black | 1 | £67.99 | £27.20 | European Office Supplies |
| LZ5345 | Initiative Dell 593-10120 Toner Black | 1 | £54.11 | £21.65 | European Office Supplies |
| LZ5346 | Initiative Dell 593-11043 Toner Black | 1 | £60.91 | £26.10 | European Office Supplies |
| LZ5355 | Initiative HP CC364A Toner Black | 1 | £49.95 | £20.00 | European Office Supplies |
| LZ5356 | Initiative HP 05942A Toner Black | 1 | £57.03 | £19.90 | European Office Supplies |
| LZ5363 | Initiative Lexmark 50F2X00 Toner Black | 1 | £192.18 | £41.65 | European Office Supplies |
| LZ5367 | Initiative Lexmark C736H1YG Toner Yellow | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5368 | Initiative Lexmark C748H2CG Toner Cyan | 1 | £101.29 | £41.65 | European Office Supplies |
| LZ5375 | Initiative Kyocera TK5150M Toner Magenta | 1 | £72.01 | £23.85 | European Office Supplies |
| LZ5376 | Initiative Kyocera TK5150Y Toner Yellow | 1 | £72.01 | £23.85 | European Office Supplies |
| LZ5387 | Initiative Oki 44844506 Toner Magenta | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ5393 | Initiative Oki 44059253 Toner Yellow | 1 | £79.09 | £31.65 | European Office Supplies |
| LZ5397 | Initiative Samsung ML-2550DA Toner Black | 1 | £76.31 | £36.10 | European Office Supplies |
| LZ5405 | Initiative Xerox 106R01145 Toner Magenta | 1 | £51.34 | £24.35 | European Office Supplies |
| LZ5409 | Initiative Xerox 108R00795 Toner Black | 1 | £69.24 | £27.70 | European Office Supplies |
| LZ5415 | Initiative Epson S051124 Toner Yellow | 1 | £105.31 | £42.10 | European Office Supplies |
| LZ5419 | Initiative HP C9720A Toner Black | 1 | £55.92 | £22.35 | European Office Supplies |
| LZ5430 | Initiative Samsung MLT-R116 Drum Unit | 1 | £33.16 | £10.55 | European Office Supplies |
| LZ5432 | Initiative Brother DR200 Drum Unit | 1 | £73.54 | £29.40 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5434 | Initiative Brother DR8000 Drum Unit | 1 | £60.36 | £27.45 | European Office Supplies |
| LZ5438 | Initiative Brother TN3480 Toner Black | 1 | £28.44 | £10.55 | European Office Supplies |
| LZ5441 | Initiative Dell 593-10053 Toner Yellow | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5443 | Initiative Dell 593-10122 Toner Yellow | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5446 | Initiative Dell 593-10171 Toner Cyan | 1 | £70.90 | £26.10 | European Office Supplies |
| LZ5447 | Initiative Dell 593-10172 Toner Magenta | 1 | £70.90 | £26.10 | European Office Supplies |
| LZ5451 | Initiative Dell 593-10291 Toner Yellow | 1 | £81.86 | £34.35 | European Office Supplies |
| LZ5471 | Initiative Kyocera TK510M Toner Magenta | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ5476 | Initiative Oki 44059108 Toner Black | 1 | £49.81 | £19.90 | European Office Supplies |
| LZ5485 | Initiative Samsung SCX-6320 Toner Black | 1 | £41.49 | £16.60 | European Office Supplies |
| LZ5489 | Initiative Xerox 106R00674 Toner Yellow | 1 | £56.89 | £22.75 | European Office Supplies |
| LZ5499 | Initiative Epson S051158 Toner Yellow | 1 | £73.54 | £29.40 | European Office Supplies |
| LZ5500 | Initiative Epson S051159 Toner Magenta | 1 | £73.54 | £29.40 | European Office Supplies |
| LZ5502 | Initiative HP CE313A Toner Magenta | 1 | £16.51 | £7.10 | European Office Supplies |
| LZ5505 | Initiative HP CE740A Toner Black | 1 | £104.06 | £39.90 | European Office Supplies |
| LZ5510 | Initiative Lexmark X651A11E Toner Black | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5511 | Initiative Kyocera TK5140K Toner Black | 1 | £65.21 | £20.55 | European Office Supplies |
| LZ5512 | Initiative Kyocera TK5195C Toner Cyan | 1 | £81.88 | £24.35 | European Office Supplies |
| LZ5515 | Initiative Kyocera TK550C Toner Cyan | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5520 | Initiative Kyocera TK820C Toner Cyan | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5522 | Initiative Kyocera TK820Y Toner Yellow | 1 | £117.94 | £47.20 | European Office Supplies |
| LZ5525 | Initiative Oki 43502002 Toner Black | 1 | £19.29 | £7.70 | European Office Supplies |
| LZ5533 | Initiative Samsung CLP-510D7K Toner Black | 1 | £66.46 | £31.65 | European Office Supplies |
| LZ5534 | Initiative Samsung CLT-K6092S Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5536 | Initiative Samsung CLT-M6092S Toner Mag | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ5539 | Initiative Xerox 106R01083 Toner Magenta | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ5547 | Initiative Ricoh 406990 Toner Black | 1 | £48.56 | £13.90 | European Office Supplies |
| LZ5551 | Initiative Brother TN329BK Toner Black | 1 | £67.99 | £23.75 | European Office Supplies |
| LZ5557 | Initiative Brother TN900C Toner Cyan | 1 | £62.44 | £25.00 | European Office Supplies |
| LZ5562 | Initiative Canon 708H Toner Black | 1 | £22.89 | £9.20 | European Office Supplies |
| LZ5568 | Initiative HP CE251A Toner Cyan | 1 | £54.11 | £19.45 | European Office Supplies |
| LZ5571 | Initiative Dell 593-10006 Toner Black | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ5577 | Initiative Epson S050010 Toner Black | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ5585 | Initiative HP CE401A Toner Cyan | 1 | £60.50 | £18.30 | European Office Supplies |
| LZ5592 | Initiative HP Q2683A Toner Magenta | 1 | £65.35 | £26.15 | European Office Supplies |
| LZ5598 | Initiative HP Q6471A Toner Cyan | 1 | £53.28 | £21.30 | European Office Supplies |
| LZ5600 | Initiative Lexmark 08A0478 Toner Black | 1 | £54.11 | £22.75 | European Office Supplies |
| LZ5607 | Initiative Lexmark C734A1CG Toner Cyan | 1 | £73.54 | £32.75 | European Office Supplies |
| LZ5616 | Initiative Konica 1710471-001 Toner Black | 1 | £46.48 | £18.60 | European Office Supplies |
| LZ5617 | Initiative Konica 1710471-002 Toner Ylw | 1 | £46.48 | £18.60 | European Office Supplies |
| LZ5620 | Initiative Konica 1710567-002 Toner Black | 1 | £47.04 | £18.80 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ5623 | Initiative Konica 1710582-003 Toner Mag | 1 | £104.06 | £47.20 | European Office Supplies |
| LZ5624 | Initiative Konica 1710582-004 Toner Cyan | 1 | £104.06 | £47.20 | European Office Supplies |
| LZ5626 | Initiative Kyocera TK110 Toner Black | 1 | £15.26 | £6.60 | European Office Supplies |
| LZ5627 | Initiative Kyocera TK150BK Toner Cyan | 1 | £71.46 | £31.10 | European Office Supplies |
| LZ5631 | Initiative Kyocera TK520K Toner Black | 1 | £43.01 | £15.00 | European Office Supplies |
| LZ5635 | Initiative Oki 1101202 Toner Black | 1 | £15.96 | £6.40 | European Office Supplies |
| LZ5648 | Initiative Oki 43487709 Toner Yellow | 1 | £47.04 | £16.10 | European Office Supplies |
| LZ5658 | Initiative Xerox 106R02231 Toner Yellow | 1 | £41.49 | £10.55 | European Office Supplies |
| LZ5659 | Initiative Xerox 113R00723 Toner Cyan | 1 | £81.86 | £32.75 | European Office Supplies |
| LZ5662 | Initiative Ricoh 841221 Toner Cyan | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5663 | Initiative Ricoh 841222 Toner Magenta | 1 | £45.79 | £18.30 | European Office Supplies |
| LZ5678 | Initiative HP C4096A Toner Black | 1 | £33.30 | £15.00 | European Office Supplies |
| LZ5679 | Initiative HP CF412X Toner Yellow | 1 | £62.44 | £18.80 | European Office Supplies |
| LZ5680 | Initiative HP CF413X Toner Magenta | 1 | £62.44 | £18.80 | European Office Supplies |
| LZ5686 | Initiative Kyocera TK25 Toner Black | 1 | £53.97 | £26.65 | European Office Supplies |
| LZ5708 | Initiative Oki 43324423 Toner Cyan | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5717 | Initiative Samsung CLP-K660A Toner Black | 1 | £67.99 | £29.40 | European Office Supplies |
| LZ5718 | Initiative Samsung CLP-C660A Toner Cyan | 1 | £67.99 | £29.40 | European Office Supplies |
| LZ5840 | Initiative Lexmark 80C2HC0 Toner Cyan | 1 | £83.11 | £31.65 | European Office Supplies |
| LZ5859 | Initiative Samsung MLT-D115L Toner Black | 1 | £58.14 | £27.70 | European Office Supplies |
| LZ5902 | Initiative HP Q6003A Toner Magenta | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ5904 | Initiative Lexmark 12036SE Toner Black | 1 | £24.84 | £11.65 | European Office Supplies |
| LZ5905 | Initiative Lexmark 80C2SC0 Toner Cyan | 1 | £70.07 | £28.05 | European Office Supplies |
| LZ5907 | Initiative Lexmark 80C2SY0 Toner Yellow | 1 | £70.07 | £28.03 | European Office Supplies |
| LZ5914 | Initiative Kyocera TK60 Toner Black | 1 | £49.81 | £23.25 | European Office Supplies |
| LZ5915 | Initiative Oki 43640302 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ5917 | Initiative Canon 725 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ5920 | Initiative Oki 43459322 Toner Magenta | 1 | £44.40 | £17.75 | European Office Supplies |
| LZ5922 | Initiative Oki 43381907 Toner Cyan | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5924 | Initiative Oki 43381905 Toner Yellow | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5939 | Initiative Xerox 106R01478 Toner Magenta | 1 | £14.57 | £8.85 | European Office Supplies |
| LZ5943 | Initiative Dell 593-BBLL Toner Cyan | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ5946 | Initiative Dell 593-BBLR Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5948 | Initiative Brother TN2010 Toner Black | 1 | £18.73 | £6.60 | European Office Supplies |
| LZ5953 | Initiative Dell 593-11129 Toner Cyan | 1 | £16.51 | £8.35 | European Office Supplies |
| LZ5955 | Initiative HP CE255X Toner Black | 1 | £44.26 | £14.35 | European Office Supplies |
| LZ5956 | Initiative Canon 718BK Toner Black | 1 | £29.14 | £11.65 | European Office Supplies |
| LZ5957 | Initiative HP CC530A Toner Black | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ5958 | Initiative HP CF279A Toner Black | 1 | £19.29 | £7.70 | European Office Supplies |
| LZ5960 | Initiative HP CF352A Toner Yellow | 1 | £22.06 | £7.20 | European Office Supplies |
| LZ5961 | Initiative HP CF353A Toner Magenta | 1 | £22.06 | £7.20 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ5962 | Initiative Samsung CLP-C300A Toner Cyan | 1 | £9.02 | £3.60 | European Office Supplies |
| LZ5964 | Initiative Samsung CLP-Y300A Toner Yellow | 1 | £9.02 | £3.60 | European Office Supplies |
| LZ5973 | Initiative Samsung CLT-Y406S Toner Yellow | 1 | £41.49 | £11.65 | European Office Supplies |
| LZ5976 | Initiative Samsung CLT-M404S Toner Mag | 1 | £62.44 | £20.55 | European Office Supplies |
| LZ5977 | Initiative Samsung MLT-D111S Toner Black | 1 | £37.46 | £12.15 | European Office Supplies |
| LZ5978 | Initiative Xerox 106R02756 Toner Cyan | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5980 | Initiative Xerox 106R02758 Toner Yellow | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ5982 | Initiative Xerox 106R01272 Toner Magenta | 1 | £12.49 | £6.60 | European Office Supplies |
| LZ5984 | Initiative Xerox 106R01331 Toner Cyan | 1 | £12.49 | £5.00 | European Office Supplies |
| LZ5990 | Initiative HP CE390A Toner Black | 1 | £50.64 | £18.80 | European Office Supplies |
| LZ5992 | Initiative HP CF362X Toner Yellow | 1 | £111.00 | £36.10 | European Office Supplies |
| LZ5994 | Initiative Oki 44059212 Toner Black | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ6003 | Initiative HP C4151A Toner Yellow | 1 | £120.71 | £54.65 | European Office Supplies |
| LZ6006 | Initiative Kyocera TK1505 Toner Black | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ6011 | Initiative HP CB400A Toner Black | 1 | £72.01 | £30.55 | European Office Supplies |
| LZ6014 | Initiative HP CB403A Toner Magenta | 1 | £69.24 | £30.55 | European Office Supplies |
| LZ6019 | Initiative HP CF256A Toner Black | 1 | £59.66 | £26.10 | European Office Supplies |
| LZ6020 | Initiative Lexmark 1382925 Toner Black | 1 | £83.11 | £39.40 | European Office Supplies |
| LZ6022 | Initiative Kyocera TK120 Toner Black | 1 | £18.18 | £7.25 | European Office Supplies |
| LZ6025 | Initiative Kyocera TK18 Toner Black | 1 | £17.34 | £6.95 | European Office Supplies |
| LZ6027 | Initiative Oki 44643002 Toner Magenta | 1 | £83.11 | £30.55 | European Office Supplies |
| LZ6030 | Initiative Oki 44844614 Toner Magenta | 1 | £84.64 | £33.85 | European Office Supplies |
| LZ6031 | Initiative Oki 44844613 Toner Yellow | 1 | £84.64 | £33.85 | European Office Supplies |
| LZ6035 | Initiative Oki 44059210 Toner Magenta | 1 | £51.34 | £20.55 | European Office Supplies |
| LZ6040 | Initiative Xerox 106R01436 Toner Cyan | 1 | £87.41 | £38.85 | European Office Supplies |
| LZ6041 | Initiative Xerox 106R01437 Toner Mag | 1 | £87.41 | £38.85 | European Office Supplies |
| LZ6049 | Initiative HP CB380A Toner Black | 1 | £76.45 | £31.00 | European Office Supplies |
| LZ6052 | Initiative HP CF410X Toner Black | 1 | £62.44 | £16.60 | European Office Supplies |
| LZ6053 | Initiative HP Q7551A Toner Black | 1 | £40.24 | £16.10 | European Office Supplies |
| LZ6057 | Initiative Lexmark 20K1402 Toner Yellow | 1 | £72.01 | £30.55 | European Office Supplies |
| LZ6063 | Initiative Xerox 106R01394 Toner Yellow | 1 | £90.19 | £38.30 | European Office Supplies |
| LZ6066 | Initiative HP CC531A Toner Cyan | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ6068 | Initiative HP CC532A Toner Yellow | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ6072 | Initiative HP CC533A Toner Magenta | 1 | £29.14 | £10.55 | European Office Supplies |
| LZ6073 | Initiative Canon 703 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6084 | Initiative Xerox 113R00692 Toner Black | 1 | £71.46 | £28.60 | European Office Supplies |
| LZ6086 | Initiative Xerox 113R00694 Toner Mag | 1 | £71.46 | £28.60 | European Office Supplies |
| LZ6088 | Initiative Brother TN3030 Toner Black | 1 | £20.95 | £9.45 | European Office Supplies |
| LZ6092 | Initiative Brother TN320M Toner Magenta | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6093 | Initiative Brother TN325Y Toner Yellow | 1 | £28.86 | £11.55 | European Office Supplies |
| LZ6097 | Initiative Brother TN326M Toner Magenta | 1 | £29.14 | £10.55 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6110 | Initiative HP CF230X Toner Black | 1 | £81.86 | £38.30 | European Office Supplies |
| LZ6118 | Initiative Lexmark X463A11G Toner Black | 1 | £76.31 | £30.55 | European Office Supplies |
| LZ6121 | Initiative Kyocera TK580K Toner Black | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ6124 | Initiative Samsung CLT-C505L Toner Cyan | 1 | £102.68 | £41.05 | European Office Supplies |
| LZ6125 | Initiative Samsung CLT-M505L Toner Mag | 1 | £102.68 | £41.05 | European Office Supplies |
| LZ6126 | Initiative Samsung CLT-Y505L Toner Ylw | 1 | £102.68 | £41.05 | European Office Supplies |
| LZ6127 | Initiative Samsung CLT-C506L Toner Cyan | 1 | £66.46 | £22.75 | European Office Supplies |
| LZ6129 | Initiative Samsung CLT-Y506L Toner Ylw | 1 | £66.46 | £22.75 | European Office Supplies |
| LZ6131 | Initiative Brother TN2220 Toner Black | 1 | £16.51 | £6.60 | European Office Supplies |
| LZ6135 | Initiative Brother TN245C Toner Cyan | 1 | £24.84 | £8.80 | European Office Supplies |
| LZ6139 | Initiative Brother TN321BK Toner Black | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6145 | Initiative Canon 716BK Toner Black | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6156 | Initiative Dell 593-11109 Toner Black | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6176 | Initiative Epson S050099 Toner Cyan | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6180 | Initiative HP CE278A Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6182 | Initiative HP CE412A Toner Yellow | 1 | £31.91 | £10.55 | European Office Supplies |
| LZ6183 | Initiative HP CE413A Toner Magenta | 1 | £31.91 | £10.55 | European Office Supplies |
| LZ6194 | Initiative HP CF382A Toner Yellow | 1 | £27.06 | £10.80 | European Office Supplies |
| LZ6196 | Initiative HP CF400X Toner Black | 1 | £54.11 | £15.50 | European Office Supplies |
| LZ6202 | Initiative HP CF412A Toner Yellow | 1 | £54.11 | £16.60 | European Office Supplies |
| LZ6206 | Initiative Konica 1710517-006 Toner Ylw | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ6208 | Initiative Lexmark 60F2000 Toner Black | 1 | £106.85 | £32.75 | European Office Supplies |
| LZ6213 | Initiative Lexmark X203A21G Toner Black | 1 | £41.49 | £16.60 | European Office Supplies |
| LZ6215 | Initiative Konica AOV306H Toner Yellow | 1 | £38.71 | £15.50 | European Office Supplies |
| LZ6219 | Initiative Kyocera TK160 Toner Black | 1 | £17.34 | £5.85 | European Office Supplies |
| LZ6221 | Initiative Kyocera TK580C Toner Cyan | 1 | £29.14 | £9.45 | European Office Supplies |
| LZ6227 | Initiative Oki 44250722 Toner Magenta | 1 | £35.38 | £14.15 | European Office Supplies |
| LZ6231 | Initiative Oki 43459331 Toner Cyan | 1 | £22.89 | £9.15 | European Office Supplies |
| LZ6235 | Initiative Samsung CLT-K504S Toner Blk | 1 | £55.36 | £18.80 | European Office Supplies |
| LZ6241 | Initiative Xerox 106R01281 Toner Black | 1 | £11.79 | £4.70 | European Office Supplies |
| LZ6245 | Initiative Xerox 106R01455 Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |
| LZ6249 | Initiative Xerox 106R01469 Toner Black | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6256 | Initiative Brother TN230C Toner Cyan | 1 | £20.81 | £8.35 | European Office Supplies |
| LZ6258 | Initiative Brother TN230Y Toner Yellow | 1 | £20.81 | £8.35 | European Office Supplies |
| LZ6266 | Initiative Canon 716C Toner Cyan | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6268 | Initiative Canon 716Y Toner Yellow | 1 | £24.84 | £9.95 | European Office Supplies |
| LZ6272 | Initiative Dell 593-11019 Toner Yellow | 1 | £12.49 | £5.50 | European Office Supplies |
| LZ6276 | Initiative Dell 593-BBLV Toner Yellow | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ6278 | Initiative Dell 593-BBSC Toner Cyan | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6280 | Initiative Dell 593-BBRY Toner Yellow | 1 | £23.59 | £9.45 | European Office Supplies |
| LZ6284 | Initiative HP CB435A Toner Black | 1 | £13.74 | £5.50 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|---------|--------------|--------------------------|
| LZ6296 | Initiative HP CF217A Toner Black | 1 | £76.31 | £25.00 | European Office Supplies |
| LZ6297 | Initiative HP CF230A Toner Black | 1 | £76.31 | £25.00 | European Office Supplies |
| LZ6298 | Initiative HP CF283A Toner Black | 1 | £18.04 | £6.10 | European Office Supplies |
| LZ6307 | Initiative Samsung CLT-M504S Toner Mag | 1 | £55.36 | £18.80 | European Office Supplies |
| LZ6310 | Initiative Samsung MLT-D1082S Tnr Black | 1 | £30.53 | £12.20 | European Office Supplies |
| LZ6311 | Initiative Samsung MLT-D101S Toner Blk | 1 | £31.91 | £9.95 | European Office Supplies |
| LZ6318 | Initiative HP CF283X Toner Black | 1 | £18.04 | £7.20 | European Office Supplies |
| LZ6319 | Initiative HP CF281A Toner Black | 1 | £56.89 | £21.05 | European Office Supplies |
| LZ6322 | Initiative Lexmark X264A21G Toner Black | 1 | £59.66 | £18.80 | European Office Supplies |
| LZ6324 | Initiative Canon C-EXV21C Toner Cyan | 1 | £61.05 | £24.40 | European Office Supplies |
| LZ6325 | Initiative Canon C-EXV21M Toner Magenta | 1 | £61.05 | £24.40 | European Office Supplies |
| LZ6326 | Initiative Canon C-EXV21Y Toner Yellow | 1 | £61.05 | £24.40 | European Office Supplies |
| LZ6332 | Initiative Canon C-EXV29C Toner Cyan | 1 | £106.84 | £42.75 | European Office Supplies |
| LZ6334 | Initiative Canon C-EXV29Y Toner Yellow | 1 | £106.84 | £42.75 | European Office Supplies |
| LZ6605 | Initiative Kyocera TK540K Toner Black | 1 | £40.24 | £16.10 | European Office Supplies |
| LZ6606 | Initiative Kyocera TK590C Toner Cyan | 1 | £34.69 | £10.55 | European Office Supplies |
| LZ6611 | Initiative Oki 42127406 Toner Magenta | 1 | £27.61 | £11.05 | European Office Supplies |
| LZ6614 | Initiative Oki 44469723 Toner Magenta | 1 | £23.59 | £8.35 | European Office Supplies |
| LZ6617 | Initiative Oki 43324401 Toner Yellow | 1 | £30.39 | £12.15 | European Office Supplies |
| LZ6619 | Initiative Samsung CLT-M503L Toner Mag | 1 | £112.39 | £44.95 | European Office Supplies |
| LZ6623 | Initiative Samsung ML-2850D5 Toner Black | 1 | £37.46 | £13.90 | European Office Supplies |
| LZ6633 | Initiative Xerox 106R00682 Toner Yellow | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ6634 | Initiative Xerox 106R00684 Toner Black | 1 | £87.41 | £34.95 | European Office Supplies |
| LZ6638 | Initiative Xerox 106R02598 Toner Black | 1 | £65.21 | £15.00 | European Office Supplies |
| LZ6641 | Initiative Brother TN135M Toner Magenta | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6644 | Initiative Brother TN325BK Toner Black | 1 | £25.67 | £10.25 | European Office Supplies |
| LZ6647 | Initiative Brother TN423M Toner Magenta | 1 | £79.09 | £16.10 | European Office Supplies |
| LZ6648 | Initiative Brother TN423Y Toner Yellow | 1 | £79.09 | £16.10 | European Office Supplies |
| LZ6656 | Initiative Dell 593-10061 Toner Cyan | 1 | £60.91 | £24.35 | European Office Supplies |
| LZ6660 | Initiative Dell 593-BBBR Toner Yellow | 1 | £29.14 | £8.80 | European Office Supplies |
| LZ6676 | Initiative HP Q3963A Toner Magenta | 1 | £33.16 | £12.15 | European Office Supplies |
| LZ6682 | Initiative Lexmark 70C2HK0 Toner Black | 1 | £92.28 | £32.75 | European Office Supplies |
| LZ6685 | Initiative Lexmark 70C2XY0 Toner Yellow | 1 | £104.06 | £41.65 | European Office Supplies |
| LZ6702 | Initiative Kyocera TK520Y Toner Yellow | 1 | £37.46 | £15.00 | European Office Supplies |
| LZ6704 | Initiative Kyocera TK540M Toner Magenta | 1 | £34.69 | £13.90 | European Office Supplies |
| LZ6711 | Initiative Samsung CLP-Y600A Toner Yellow | 1 | £58.97 | £26.10 | European Office Supplies |
| LZ6719 | Initiative Brother TN6300 Toner Black | 1 | £23.59 | £11.05 | European Office Supplies |
| LZ6725 | Initiative Dell 593-11040 Toner Black | 1 | £16.10 | £6.45 | European Office Supplies |
| LZ6727 | Initiative Epson S051167 Toner Black | 1 | £33.16 | £13.25 | European Office Supplies |
| LZ6728 | Initiative HP CB436X Toner Black | 1 | £26.36 | £11.65 | European Office Supplies |
| LZ6735 | Initiative Lexmark C5220CS Toner Cyan | 1 | £74.79 | £32.15 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|--|------|---------|--------------|--------------------------|
| LZ6745 | Initiative Oki 42804514 Toner Magenta | 1 | £24.84 | £10.55 | European Office Supplies |
| LZ6824 | Initiative Brother TN242 Blk 2.5K | 1 | £26.37 | £10.55 | European Office Supplies |
| LZ6827 | Initiative Brother TN242 Ylw 1.4K | 1 | £26.37 | £10.55 | European Office Supplies |
| LZ6834 | Initiative Brother TN421 Ylw 1.8k | 1 | £27.62 | £11.05 | European Office Supplies |
| LZ6837 | Initiative Brother TN426C Mag 6.5k | 1 | £31.87 | £12.75 | European Office Supplies |
| LZ6846 | Initiative Canon 732Y Ylw Tnr 6.4k | 1 | £54.12 | £21.65 | European Office Supplies |
| LZ6855 | Initiative Dell 5230 Black 21k | 1 | £151.25 | £60.50 | European Office Supplies |
| LZ6859 | Initiative HP C1228X Blk Tnr 9.2k | 1 | £116.37 | £46.55 | European Office Supplies |
| LZ6861 | Initiative HP CF300A Blk Tnr 29.5K | 1 | £138.62 | £55.45 | European Office Supplies |
| LZ6865 | Initiative HP CF530A Blk Tnr 1.1K | 1 | £60.87 | £24.35 | European Office Supplies |
| LZ6875 | Initiative Konica TM512C Cyan Tnr 26K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6879 | Initiative Kyocera TK1530 Blk Tnr 11K | 1 | £47.00 | £18.80 | European Office Supplies |
| LZ6881 | Initiative Kyocera TK1170 Blk 7.2K | 1 | £43.00 | £17.20 | European Office Supplies |
| LZ6882 | Initiative Kyocera TK510 Blk 8K | 1 | £51.37 | £20.55 | European Office Supplies |
| LZ6895 | Initiative Ricoh 841926 Cyn Tnr 9.5K | 1 | £86.75 | £34.70 | European Office Supplies |
| LZ6899 | Initiative Ricoh 841658 Cyan 18K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6900 | Initiative Ricoh 841657 Mag 18K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6901 | Initiative Ricoh 841656 Ylw 18K | 1 | £115.12 | £46.05 | European Office Supplies |
| LZ6902 | Initiative Ricoh 841817 Blk 29.5K | 1 | £74.75 | £29.90 | European Office Supplies |
| LZ6916 | Initiative Ricoh 841458 Mag 18K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6918 | Initiative Ricoh 841755 Blk 31K | 1 | £90.25 | £36.10 | European Office Supplies |
| LZ6925 | Initiative Sharp MX-23GTYA Ylw 10K | 1 | £91.37 | £36.55 | European Office Supplies |
| LZ6927 | Initiative Sharp MX2610 Cyan 15K | 1 | £91.37 | £36.55 | European Office Supplies |
| LZ6933 | Initiative Utax 2500ci Ylw 12K | 1 | £88.62 | £35.45 | European Office Supplies |
| LZ6935 | Initiative Utax 3005ci Cyan 15K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6937 | Initiative Utax 3005ci Ylw 15K | 1 | £118.00 | £47.20 | European Office Supplies |
| LZ6943 | Initiative Utax 350ci Cyan 12K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6946 | Initiative Utax PC3060 Blk 7K | 1 | £81.87 | £32.75 | European Office Supplies |
| LZ6948 | Initiative Utax PC3060 Mag 5K | 1 | £106.87 | £42.75 | European Office Supplies |
| LZ6950 | Initiative Utax PC6035 Blk 12K | 1 | £103.37 | £41.35 | European Office Supplies |
| LZ6952 | Initiative Utax PC6035 Mag 10K | 1 | £110.87 | £44.35 | European Office Supplies |
| LZ6954 | Initiative Xerox VLink C400 Blk 10.5K | 1 | £54.12 | £21.65 | European Office Supplies |
| LZ6960 | Initiative Xerox 6515 Mag Tnr 2.3K | 1 | £24.25 | £9.70 | European Office Supplies |
| LZ6961 | Initiative Xerox 6515 Ylw Tnr 2.3K | 1 | £24.25 | £9.70 | European Office Supplies |
| LZ9425 | Initiative Samsung ML-1710D3 Toner Black | 1 | £26.36 | £10.55 | European Office Supplies |
| LZ9429 | Initiative Xerox 106R02777 Toner Black | 1 | £47.04 | £21.05 | European Office Supplies |
| LZ9430 | Initiative Xerox 013R00625 Toner Black | 1 | £41.49 | £16.60 | European Office Supplies |
| LZ9432 | Initiative Xerox 113R00730 Toner Black | 1 | £48.56 | £19.45 | European Office Supplies |
| LZ9434 | Initiative HP CF411X Toner Cyan | 1 | £62.44 | £18.80 | European Office Supplies |
| LZ9438 | Initiative Dell 593-10036 Toner Black | 1 | £38.71 | £18.05 | European Office Supplies |
| LZ9450 | Initiative Dell 593-10157 Toner Magenta | 1 | £31.91 | £12.75 | European Office Supplies |

| Integra Code | Description | Pack | Retail | Direct Price | Supplier |
|--------------|---|------|--------|--------------|--------------------------|
| LZ9453 | Initiative Dell 593-10260 Toner Yellow | 1 | £11.79 | £5.50 | European Office Supplies |
| LZ9454 | Initiative Dell 593-10261 Toner Magenta | 1 | £11.79 | £5.50 | European Office Supplies |
| LZ9457 | Initiative Dell 593-BBLN Toner Black | 1 | £20.12 | £8.05 | European Office Supplies |
| LZ9458 | Initiative Lexmark 12A8300 Toner Black | 1 | £38.71 | £17.70 | European Office Supplies |

Discontinued codes for 2019

| Integra Code | Vow Code | Antalis Code | Description |
|--------------|----------|--------------|---------------------------------------|
| DB7881 | XB7881 | 50724 | Initiative Duplicate Book 216mmx130mm |
| DK9407 | XK9407 | 56692 | Initiative DVD-R Cake Box Spindle 25s |
| DK9408 | XK9408 | 56693 | Initiative DVD+R Cake Box Spindle 25s |
| DK9409 | XK9409 | 56694 | Initiative CD-R Spindle 50s |
| JA3365 | XA3365 | 94837 | Initiative Kitchen Roll 2 Ply pck 24 |

Paper Quantity Break Pricing

| Integra Code | Description | Size | Supplier Code | VOW Code | Pack Qty | Packs per pallet | 1 Box | 1 Pallet | 3 Pallets | 10 Pallets | 20 Pallets Ex-Mill | Container Ex-Mill | Pallets per container | Rebate Indicator - All quantity breaks |
|--------------|---|------|---------------|----------|----------|------------------|-------|----------|-----------|------------|--------------------|-------------------|-----------------------|--|
| PC1025 | Initiative Office Paper White A4 80Gsm | A4 | 20896 | PC1025X | 500 | 200 | £2.62 | £2.38 | £2.34 | £2.32 | £2.19 | £2.16 | 51 | n/a |
| PC2526 | Initiative Multipurpose Office Paper White A4 80Gsm | A4 | 20897 | PC2526X | 500 | 200 | £2.84 | £2.75 | £2.72 | £2.67 | £2.56 | £2.50 | 51 | n/a |
| PC2527 | Initiative Multipurpose Office Paper White A3 80Gsm | A3 | 20898 | PC2527X | 500 | 100 | £5.73 | £5.47 | £5.28 | £5.24 | £5.14 | £4.99 | 51 | n/a |

Note: OFFICE and MULTIPURPOSE 80gsm grades can be ordered together to make up a mixed container. Containers are delivered ex-wharf in UK. There is a 1 week lead time

Envelope Quantity Break Pricing

| Integra Code | Product Description | Size | Supplier Code | VOW Code | Packs Per Pallet | Box Rate Price | 10+ Box Rate Price | Single Pallet Rate Price | Rebate Indicator (all price breaks) |
|--------------|--|---------|---------------|----------|------------------|----------------|--------------------|--------------------------|-------------------------------------|
| EN2302 | Initiative Env C6 SS 80g White 1000s | C6 | 02421 | EN2302X | 72 Boxes | £11.50 | £11.38 | £10.56 | A |
| EN2624 | Initiative Env DL SS 80g White 1000s | DL | 02416 | EN2624X | 64 Boxes | £8.69 | £8.08 | £7.48 | A |
| EN2625 | Initiative Env DL SS Wdw 80g White 1000s | DL | 02417 | EN2625X | 64 Boxes | £9.69 | £8.90 | £8.72 | A |
| EN2304 | Initiative Env DL SS 90g White 1000s | DL | 02418 | EN2304X | 64 Boxes | £9.80 | £9.59 | £9.00 | A |
| EN2347 | Initiative Env DL SS Wdw 90g White 1000s | DL | 02419 | EN2347X | 64 Boxes | £10.63 | £10.44 | £9.96 | A |
| EN1301 | Initiative Env DL SS 110g White 1000s | DL | 01182 | EN1301X | 52 Boxes | £15.13 | £14.37 | £13.77 | A |
| EN1302 | Initiative Env DL SS Wdw 110g Wht 1000s | DL | 01181 | EN1302X | 52 Boxes | £17.77 | £15.93 | £15.60 | A |
| EN2439 | Initiative Env C5 SS 80g Manilla 500s | C5 | 02422 | EN2439X | 114 Boxes | £7.02 | £6.39 | £6.27 | A |
| EN1578 | Initiative Env C5 SSeal 90g Wht 500s | C5 | 52044 | EN1578X | 114 Boxes | £7.88 | £7.28 | £7.08 | A |
| EN1579 | Initiative Env C5 SSeal 90g Wh Wdw 500s | C5 | 52045 | EN1578X | 114 Boxes | £8.13 | £7.92 | £7.70 | A |
| EN2623 | Initiative Env C5 SS 100g White 500s | C5 | 02424 | EN2623X | 96 Boxes | £8.34 | £7.70 | £7.54 | A |
| EN9193 | Initiative Env C5 Wdw 100g White 500s | C5 | 02425 | EN9193X | 114 Boxes | £8.72 | £8.48 | £8.24 | A |
| EN2421 | Initiative Env C5 SS 115g Manilla 500s | C5 | 02423 | EN2421X | 72 Boxes | £9.14 | £8.69 | £8.39 | A |
| EN2437 | Initiative Env C4 SS 80g Manilla 250s | C4 | 02427 | EN2437X | 96 Boxes | £5.80 | £5.69 | £5.43 | A |
| EN1580 | Initiative Env C4 SSeal 90g Wht 250s | C4 | 52046 | EN1578X | 96 Boxes | £6.97 | £6.47 | £6.07 | A |
| EN1581 | Initiative Env C4 SSeal 90g Wh Wdw 250s | C4 | 52047 | EN1578X | 96 Boxes | £7.29 | £6.69 | £6.40 | A |
| EN2314 | Initiative Env C4 SS 100g White 250s | C4 | 02428 | EN2314X | 96 Boxes | £7.61 | £7.17 | £6.69 | A |
| EN9059 | Initiative Env C4 SS Wdw 100g White 250s | C4 | 02429 | EN9059X | 96 Boxes | £7.99 | £7.39 | £7.07 | A |
| EN2426 | Initiative Env C4 SS 115g Manilla 250s | C4 | 02426 | EN2426X | 68 Boxes | £7.64 | £7.52 | £7.37 | A |
| EN1010 | Initiative Env 15x10 SS 115g Man 250s | 15 X 10 | 38950 | EN1010X | 60 Boxes | £12.11 | £11.62 | £11.36 | A |
| EN2430 | Initiative Env 16x12 SS 115g Man 250s | 16 x 12 | 02430 | EN2430X | 42 Boxes | £16.49 | £15.25 | £14.57 | A |

Advice for the 10+ Box Rate
Please note you need to order 10 boxes minimum per product, e.g. 10 boxes each DL and C4 to receive the 10+ box rate, if you order 10 boxes DL and 5 Boxes C4 the DL envelopes will be at the 10+ box rate and the C4 envelopes will be at the 1 box rate.

Direct Pricing - Steel Storage - Bisley

| Integra Code | Description | Bisley Code | Dimensions (HxWxD) | Price Per Pack - Delivered Direct to Large Dealer 10 Unit Rate | Price Per Pack - Delivered Direct to Small Dealer, Pallex pallets |
|--------------|--|----------------|--------------------|--|---|
| FC1848 | Initiative Steel Fcab 4Drw Black | AOC4 av1 | 1321x470x622 | £73.58 | £79.71 |
| FC1849 | Initiative Steel Fcab 3Drw Black | AOC3 av1 | 1016x470x622 | £71.12 | £78.49 |
| FC1850 | Initiative Steel Fcab 2Drw Black | AOC2 av1 | 711x470x622 | £61.20 | £63.76 |
| FC5901 | Initiative Steel Fcab 4 Drw Goose Grey | AOC4 av4 | 1321x470x622 | £73.58 | £79.71 |
| FC5902 | Initiative Steel Fcab 3Drw Goose Grey | AOC3 av4 | 1016x470x622 | £71.12 | £78.49 |
| FC5903 | Initiative Steel Fcab 3Drw Goose Grey | AOC2 av4 | 711x470x622 | £61.20 | £63.76 |
| FC5904 | Initiative Steel Fcab 4Drw Coffee Cream | AOC4 av5av6 | 1321x470x622 | £73.58 | £79.71 |
| FC5905 | Initiative Steel Fcab 3Drw Coffee Cream | AOC3 av5av6 | 1016x470x622 | £71.12 | £78.49 |
| FC5906 | Initiative Steel Fcab 2Drw Coffee Cream | AOC2 av5av6 | 711x470x622 | £61.20 | £63.76 |
| SC7259 | Initiative Cupboard Lateral Filing Shelf | E198P1:33 | | £9.81 | £11.04 |
| SC8683 | Initiative Side Open Tambour 1080 Grey | YETB1010 av4 | 1000x1000x470 | £141.03 | £147.16 |
| SC8684 | Initiative Stnry Cbd 1792Mm 3 Shelves Grey | E722A03 av4 | 1806x914x400 | £104.23 | £116.50 |
| SC8685 | Initiative Stnry Cbd 1792Mm 3 Shelves Ccr | E722A03 av5av6 | 1806x914x400 | £104.23 | £116.50 |
| SC8686 | Initiative Stnry Cbd 992Mm 1 Shelf Grey | E402A01 av4 | 1000x914x400 | £88.29 | £93.20 |
| SC8687 | Initiative Stnry Cbd 992Mm 1 Shelf Ccr | E402A01 av5av6 | 1000x914x400 | £88.29 | £93.20 |
| SC8688 | Initiative Side Open Tambour 1980 Grey | YETB1019 av4 | 1970x1000x470 | £194.18 | £204.79 |
| SC8689 | Initiative Side Open Tambour 1680 Grey | YETB1015 av4 | 1570x1000x470 | £177.81 | £190.08 |

Service Proposition - Large Dealers

1. MOQ - 10 pieces (excluding internals)
2. Dealer must have access for Hicks 40 foot trailer
3. All items floor loaded
4. Lead time 7 - 10 days (Standard Bisley fast track service)

Service Proposition - Small Dealers

1. MOQ - 2/3/4 pieces (excluding internals), complete pallets (1200x1000) only
2. Dealer must have access for 17.5 ton vehicle
3. All items packed on pallets and sent via Pallex network
4. Lead time 7 - 10 days (Standard Bisley fast track service)

Must be a pallet (which means min 4 x *drws or 2 x *drws and 1 cupboard.) If qty comes to say 3.75 pallets we can do as long as one pallet load ordered

Pallet loading examples;

4 x 4 drawer, 2 x 72" cupboard, 2 x 4 drawers & 1 x 72" cupboard

Contact Information for placing a direct order:-

Integra Contact: Geoff Lea
Telephone Number: 07970 234 185 / 01483 485 600
Email Address: geoff.lea@bisley.com

Direct Pricing - Conference & Presentation - Bi-Silque

| Integra Code | Product Description | Size | Bi-Silque Code | Antalis Code | VOW Code | Pack Qty | Packs per Pallet | Price per Unit |
|--------------|--|-------------|----------------|--------------|----------|----------|------------------|----------------|
| DW8243 | Initiative non magnetic dry wipe board | 900x600mm | MA0312170 | 53364 | DW8243X | 1 | 47 | £9.80 |
| DW8244 | Initiative non magnetic dry wipe board | 1200x900mm | MA0512170 | 53365 | DW8244X | 1 | 45 | £17.48 |
| DW8245 | Initiative non magnetic dry wipe board | 1800x1200mm | MA2712170 | N/A | DW8245X | 1 | 45 | £33.61 |
| DW8246 | Initiative magnetic dry wipe board | 900x600mm | MA0307170 | 97802 | DW8246X | 1 | 90 | £13.76 |
| DW8247 | Initiative magnetic dry wipe board | 1200x900mm | MA0507170 | 97820 | DW8247X | 1 | 45 | £26.58 |
| DW8248 | Initiative magnetic dry wipe board | 1800x1200mm | MA2707170 | N/A | DW8248X | 1 | 45 | £49.32 |
| ES4802 | Initiative flipchart easel | A1 | EA4600045 | 53363 | ES4802X | 1 | 12 | £24.11 |
| ES9815 | Initiative mobile magnetic flipchart easel | 1000x700mm | EA4806055 | N/A | ES9815X | 1 | 10 | £85.52 |
| FP4806 | Initiative a1 flipchart pads 40sh 60gsm | A1 | FL0115701 | 50985 | FP4806X | 5 | 100 | £10.35 |
| NB9182 | Initiative noticeboard blue | 900x600mm | FA0343170 | 53359 | NB9182X | 1 | 47 | £8.48 |
| NB9183 | Initiative noticeboard blue | 1200x900mm | FA0543170 | 53360 | NB9183X | 1 | 45 | £13.82 |
| NB9184 | Initiative noticeboard blue | 1800x1200mm | FA2743170 | N/A | NB9184X | 1 | 45 | £24.77 |

Contact Information for placing a direct order:-

Integra Contact: Yvonne Partridge
Telephone Number:
07508 137410 / 01772 655 353
Email Address:
yvonne.partridge@bisilque.com

Direct Pricing - Storage Boxes - Fellowes

| Integra Code | Supplier Code | Description | Pack Quantity | Packs per Pallet | Dealer Price |
|--------------|---------------|---|---------------|------------------|--------------|
| AS1551 | 1551 | Initiative Standard Storage Box (284w x 383d x 290h mm) | 10 | 30 | £12.89 |
| AS9191 | 9191 | Initiative Large Economy Storage Box (355w x 430d x 290h mm) | 10 | 26 | £13.44 |
| AS9339 | 9339 | Initiative Strong Storage Box (330w x 405d x 255h mm) | 10 | 27 | £15.20 |
| AS7065 | 7065 | Initiative Strong XL Pop-Up Storage Box (380w x 430d x 287h mm) | 10 | 16 | £19.83 |
| AS7063 | 7063 | Initiative Economy Storage Box (317w x 384d x 287h mm) | 10 | 36 | £11.01 |

Contact Information

for placing a direct order:-

Integra Contact: Liam Huntington

Telephone Number: 07887 561 698 / 01302 836 836

Email Address: orderinginput-UK@fellowes.com

Direct Pricing - Pens - Hainenko

| Integra Code | Description | Supplier Code | Antalis Code | Pack Qty | Packs per Carton | Price per Pack | Lead Time |
|--------------|---------------------------------------|---------------|--------------|----------|------------------|----------------|-------------------------|
| PE9185 | Initiative Ballpoint Pen Medium Black | 0180001 | 50204 | 50 | 50 | £1.44 | 4-5 Days (Hainenko Ltd) |
| PE9186 | Initiative Ballpoint Pen Medium Blue | 0180003 | 50205 | 50 | 50 | £1.44 | 4-5 Days (Hainenko Ltd) |
| PE9187 | Initiative Ballpoint Pen Medium Red | 0180002 | 50206 | 50 | 50 | £1.44 | 4-5 Days (Hainenko Ltd) |
| GL2138 | Initiative Glue Stick Large 40gm | 0294040 | 79695 | 10 | 32 | £2.30 | 4-5 Days (Hainenko Ltd) |
| GL2139 | Initiative Glue Stick Medium 20gm | 0294020 | 79696 | 12 | 32 | £1.80 | 4-5 Days (Hainenko Ltd) |
| ER7193 | Initiative Sleeved Plastic Eraser | 0293100 | 79697 | 20 | 30 | £0.92 | 4-5 Days (Hainenko Ltd) |

Contact Information

for placing a direct order:-

Integra Contact: Neil Thomas

Telephone Number: 0208 882 8734

Email Address: n.thomas@hainenko.com

Direct Pricing - Matryx

| Integra Code | Supplier Code | Description | Direct Order Price |
|--------------|---------------|--|--------------------|
| JA1883 | 98714 | Initiative Toilet Roll Wht 200 Sht 36s | £4.54 |
| JA1884 | 98713 | Initiative Toilet Roll Wht 320 Sht 36s | £6.05 |
| JA3051 | 98705 | Initiative Cntfd RI 150m Blu 2-ply 6s | £7.13 |
| JA3052 | 98706 | Initiative Cntfd RI 150m Wht 2-ply 6s | £7.40 |
| JA3053 | 98753 | Initiative Paper Towels Green 1ply 2688s | £8.32 |
| JA3054 | 98721 | Initiative Paper Towels Blue 1ply 2688s | £8.32 |

Contact Information for placing a direct order:-

Integra Contact: Jane Pollitt

Telephone Number: 0161 622 6363

Email Address: jane@matryx-hygiene.co.uk

Direct Pricing - Repositionable Notes & Tabs - Hopax

| Integra Code | Description | Supplier Code | Antalis Code | Pack Qty | Boxes per pallet | Price per Pack | Lead Time |
|--------------|--|---------------|--------------|----------|------------------|----------------|-----------|
| PI9188 | Initiative Repb Note 38x51mm Yellow | PI9188 | 54121 | 12x12 | 288 | £7.08 | 7 days |
| PI9189 | Initiative Repo Note 76x76mm Yellow | PI9189 | 54123 | 12x12 | 96 | £13.56 | 7 days |
| PI9190 | Initiative Repb Note 76x127mm Yellow | PI9190 | 54122 | 12x12 | 36 | £18.84 | 7 days |
| PI7016 | Initiative Repo Z-Note 76x76mm Ylw | PI7016 | 51867 | 12x12 | 96 | £23.04 | 7 days |
| PI7017 | Initiative Repo Z-Note Dispenser Clr | PI7017 | 51868 | 1 | 32 | £1.72 | 7 days |
| PI9405 | Initiative Index Tabs 45x12mm Ast 100s | PI9405 | 97940 | 24 | 60 | £13.10 | 7 days |
| PI9463 | Initiative Sticky Notes Cube 76 x 76mm | PI9463 | 85760 | 12 | 36 | £8.74 | 7 days |
| PI9464 | Initiative Sticky Notes Asstd 76 x 76mm | PI9464 | 85779 | 12x12 | 96 | £23.04 | 7 days |
| PI9465 | Initiative Sticky Notes Asstd 76 x 127mm | PI9465 | 85780 | 12 x 12 | 36 | £31.56 | 7 days |
| FP4807 | Initiative Self-Adhesive Flipchart Pad | FP4807 | 54766 | 2 | 25 | £12.02 | 7 days |
| PI1727 | Extra Sticky Notes 3x3" pastel yellow | PI1727 | 94832 | 12 x 12 | 96 | £31.08 | 7 days |
| PI1728 | Extra Sticky Notes 5x3" pastel yellow | PI1728 | 94833 | 12 x 12 | 36 | £50.16 | 7 days |
| PI1729 | Extra Sticky Notes 3x3" Neon Assorted | PI1729 | 94834 | 24 x 6 | 96 | £10.38 | 7 days |
| PI1730 | Extra Sticky Notes 5x3" Neon Assorted | PI1730 | 94835 | 24 x 6 | 36 | £15.54 | 7 days |
| PI1731 | Z-Notes 3x3" Neon Assorted | PI1731 | 94836 | 24 x 6 | 96 | £9.12 | 7 days |
| PI1601 | Whitebox 76x76mm Light yellow | PI1601 | 94842 | 18 x 12 | 56 | £18.18 | 7 days |
| PI1602 | Whitebox 76x127mm Light yellow | PI1602 | 94843 | 12 x 12 | 36 | £18.48 | 7 days |

**Contact Information
for placing a direct order:-**
 Integra Contact: Stuart Seymour
 Telephone Number:
 07714 291958 / 0191 214 5858
 Email Address:
 stuart@hopaxeurope.com

Direct Pricing - Listing Paper - KP Convertors

| Integra Code | Description | Size | Margin Perfs | Supplier Code | Antalis Code | VOW Code | Pack Qty | Packs per pallet | 1-9 Boxes |
|--------------|--|---------------------|--------------|---------------|--------------|----------|----------|------------------|-----------|
| LS0501 | Initiative Listing Paper Part Plain A4 70gsm | 11 2/3 x 9 1/4 (A4) | Y M | LS0501 | 51672 | LS0501X | 2000 | 84 | £15.50 |
| LS0503 | Initiative Listing Paper Plain 60gsm | 11 x 9 1/2 (241mm) | Y M | LS0503 | 51653 | LS0503X | 2000 | 120 | £9.25 |
| LS0504 | Initiative Listing Paper Ruled 60gsm | 11 x 14 1/2 (370mm) | | LS0504 | 51671 | LS0504X | 2000 | 80 | £13.30 |
| LS0506 | Initiative Listing Paper Plain 60gsm | 11 x 14 1/2 (370mm) | | LS0506 | 51669 | LS0506X | 2000 | 80 | £13.30 |
| LS0509 | Initiative Listing Paper Plain 70gsm | 11 x 14 1/2 (370mm) | | LS0509 | 51670 | LS0509X | 2000 | 70 | £15.40 |
| LS0516 | Initiative Listing Paper 2 Part Ncr | 11 x 9 1/2 (241mm) | Y | LS0516 | 51652 | LS0516X | 1000 | 120 | £16.25 |
| LS9629 | Initiative Listing Paper Plain 70gsm | 11 x 9 1/2 (241mm) | Y M | LS9629 | 51665 | LS9629X | 2000 | 105 | £10.50 |
| LS9743 | Initiative Listing Paper 1 Part Woodfree Music Ruled 70gsm | 11 x 14 1/2 (370mm) | | LS9743 | 51666 | LS9743X | 2000 | 70 | £15.40 |

**Contact Information
for placing a direct order:-**
 Integra Contact: Rob May
 Telephone Number:
 01206 793280
 Email Address:
 sales@kpconvertors.co.uk

Direct Pricing - Binding covers, laminating pouches, badges, punches, stapling and tapes - Pavo

| Integra Code | Description | Supplier Code | Artalis Code | Vow Code | Pack Qty | Outer Carton Qty | Boxes per pallet | * Direct to Dealer 1/7/18 > £750,- | Direct to Dealer - 5% Discount > £1000 | Direct to Dealer 7.5% Discount > £2000 | Direct to Dealer - 10% Discount > £3000 |
|--------------|--|---------------|--------------|----------|----------|------------------|------------------|---------------------------------------|---|---|--|
| CO9665 | Initiative Cover A4 140 Micron Clr 100s | 7017282 | 59437 | CO9665X | 1 | 10 | 360 | £2.93 | £2.78 | £2.71 | £2.64 |
| CO9666 | Initiative Cover A4 Plain White 100s | 7017312 | 59438 | CO9666X | 1 | 10 | 360 | £3.31 | £3.14 | £3.06 | £2.98 |
| CO9814 | Initiative Cover A4 250 Micron Clr 100s | 7023306 | 55314 | CO9814X | 1 | 10 | 360 | £4.70 | £4.47 | £4.35 | £4.23 |
| CO9818 | Initiative Ltr Lk Bndg Covers 100Pk Blk | 7026826 | 66115 | CO9818X | 1 | 10 | 360 | £2.56 | £2.43 | £2.37 | £2.30 |
| CO9819 | Initiative Ltr Lk Bndg Covers 100Pk Wht | 7026833 | 66116 | CO9819X | 1 | 10 | 360 | £2.61 | £2.48 | £2.41 | £2.35 |
| CO9820 | Initiative Ltr Lk Bndg Covers 100Pk Blu | 7026840 | 66117 | CO9820X | 1 | 10 | 360 | £2.40 | £2.28 | £2.22 | £2.16 |
| CO9821 | Initiative PVC 200 Mic Cover Board 100Pk | 7026857 | 66118 | CO9821X | 1 | 10 | 360 | £3.73 | £3.54 | £3.45 | £3.36 |
| LM8893 | Initiative Lamg Pouch 250 Micron A4 100s | 7010412 | 50446 | LM8893X | 1 | 10 | 300 | £5.16 | £4.90 | £4.77 | £4.64 |
| LM8894 | Initiative Lamg Pouch 150 Micron A4 100s | 7010405 | 50445 | LM8894X | 1 | 10 | 500 | £3.12 | £2.96 | £2.89 | £2.81 |
| LM8921 | Initiative Lamg Pouch 250 Micron A3 100s | 7010436 | 50448 | LM8921X | 1 | 5 | 175 | £10.20 | £9.69 | £9.44 | £9.18 |
| LM8922 | Initiative Lamg Pouch 150 Micron A3 100s | 7010429 | 50447 | LM8922X | 1 | 5 | 250 | £6.18 | £5.87 | £5.72 | £5.56 |
| LM9016 | Initiative Lamg Pouch 150 Micron A4 25s | 7017268 | 59436 | LM9016X | 1 | 20 | 2400 | £1.07 | £1.02 | £0.99 | £0.96 |
| LM9757 | Initiative Lamg Pouch 150 Micron A4 Matt 100s | 7028752 | 84278 | LM9757X | 1 | 10 | 500 | £6.67 | £6.34 | £6.17 | £6.00 |
| LM9758 | Initiative Lamg Pouch 250 Micron A4 Matt 100s | 7028769 | 84279 | LM9758X | 1 | 10 | 300 | £10.07 | £9.57 | £9.31 | £9.06 |
| LM9762 | Initiative Lamg Pouch 80 Micron A4 Economy 100s | 7028790 | 84286 | LM9762X | 1 | 10 | 720 | £3.18 | £3.02 | £2.94 | £2.86 |
| PR9170 | Initiative 4 Hole Punch Medium Black | 7003537 | 53600 | PR9170X | 1 | 18 | 432 | £3.47 | £3.30 | £3.21 | £3.12 |
| PR9171 | Initiative 2 Hole Punch Compact Black | 7003551 | 53601 | PR9171X | 12 | 96 | 1920 | £0.94 | £0.89 | £0.87 | £0.85 |
| PR9172 | Initiative 2 Hole Punch Heavy Duty Black | 7003575 | 53602 | PR9172X | 1 | 18 | 504 | £2.93 | £2.78 | £2.71 | £2.64 |
| PR9173 | Initiative 2 Hole Punch Medium Black | 7003559 | 53795 | PR9173X | 12 | 72 | 1440 | £1.10 | £1.05 | £1.02 | £0.99 |
| ST1901 | Initiative Staples 26/6 Box 5000s | 7000963 | 54713 | ST1901X | 20 | 100 | 4000 | £0.32 | £0.30 | £0.30 | £0.29 |
| ST2027 | Initiative Metal Half Strip Stapler 24/6-26/6 | 7000086 | 54414 | ST2027X | 12 | 72 | 312 | £0.90 | £0.86 | £0.83 | £0.81 |
| ST9191 | Initiative Plastic Full Strip Stapler 24/6-26/6 | 7004220 | 54415 | ST9191X | 12 | 96 | 1728 | £1.05 | £1.00 | £0.97 | £0.94 |
| ST9192 | Initiative Plastic Half-Strip Stapler 24/6-26/6 | 7004220 | 54424 | ST9192X | 12 | 144 | 2592 | £0.88 | £0.84 | £0.82 | £0.79 |
| ST9292 | Initiative Metal Full Strip Stapler 24/6-26/6 | 7010856 | 54413 | ST9292X | 12 | 72 | 1728 | £1.04 | £0.99 | £0.96 | £0.94 |
| ST9293 | Initiative Staple Remover Black with lock | 7010863 | 54425 | ST9293X | 20 | 480 | 11520 | £0.23 | £0.22 | £0.21 | £0.20 |
| SE9177 | Initiative PP Tape 48mmx66m Buff PK6 | 7006835 | 53554 | SE9177X | 1 | 6 | 288 | £2.41 | £2.29 | £2.23 | £2.17 |
| SE9178 | Initiative PP Tape 24mmx66m Clear PK6 | 7006859 | 50494 | SE9178X | 1 | 12 | 624 | £1.14 | £1.08 | £1.05 | £1.03 |
| SE2070 | Initiative PP Packaging Tape 48mmx66m Clear | 7031493 | 91141 | SE2070X | 6 | 6 | 288 | £2.46 | £2.34 | £2.28 | £2.21 |
| SE2071 | Initiative PP Packaging Tape 48mmx66m Buff Low Noise | 7031509 | 91146 | SE2071X | 6 | 6 | 288 | £2.69 | £2.56 | £2.49 | £2.42 |
| TD9511 | Initiative Tape Disp DCore BI Grey | 7031066 | 54721 | TD9511 | 1 | 10 | 360 | £1.23 | £1.17 | £1.14 | £1.11 |
| BG5057 | Initiative combi badge 54*90 pin&clip | 7030953 | 54757 | BG5057X | 50 | 10 | 480 | £2.79 | £2.66 | £2.59 | £2.52 |
| BG5056 | Visitor badge size 60*90 with clip on | 7030946 | 54755 | BG5056X | 25 | 20 | 1400 | £2.92 | £2.77 | £2.70 | £2.63 |

MOV for direct orders for Pavo is £850

Contact Information for placing a direct order:-

Integra Contact: Babs Mertens Telephone Number: 0031 412 652727

Email Address: b.mertens@pavo.eu

Initiative Rebates

Product Rebate Quarterly – as per schedule below - 120 days in arrears by Integra

Applicable purchases from Antalis:

- Initiative stationery
- Initiative envelopes
- Initiative paper and certain branded papers (see contract)

The above products have a rebate indicator A, B, C, D, E or F. These relate to the level of rebate you can expect to earn on that product.

Product rebates are accrued daily, calculated on a monthly basis and paid in arrears by Integra within four months following the end of each month.

Note: Envelopes rebate is paid quarterly, 120 days in arrears

Below is a guide to the level of rebate payable.

| Rebate Indicator Code | Rebate Level |
|-----------------------|------------------|
| A | 0-1% |
| B | 1-2.5% |
| C | 2-5% |
| D | 5-7% |
| E | 7.5-10% |
| F | In excess of 10% |

48 Hour Rebate Quarterly – as per schedule below - 120 days in arrears by Integra

| Minimum Spend Per Quarter | Rebate |
|---------------------------|--------|
| £5,000 | 1.00% |

The 48 hour rebate which rewards dealers for taking delivery of initiative stationery in bulk on a 48 hour service is triggered at the point of ordering. The method of setting this up is different according to back office system. To set this up on their back office system correctly in order to ensure they enjoy 48 hour rebate the dealer should contact Antalis e-commerce.

Large User Rebate Quarterly – as per schedule below - 120 days in arrears by Integra

| Spend per Quarter | Monthly Spend | Rebate |
|-------------------|---------------|--------|
| £4,500 | £1,500 | 1.50% |
| £6,750 | £2,250 | 1.75% |
| £9,000 | £3,000 | 2.00% |
| £11,250 | £3,750 | 2.25% |
| £13,500 | £4,500 | 2.50% |
| £18,000 | £6,000 | 2.75% |
| £22,500 | £7,500 | 3.00% |

Spend excludes service charges

Spend based on dealer's consolidated delivery points

* Offshore pays 50% of above rebates

Percentage rebate is paid on spend over the quarter

These rebates apply to all eligible initiative stationery purchases via Antalis – either next day or 48 hour delivery

NOTE: Only orders placed electronically qualify for rebates from Antalis

Paper Direct Rebate Scheme

Quarterly – as per schedule below - 90 days in arrears by Integra

The initiative rebate scheme rewards spend on initiative branded papers only purchased via Antalis.

The scheme rewards you quarterly and members will receive the rebate generated by their initiative® paper spend direct from Integra 3 months following the end of the quarter.

NOTE: Only orders placed electronically qualify for rebates from Antalis.

Should you have any queries regarding rebate payments please contact the Integra Finance Department on 01633 653040.

| Spend per Quarter | Rebate |
|-------------------|--------|
| £5,000 | 0.50% |
| £7,500 | 0.75% |
| £10,000 | 1.00% |
| £12,500 | 1.25% |
| £15,000 | 1.50% |
| £20,000 | 2.00% |
| £25,000 | 2.25% |
| £30,000 | 3.00% |
| £35,000 | 2.75% |
| £40,000 | 3.00% |
| £60,000 | 3.00% |
| £80,000 | 3.50% |

initiative 2019

office products collection



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